



THE PRISM

ANNUAL REPORT 2015

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P I O N E E R



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CONFERENCE

19th National Conference On “Frontiers of Finance”

28th March, 2015

Pioneer Institute of Professional Studies, Indore organized 19th National Conference on Saturday, March 28, 2015 on the theme “Frontiers of Finance”. The details are as follows:

Advisory Board

1. Dr. P.N. Mishra, Director, Institute of Management Studies, DAVV, Indore.
2. Dr. CA P.K. Jain, Chairman, Pioneer Institute of Professional Studies, Indore
3. Dr. CA Prashant Jain, Executive Director, Pioneer Institute of Professional Studies, Indore

The coordinators of the conference were as follows:

Conference Chairperson	:	Dr. Mona Tawar
Conference Secretary	:	Mr. Ketan Mulchandani
Conference Joint Secretary	:	Mr. VarunKeshari

INAUGURAL SESSION: The Inaugural Session started at 10:00 A.M.

The Inaugural session was by welcoming the Guest of Honor, Professor O.S. Gupta, and our Keynote Speaker CA B.P.Inani in the presence of Dr. P.K. Jain, Chairman Pioneer Institute of Professional Studies, Dr. CA Prashant Jain, Executive Director and Dr. Mona Tawar, Director. The conference was inaugurated with the traditional lighting of the lamp and Saraswati Vandana, where all the dignitaries and Director were present.

It was then followed by Institute Presentation, demonstrating Mission, Vision, Quality Policy, Institute Infrastructure and Placement Records of the Institute. The Presentation was highly appreciated by the Dignitaries, congratulating the Management on the growth and progression of the Institute.

Welcome Address by Dr. CA. P.K. JAIN

Finance is very close to the heart of Dr. CA P. K. Jain, Institute's Chairman; he started his speech by saying the importance, role and complexity of finance due to continuously changing rules of the game. He also discussed some important and innovative instruments recently introduced in India such as Credit Default Swaps, Real Estate Investment Trusts (REITs), Gold Monetization scheme and credit derivatives etc. He adds by giving brief information about the different investment avenues available for institutional and retail investors such as Private Equity, Exchange Traded Funds (ETF). Dr. Jain said that it is very essential to create a platform for the participants from the finance and related fields comprising of academicians, researchers and practicing executives to give insights on the innovations in financial products, services and practices and very important to understand the limitations and risk involved in the financial products and challenges for the regulatory authorities to manage the growth of the economy simultaneously without any financial crisis. He ended up his speech by giving best wishes for successful conference and happy learning to all.

About the Conference

Mr. Ketan Mulchandani, Conference Secretary gave information about the conference. He started with welcoming and gives greetings to all the respected dignitaries, faculty members and the students. He said that Pioneer Institute conducts National Conference in the field of management and IT every year but this is first time our Institute has conducted National Conference on for a very specific area that is "Finance"; and Pioneer Institute as its name suggest is always trying to be Pioneers or first movers. This conference was also an attempt in the same direction.

He gave brief introduction about the conference and said that last two decades have witnessed tremendous changes in the Indian financial arena. To keep pace with the ever evolving business environment, dynamism in finance is required. In such a scenario, innovations in financial products, services and practices become imperative. The innovative financial products, services and practices, which helps in equity and debt financing for corporations and new products for investment

Few of the innovative Products which now becomes the drivers of the financial markets are

1. Mutual Funds
2. Exchange Traded Funds
3. REITs
4. Swaps
5. Interest Rate Futures.

The aim of the conference was to provide a platform to bring together academicians and practitioners with research interests in the field of finance and enable them to exchange ideas on the new developments in financial products, services, practices and techniques.

The conference provided a forum for disseminating research findings, practices and techniques in finance among academicians and practitioners.

He ended up his speech by saying “Happy and Enjoyable” learning throughout the day to all the participants of the conference.

Thoughts Shared by Key Note Speaker: CA Bhanu Prakash Inani

Mr. Inani, Director at Swan Finance Limited, Indore is a qualified Chartered Accountant and associated with Ernst & Young International as an article during his CA course. He Secured Merit and Rank on an All India Basis in the ICAI Finals.

Mr. Inani Started his career with Eicher Volvo Ltd. Few years down the line, started own enterprise in Corporate Consulting, which was Incorporated as Swan Management Consultants P. Ltd later on got rechristened to Swan Finance Limited - now a registered NBFC.

Mr. Inani started with giving brief introduction about Swan Finance Limited and before starting his presentation he came down from podium to make better connect with the students and making it two way discussion rather than one way communication. He shared various opportunities available in the area finance and makes them aware that how demanding is this field.

He continued by discussing the changing rules of finance very quickly by discussing a case on valuation of WHATSAPP which was recently acquired by FACEBOOK. He added up saying that by using Discounted Cash Flow Model, the valuation will not be as great as \$ 19.2 Billion. So now a day’s traditional valuation system does not work and merger and acquisition field is getting complex day by day and students should be enhance their knowledge by reading recent movements in the market.

Mr. Inani continued by discussing about the Facebook and Google fight regarding customer data and their working methodology. Apple Inc. started as a hardware company and slowly entering into the entertainment industry by introducing I-Tunes and Sony started as an entertainment company and slowly migrating as a hardware industry player, Mr. Inani shared his views may be in future there may be intense rivalry come up among these two giants and “Survival of the Fittest Rule Applies.”

In the last part of his session, he discussed various types of entities, factors influencing financing options; equity financing, debt financing, startup funding and steps involved preparing business plans.

Mr. Inani shared his vast and rich experience with all the participants of the conference and they all enjoyed his session.

Felicitation of Professor O.S. Gupta

Every year, Pioneer Institute of Professional Studies confers upon the *Pioneer Excellence Award* to the genius people who have made a remarkable contribution in the society. This Award is for the eminent people who have made a meaningful contribution in Management and IT field. This year, the award was conferred upon Professor O.S. Gupta, He is having over 50 years of teaching experience in universities of repute like Allahabad University, South Gujarat University, Surat, Center for Management Development, Modinagar and various management institutes of Indore like IMS, IIPS, IPS, Prestige etc.

Apart from guiding the research scholars Professor Gupta has 2 books and more than 40 research papers in his name.

He has also headed the management department of south Gujarat University for 16 years and also served as director of Center of Management Development, Modinagar for more than 5 years.

He was also associated with UGC as National Lecturer, All India Board of Management Education as a member, as a member of panel of experts of visiting teams, AICTE etc.

After receiving the award Professor O.S. Gupta shared the experiences of his life and also talked about some of the memorable and knowledgeable moments at the conference. He also gave some sincere advice to faculty members about how they can reach the heights in this noble profession. Professor Gupta also got connected with the students and discussed the importance of professional education and how they can change the world.

Session I: CA Himanshu Kansal

CA. Himaanshu Kansal, Director, Ishan Securities and Research P. Ltd., is an Equity Analyst by profession. After Qualifying as a CA in the year 1998, he also completed his MBA in Finance from Symbiosis, Pune. Thereafter he worked with one of the top 5 software companies.. He is also a Licentiate member of the ICSI. He has authored many equity-research related articles. He is also a visiting faculty at local management and commerce colleges.

Mr. Kansal started with some jokes to ease up the environment and quickly connect with the students by asking some mind boggling questions such as

1. Equity is Risky or not?
2. Is Equity risky or it's just the perception?

His session was very interactive session and he is involving students and simultaneously clearing the doubts like a teacher. Mr. Kansal shared some statistics about the index and make them understand the returns of last couple of years and risk associated with it. He takes the help of probability and makes them understand that equity is not as risky as it seems to be. By comparing different instruments he also clarifies the importance of equity and myths about it.

Mr. Kansal takes the example of cricket, he said though the format of game has changed but the runs are still scored by those batsmen who played with straight bat, he beautifully connected with stock market by saying though the volatility and others rules have changed but still huge money is created by only those investors who are stick to the basics.

Finally he concluded his session by giving brief introduction of different instruments available to invest in stock market according to the experience of investors.

Session II: Mr Gaurav Somani, CFA

Mr. Gaurav Somani, have more than 9 year of experience in Financial Industry and worked with eminent companies like Emkay Share & Stock Brokers Ltd, India Info line, Arihant Capital Markets Ltd. He also has more than 5 years of training experience in Financial Modeling, Portfolio Management, Investment planning, Derivatives, CFA, CFP, FRM etc.

Mr. Gaurav started his session by starting with a story and asked students about whether it was doing a smart way of business or fraud. Students were so involved during his session that every student has participated and gives answer of his question. Later on discussed few of the cases and financial scams which are as follows:

1. VODAFONE Tax Case
2. Coalgate Scam
3. NSEL Scam

He discussed about the Vodafone Inc. how it took the advantage of treaty of India-Malaysia and its consequences in terms of tax losses for Indian government.

Mr. Gaurav also shared information on entire Coalgate scam and role of CAG.

Finally he discussed the NSEL scam and also differentiated between smart way of doing business, tax evasion, tax planning and scam or fraud.

He advised all the students that before making any opinion you should have thorough understanding of the issue.

SESSION III: Research Paper Presentation

The Research Paper Presentation Session in which the Session Chair was Dr. CA P.K. Jain included the submission of research paper and their presentations by various delegates and researchers from reputed Institutes.

The Researchers arrived from different cities like Mumbai, Surat, and Indore etc.

Details of Participants

S. No.	Name of Participant	Name of Institute	Research Paper Title
1	Ms. Rachna Jain	School of Economics	FDI in India: Trend in Pre liberalization and Post liberalization Era
2	Dr. Akanksha Singhi	School of Economics	FDI in India: Trend in Pre liberalization and Post liberalization Era
3	Ms. Abhikrati Shukla	School of Economics	FDI in India: Trend in Pre liberalization and Post liberalization Era
4	Ms. Madhu Iyengar	ICFAI Business School	The Changing Market Structure in Indian Banking
5	Dr Vijaylaxmi Iyengar	BM College of Management & Research	The Changing Market Structure in Indian Banking
6	Mr. Amit Pathak	C.K.Pithawalla Institute of Management	REITs in India: Issues and Challenges in implementation
7	Dr. Snehalkumar H Mistry	C.K.Pithawalla Institute of Management	REITs in India: Issues and Challenges in implementation
8	Mr. Amit Pathak	C.K.Pithawalla Institute of Management	Evaluation of Financial Health of Selected Private Sector Banks
9	Dr. Snehalkumar H Mistry	C.K.Pithawalla Institute of Management	Evaluation of Financial Health of Selected Private Sector Banks
10	Ms. Ekta Rokade	School of Economics	AN Innovative Approach Towards Business Process Re-Engineering (A Study on Financial Performance of Commercial Scheduled Banks)
11	Dr. Akanksha Singhi	School of Economics	AN Innovative Approach Towards Business Process Re-Engineering (A Study on Financial Performance of Commercial Scheduled Banks)
12	Dr. N.K. Totala	IMS, DAVV	Hedge Funds: Defining by Deconstructing Fragmented Subtexts

13	Ms. Deepika Batra	IMS, DAVV (Research Scholar)	Hedge Funds: Defining by Deconstructing Fragmented Subtexts
14	Dr. Sunita Totala	Shree Cloth Market Kanya Vanijya Mahavidyalaya	Hedge Funds: Defining by Deconstructing Fragmented Subtexts
15	Ms. Kumkum Sinha	Pioneer Institute of Professional Studies	A study on investment pattern of business class investor in Indore
16	Mr. Kalicharan Modak	Institute of Business Management and Research, IPS Academy	A study on investment pattern of business class investor in Indore
17	Ms. Kumkum Sinha	Pioneer Institute of Professional Studies	"A Study On Exporter's And Importer's Perception Towards Foreign Exchange Services Provided by Public Sector Bank in Indore Region"
18	Mr. Kalicharan Modak	Institute of Business Management and Research, IPS Academy	"A Study On Exporter's And Importer's Perception Towards Foreign Exchange Services Provided by Public Sector Bank in Indore Region"
19	Dr. Sandeep Malu	Shri Vaishnav Institute of Management, Indore(M.P.)	An analysis of performance of mutual funds in the volatile capital market (With special reference to HDFC TOP 200 and DSPBR TOP 100 Equity Fund)
20	Dr. Rahul Deo	Shri Vaishnav Institute of Management, Indore(M.P.)	An analysis of performance of mutual funds in the volatile capital market (With special reference to HDFC TOP 200 and DSPBR TOP 100 Equity Fund)
21	Dr. Pragya Sharma	Shri Vaishnav Institute of Management, Indore(M.P.)	An analysis of performance of mutual funds in the volatile capital market (With special reference to HDFC TOP 200 and DSPBR TOP 100 Equity Fund)
22	Dr. Vishnu N Mishra	GSIMR	A Study of Risk Management Voyage of Indian Banks: Basel I to Basel III
23	Mr. Ankit Walia	Pacific University (Research Scholar)	A Study of Risk Management Voyage of Indian Banks: Basel I to Basel III
24	Dr. Ashama Sheikh	Gujarati Innovative	The New Innovation Flavor in Banking Business
25	Dr. Seema Singh	Gujarati Innovative	The New Innovation Flavor in Banking Business
26	Dr Archana Gaur	Govt. (Naveen) Arts & Commerce College	Preference of Investors for Indian Mutual Funds & its Performance Evaluation

27	Prof. Harmender Singh Saluja	Maharaja Ranjit Singh College of Professional Sciences	Does Daily or Monthly Stock Returns Make Difference in Market Efficiency? A Study of Selected S&P BSE SENSEX Companies
28	Dr. Navendra Kumar Totala	Institute of Management Studies, Devi Ahilya University	Does Daily or Monthly Stock Returns Make Difference in Market Efficiency? A Study of Selected S&P BSE SENSEX Companies
29	Dr. Sunita Totala	Shree Cloth Market Kanya Vanijya Mahavidyalaya	Does Daily or Monthly Stock Returns Make Difference in Market Efficiency? A Study of Selected S&P BSE SENSEX Companies
30	Dr. Satnam Ubeja	Prestige Insitute of Management and Research	Impact of Social Media on Consumer Behaviors
31	Dr. Satnam Ubeja	Prestige Insitute of Management and Research	A Study on The Impact of Climate Change in Water
32	Ms. Ranjana Patel	Prestige Insitute of Management and Research	A Study on The Impact of Climate Change in Water
33	Ms. Kanika Beesani	Indian Institute of Management	Capital Asset Pricing Model (CAPM): An Update and Recommendation
34	Ms. Amrita Chaurasia	Indian Institute of Management	Capital Asset Pricing Model (CAPM): An Update and Recommendation
35	Ms. Pooja Sharma	Sagar Institute of Research & Technology –Excellence	Effects of Corporate Social Responsibility on consumer’s buying behavior
36	Ms. Pallavi Sharma	Sagar Institute of Research & Technology –Excellence	Effects of Corporate Social Responsibility on consumer’s buying behavior
37	Ms. Pooja Sharma	Sagar Institute of Research & Technology –Excellence	A Study on Innovations and Challenges in Banking Sector in India
38	Ms. Pallavi Sharma	Sagar Institute of Research & Technology –Excellence	A Study on Innovations and Challenges in Banking Sector in India
39	Mr. Abhijeet Nimgaonkar	SJHS Gujarati Innovative College	Role of Sentiments and Analysis of New Dimension in Stock Market
40	Ms. Sonal Kotak	SJHS Gujarati Innovative College	Role of Sentiments and Analysis of New Dimension in Stock Market
41	Dr. A.K. Dwivedi	SKRP Gujarati Homeopathic Medical College & Research Center	Management Education: Madhya Pradesh Perspective
42	Dr. P.K. Jain	Pioneer Institute of Professional Studies	Management Education: Madhya Pradesh Perspective

43	Dr. P.N. Mishra	Institute of Management Studies	Management Education: Madhya Pradesh Perspective
44	Mr. Achal Hardia	IMS, DAVV	Issues of Autonomy and Accountability in Institutes of Higher Education

Certificate Distribution and Valedictory

In last session of conference, certificate distributed to the participants by Dr. CA P.K. Jain, Dr. CA Prashant Jain and Dr. Mona Tawar.

At last vote of thanks given by Mr. Varun Keshari and concluded the conference sessions.

20th National Conference

on

Youth: I am Red

On 24/09/2015, 20th National Conference was held at Pioneer Institute of Professional Studies Indore. The theme of the conference was “Youth: I am Red”.

Inaugural Session

The inaugural started at 9:00 A.M. Conference started with the welcoming of guests. The guests of the conference were: **Dr. Sandeep Atre, Dr. Punit Dwivedi and Ms. Aditi Chourasia**. This was followed by lamp lightening after which the Institute presentation was delivered by Ms. Rashmi Badjatiya.

Speech by Dr. CA Prashant Jain (Conference Chairperson)

Dr. CA Prashant Jain welcomed the gathering and briefed all about the conference; the objectives; the layout of the conference etc. Dr. CA Prashant Jain also spoke on the panel discussion theme which was “**I am What I Read**” with respect to **Social Media, Print Media, Religion and Spirituality, Curriculum and Books**. He also raised few question such as: Why the Youths today are RED (Violent)? , Why the youths are witnessing serious health issues? Why they are so much addicted to Social Media? Why the energy / potential of the youth is getting wasted? who is responsible behind the degradation of the youths etc.

Speech by Dr. CA Pramod Kumar Jain

Dr. CA Pramod Kumar Jain stepped forward to present his views on the same theme. Here he emphasized on who a youth is, what potentials the youths carry, why the youth has diverted along with the need of making the youths realize there importance they play in the society. He said he does not believe that any child can be bad. Sometimes it is the environment that spoils the youth.

Panel Discussion

This was followed by panel discussion. The panel moderator was **Ms. Ratna Juneja** who very effectively raised questions and made the discussion fruitful. The panels were judged by our esteemed guests namely; Dr. Sandeep Atre, Dr. Punit Dwivedi and Ms. Aditi Chourasia.

Discussion I: I am What I Read with respect to Social Media

The first panel was based on the theme: **“I am what I read with respect to Social Media”**. In this panel 20 students participated, which included students from different colleges along with Pioneer. Here the discussion revolved round: Why the youths are addicted to Social Media? Which is the most common Social Media used by the Youths and why; has Social Media affected the life style of the youths etc.

Discussion II: I am What I Read with respect to Print Media

The second panel was based on the theme **“I am What I Read with respect to Print Media”**. In this panel 20 students participated which included students from different colleges along with Pioneer. Here the discussion revolved round: Is the youth affected by the Print Media? What are the various reasons because of which the youths avoid being friendly with Print Media?

Discussion III: I am What I Read with respect to Books and Curriculum

The third panel was based on the theme **“I am What I Read with respect to Books and Curriculum”**. In this panel 20 students participated which included students from different colleges along with Pioneer. Here the discussion revolved round: Why the youths are not fascinated in reading books, does the book teach the youths wrong things? Are the books meant only to read, mug and clear examination?, Does the books have any relevance in the lives of the youths etc.?

Discussion IV: I am What I Read with respect to Religion and Spirituality

The fourth panel was based on the theme **“I am What I Read with respect to Religion and Spirituality”**. In this panel 20 students participated which included students from different

colleges along with Pioneer. Here the discussion revolved round: Does any religion teach wrong practices? Why the youths are not inspired from holy books like Bhagwat Geeta etc.

Valedictory Session

Finally four panelists were shortlisted and declared as winners from each panel. The details of the same areas under:

S. No	Topic of Discussion	Name of Student	Name of College
1	I am What I Read- Social Media	Shubham Chouhan	Prestige Institute of Management and Research (UG Campus)
2	I am What I Read- Print Media	Rashi Priydarshini	Prestige Institute of Management and Research (UG Campus)
3	I am What I Read- Curriculum and Books	Anand Mantri	Acropolis Technical Campus
4	I am What I Read- Religion and Spirituality	Pallavi Joshi	Acropolis Technical Campus

The panel discussion was a great success as 81 students participated in the discussion to present their views on the panel discussion theme “I am what I Read”. Overall the gathering constituted of 200 Pioneer as well as 100 students coming from different colleges all over Indore. All the students who participated in the panel were given Certificate of Participation, and the winners were given Certificate of Appreciation by the panel of judges. The major participation was from APEX Institute, Acropolis Technical Campus, Vikrant Institute, IPS Academy, Prestige Institute of Management and Research, Gujrati Innovative etc.

After the accomplishment of panel discussion, it was followed by the words from the invitees. It started with Dr. Sandeep Atre, a well-known orator. Dr. Atre stated that he was very happy to

witness such a conference which was designed focusing the youths. He strongly felt the need of having such conferences in future also. He said that youths ignite innovation and such innovations can bring in laurels to the nation if rightly guided. He also said that every youth has potential; the only need is to unfurl it. Then it was Dr. Punit Dwivedi who spoke on the same theme and made the youths know the reality of life. He also suggested that the youth should take few initiatives which will help in the development of the nation. Today if India needs to develop, this can only be possible with the development of the youths. There are several opportunities which need to be explored but the youth is indulging in wrong activities which is the cause the nation is still way back. It is good that the blood of the youth is boiling but it is only useful when the youths do something productive. Ms. Aditi Chourasia also tried motivating and guiding the youths through her speech. The conference ended with vote of thanks which was delivered by Ms. Suchi Modi.

The organizing committee constitute of the following members namely:

S. No	Name of Committee Members	Designation
1	Dr. CA Prashant Jain	Conference Chairperson
2	Mr. Varun Keshri	Conference Secretary
3	Ms. Kumkum Sinha	Conference Secretary
4	Ms. Suchi Modi	Conference Joint-Secretary

21st National Conference

On

Mapping for Excellence: Challenges Ahead in Evidence Based Management

10th October, 2015

Pioneer Institute of Professional Studies, Indore organized **21st National Conference** on **Saturday, October 10, 2015** on the theme “**Mapping for excellence: Challenges Ahead in Evidence Based Management**”. The eminent guest for the conference were **Dr. Narendra Dhakad, Former Additional Director, Higher Education; Dr. P. N. Mishra, Director, IMS, DAVV, Indore** in presence of **Shri P. C. Jain, Group Chairman, Pioneer Society; Dr. CA P. K. Jain, Principal, Pioneer Institute of Professional studies, Indore, Dr. CA Prashant Jain, Executive Director, Pioneer Institute of Professional studies, Indore** and **Dr. Mona Tawar, Director, Pioneer Institute of Professional studies, Indore.**

INAUGURAL SESSION: The Inaugural Session started at 9:00 A.M.

The Inaugural session started by welcoming the Guest Dr. Narendra Dhakad and Dr. P. N. Mishra. The conference was inaugurated with the traditional lighting of the lamp and Saraswati Vandana, where all the dignitaries and Directors were present.

It was then followed by Institute Presentation, demonstrating Mission, Vision, Quality Policy, Institute Infrastructure and Placement Records of the Institute. The Presentation was highly appreciated by the Dignitaries, congratulating the Management on the growth and progression of the Institute.

Welcome Address & About the Conference by Dr. CA P. K. Jain

Dr. CA P. K. Jain started his speech, focusing at the aim behind to conduct this conference. He explained about the theme of conference that Evidence Based Management as a research discipline and as a business function is very critical for both the Academics and Industry. Evidence-based practice is about making decisions through meticulous, explicit and judicious use of the best available evidence from multiple sources by: Asking: translating a practical issue or problem into an answerable question; Acquiring: systematically searching for and retrieving the evidence; Appraising: critically judging the trustworthiness and relevance of the evidence; Aggregating: weighing and pulling together the evidence; Applying: incorporating the evidence in the decision-

making process; Assessing: evaluating the outcome of the decision taken to increase the likelihood of a favorable outcome.

Dr. Jain further explained that by 'evidence' we mean basically information or facts. This information may come from controlled scientific research indicating some general facts about the world, human beings or organizational practices. It may come from local organizational or business indicators, like company metrics or observations of practice conditions. Even personal experience can constitute evidence, as in the case where an entrepreneur learns from having launched different business activities the one that seems most likely to pay off.

Address by Shri P. C. Jain

Shri P. C. Jain addressed about what is evidence based practice by explaining Both the Individuals with Disabilities Education Act and Elementary and Secondary Education Act require that schools use programs, curricula, and practices based on "scientifically-based research" "to the extent practicable." This means that whenever possible, the educational interventions being used must be strongly supported by evidence from well-conducted research studies.

Shri P. C. Jain further explained that building evidence into education there is a huge prize waiting to be claimed by teachers. By collecting better evidence about what works best, and establishing a culture where this evidence is used as a matter of routine, we can improve outcomes for children, and increase professional independence.

Now we recognize that being a good doctor, or teacher, or manager, isn't about robotically following the numerical output of randomized trials; nor is it about ignoring the evidence, and following your hunches and personal experiences instead. We do best, by using the right combination of skills to get the best job done.

Address by Dr. Narendra Dhakad

Dr. Narendra Dhakad addressed all that instruction is individualized based on the student's needs. That's why it is especially important that the knowledge and experience of professionals and parents are also considered when deciding how to teach a student with disabilities. Professionals and parents should know about instructional practices and interventions that have been shown by research to be most effective. These research-based practices should then be matched with a student's unique needs and skills when developing a student's Individualized Education Program .It is important to record what works so that evidence can emerge over time that offers new insights into teaching and learning for students with disabilities.

Dr. Dhakad further explained that Educational research may be said to be scientific when it uses a sound research design. The outcomes of students receiving a tested teaching strategy or

intervention are compared to similar students who do not receive the intervention. Educational research is based on high quality data analysis. Researchers must be sure to carefully collect, store and examine the data. It involves other researchers to review the results. The study should be reported in a journal so other researchers can review the methods used and repeat the research in other settings.

Address by Dr. P. N. Mishra

Dr. P. N. Mishra addressed students that evidence is always gathered in a particular context, which means that evidence in itself can never be treated as a "universal truth". Even the outcome of the most valid and reliable scientific research is only intended to inform practitioners and aid them in questioning their assumptions. Think of it perhaps in legal terms. A court is presented with many forms of evidence: DNA, people's testimonies, alibis, locations, statements, etc. Each piece of evidence means little without contextual knowledge, such as motive, opportunity, etc. The evidence in itself doesn't tell you what to decide, but it does help you to make a better decision.

Decision-making processes are enhanced through the use of valid and reliable evidence. For this reason we use evidence quite automatically and unconsciously for even the smallest of decisions, whether it's buying someone a birthday present or wondering where to go out for dinner. In most cases we actively seek out to obtain information to support our decision, such as the opinion of our partner, the experiences of friends, or the comments of a local newspaper's critic. Sometimes this information is so weak that it is hardly convincing at all, in other times the information is so strong that no one doubts its correctness. It is therefore important to be able to determine which evidence is the 'best' – that is, the most valid and reliable – evidence.

RESEARCH PAPER PRESENTATION

The Research Paper Presentation Session in which the Session Chair was Dr. CA P. K. Jain included the submission of research paper and their presentations by various delegates and researchers from reputed Institutes.

The Researchers arrived from different cities like Surat, Ujjain, Jhabua, Sagamner, Satna, Bhopal and Indore etc.

Details of Participants:

S. No.	Name	Institute Name	Paper Title
1	SANDHYA SINGH	RESEARCH SCHOLAR, ATAL BIHARI BAJPAYI UNIVERSITY, BHOPAL	FACTORS OF JOB STRESS THAT AFFECT EMPLOYEE'S ENGAGEMENT AND RETENTION IN INDIAN BANKS
2	GRISHMA PATEL	RESEARCH SCHOLAR	INCREASING MALL CULTURE IN INDIA : A STUDY
3	KALI CHARAN MODAK	IPS ACADEMY, INDORE	A PARADIGM SHIFT IN INFRASTRUCTURAL AND INDUSTRIAL GROWTH IN MADHYA PRADESH

4	KALI CHARAN MODAK	IPS ACADEMY, INDORE	A STUDY OF WORK-LIFE BALANCE ISSUES WITH RESPECT TO FEMALE TEACHERS IN BUSINESS SCHOOLS IN INDORE”
5	KALI CHARAN MODAK	IPS ACADEMY, INDORE	EMPLOYABILITY CHALLENGES FOR YOUTH: A STUDY OF INDORE
6	KALI CHARAN MODAK	IPS ACADEMY, INDORE	FOOD INFLATION MANAGEMENT ISSUES AND CHALLENGES: EVIDENCE FROM INDIA
7	KUMKUM S MODAK	PIPS, INDORE	A PARADIGM SHIFT IN INFRASTRUCTURAL AND INDUSTRIAL GROWTH IN MADHYA PRADESH
8	KUMKUM S MODAK	PIPS, INDORE	A STUDY OF WORK-LIFE BALANCE ISSUES WITH RESPECT TO FEMALE TEACHERS IN BUSINESS SCHOOLS IN INDORE”
9	KUMKUM S MODAK	PIPS, INDORE	EMPLOYABILITY CHALLENGES FOR YOUTH: A STUDY OF INDORE
10	KUMKUM S MODAK	PIPS, INDORE	FOOD INFLATION MANAGEMENT ISSUES AND CHALLENGES: EVIDENCE FROM INDIA
11	AYUSHI VYAS	IMS, DAVV, INDORE	ORGANIZATIONAL POLICIES AND IT'S IMPACT ON WORK - LIFE BALANCE - AN INVESTIGATIVE STUDY
12	DR. RUPESH MITTAL	PMB GUJRATI COMMERCE COLLEGE, INDORE	ROLE OF DATA MINING IN E-GOVERNANCE
13	DR. SAURABH PARIKH	SIHS GUJRATI INNOVATIVE COLLEGE, INDORE	ROLE OF DATA MINING IN E-GOVERNANCE
14	SARIKA GUPTA	RESEARCH SCHOLAR, SVIM, INDORE	STUDY OF RESTRUCTURED ADVANCES OF PUBLIC SECTOR BANKS AND PRIVATE BANKS
15	DR. USHA PORWAL	GOVT. P. G. COLLEGE, JHABUA	CORPORATE DEBT RESTRUCTURING: NEEDS AND METHODS IN FINANCIAL RESTRUCTURING
16	SACHIN SAMPAT GUNJAL	AMRUTVAHINI COLLEGE OF ENGINEERING, SANGAMNER	PROSPECTS AND CHALLENGES IN ENTREPRENEURSHIP IN THE GLOBAL COMPETITIVE SCENARIO WITH SPECIAL REGERNECE TO INDIAN WOMEN
17	SACHIN SAMPAT GUNJAL	AMRUTVAHINI COLLEGE OF ENGINEERING, SANGAMNER	CHALLENGES BEFORE HUMAN RESOURCE MANAGEMENT
18	SACHIN SAMPAT GUNJAL	AMRUTVAHINI COLLEGE OF ENGINEERING, SANGAMNER	SIGNIFICANCE OF AGRO PROCESSING & FOOD INDUSTRY IN DEVELOPMENT OF RURAL INDIA
19	PRACHIKA VIJAYVARGIYA GUPTA	IMS, DAVV, INDORE	HOME HEALTHCARE: A NEW DIMENSION TO HEALTH CARE
20	DR. SUJATA PARVANI	IIPS, DAVV, INDORE	A STUDY ON INCLINATION TOWARDS ENTREPRENEURSHIP AMONG UNIVERSITY STUDENTS
21	ANKITA BHARDWAJ	SCHOOL OF ECONOMICS, DAVV, INDORE	A STUDY ON INCLINATION TOWARDS ENTREPRENEURSHIP AMONG UNIVERSITY STUDENTS
22	ACHAL HARDIA	IMS, DAVV, INDORE	A DIGITAL APPROACH TO MARKETING
23	DR. DIVYA PUROHIT	IMS, DAVV, INDORE	ROLE OF INFORMATION AND COMMUNICATION TECHNOLOGY IN DEVELOPMENT OF TOURISM SECTOR IN INDIA

24	ACHAL HARDIA	IMS, DAVV, INDORE	ROLE OF INFORMATION AND COMMUNICATION TECHNOLOGY IN DEVELOPMENT OF TOURISM SECTOR IN INDIA
25	DR. KAVITA JAIN	SHRI R.G. P. GUJARATI PROFESSIONAL INSTITUTE, INDORE	A STUDY OF CRIME AGAINST WOMEN: VULNERABILITY TO VICTIMIZATION
26	DR. KAVITA JAIN	SHRI R.G. P. GUJARATI PROFESSIONAL INSTITUTE, INDORE	A STUDY OF JUVENILE DELINQUENTS IN INDIA: A BURNING ISSUE
27	PREETI SINGH CHOUHAN	SUSHILA DEVI BANSAL COLLEGE OF ENGINEERING, INDORE	GOODS AND SERVICES TAX (GST): A NEW TAX REFORM IN INDIA
28	BARKHA GUPTA	SHRI R.G. P. GUJARATI PROFESSIONAL INSTITUTE, INDORE	A COMPARATIVE STUDY OF ORGANIZATIONAL COMMITMENT BETWEEN MANAGERIAL AND NON MANAGERIAL EMPLOYEES IN INSURANCE SECTOR
29	GRISHMA PATEL	RESEARCH SCHOLAR	SERVICE QUALITY EXPECTATIONS OF SHOPPING MALL VISITORS IN INDORE – A STUDY
30	VIJAY MULCHANDANI	M. PHIL STUDENT, IMS, DAVV, INDORE	CONSUMER BEHAVIOR OF ONLINE PURCHASE: A REVIEW
31	SHIJI SHUKLA	RESEARCH SCHOLAR, VIKRAM UNIVERSITY, UJJAIN	REAL ESTATE: AN EMPIRICAL STUDY OF RECENT DEVELOPMENTS
32	SHIJI SHUKLA	RESEARCH SCHOLAR, VIKRAM UNIVERSITY, UJJAIN	FINANCIAL INCLUSION IN INDIA THROUGH MICROFINANCE- AN EMPIRICAL STUDY
33	MALLIKA SINGH	IMS, DAVV, INDORE	VISUAL MERCHANDISING AN EFFECTIVE TOOL FOR THE MARKETER
34	MALLIKA SINGH	IMS, DAVV, INDORE	IMPACT VISUAL MERCHANDISING ON PURCHASE BEHAVIOUR OF CONSUMERS
35	DR. VISHNU MISHRA	GSIMR, INDORE	A STUDY OF JOB SATISFACTION AMONG FACULTY OF PROFESSIONAL INSTITUTION WITH REFERENCE TO INDORE CITY
36	DR KSHAMA GANJIWALE	SVIM INDORE	A STUDY OF JOB SATISFACTION AMONG FACULTY OF PROFESSIONAL INSTITUTION WITH REFERENCE TO INDORE CITY
37	DR. NIVRATI MISHRA		A STUDY OF JOB SATISFACTION AMONG FACULTY OF PROFESSIONAL INSTITUTION WITH REFERENCE TO INDORE CITY
38	DR. SUKHJEET KAUR MATHARU	PRESTIGE INSTITUTE OF MANAGEMENT AND RESEARCH, INDORE	AN ANALYSIS OF EXPORT PERFORMANCE OF MAJOR SPICES IN INDIA
39	ARPAL CHHIPANI	(STUDENT) PRESTIGE INSTITUTE OF MANAGEMENT AND RESEARCH, INDORE	AN ANALYSIS OF EXPORT PERFORMANCE OF MAJOR SPICES IN INDIA
40	SIMRAN KANKARIA	(STUDENT) PRESTIGE INSTITUTE OF MANAGEMENT AND RESEARCH, INDORE	AN ANALYSIS OF EXPORT PERFORMANCE OF MAJOR SPICES IN INDIA
41	DR. RAVI CHANGLE	PRESTIGE INSTITUTE OF MANAGEMENT AND RESEARCH, INDORE	INDIA'S GDP-THE NEXT DECADE: A FORECAST USING ARIMA MODEL
42	DR. SUKHJEET KAUR MATHARU	PRESTIGE INSTITUTE OF MANAGEMENT AND RESEARCH, INDORE	INDIA'S GDP-THE NEXT DECADE: A FORECAST USING ARIMA MODEL

43	GAURAV MALHOTRA	INDORE INDIRA INSTITUTE OF MANAGEMENT, INDORE	A COMPARATIVE STUDY OF STUDENT'S PREFERENCES BETWEEN SEMESTER AND ANNUAL EXAMINATION SYSTEM AT D.A.V.V., INDORE
44	GAURAV MALHOTRA	INDORE INDIRA INSTITUTE OF MANAGEMENT, INDORE	INDIA'S GDP-THE NEXT DECADE: A FORECAST USING ARIMA MODEL
45	DR. SUKHJEET KAUR MATHARU	PRESTIGE INSTITUTE OF MANAGEMENT AND RESEARCH, INDORE	AN ANALYSIS OF PROFITABILITY IN INDIAN BANKS
46	DR. RAVI CHANGLE	PRESTIGE INSTITUTE OF MANAGEMENT AND RESEARCH, INDORE	AN ANALYSIS OF PROFITABILITY IN INDIAN BANKS
47	PRIYANK SHINDE	PIPS, INDORE	AN ANALYSIS OF PROFITABILITY IN INDIAN BANKS
48	Dr. Kavita Jain	Shri R.G. P. Gujarati Professional Institute, Indore	A Study of Role of an Entrepreneur in the Economic Development of a country
49	DR. SANJAY D KHAIRNAR	L.V.H COLLEGE OF ARTS, SCIENCE & COMMERCE, PANCHAVATI	PROSPECTS AND CHALLENGES IN ENTREPRENEURSHIP IN THE GLOBAL COMPETITIVE SCENARIO WITH SPECIAL REFERNECE TO INDIAN WOMEN
50	DR. SANJAY D KHAIRNAR	L.V.H COLLEGE OF ARTS, SCIENCE & COMMERCE, PANCHAVATI	CHALLENGES BEFORE HUMAN RESOURCE MANAGEMENT
51	DR. SANJAY D KHAIRNAR	L.V.H COLLEGE OF ARTS, SCIENCE & COMMERCE, PANCHAVATI	SIGNIFICANCE OF AGRO PROCESSING & FOOD INDUSTRY IN DEVELOPMENT OF RURAL INDIA
52	RAM PAVITRA GAUTAM	VINDHYA INSTITUTE OF MANAGEMENT & SCIENCE, SATNA	THE ROLE AND IMPORTANCE OF CULTURAL TOURISM IN MODERN SOCIETY OF INDIA
53	DR. VIPIN AGARHARI	VINDHYA INSTITUTE OF MANAGEMENT & SCIENCE, SATNA	THE ROLE AND IMPORTANCE OF CULTURAL TOURISM IN MODERN SOCIETY OF INDIA
54	K. P. TRIPATHI	VINDHYA INSTITUTE OF MANAGEMENT & SCIENCE, SATNA	HRM PRACTICES: A STUDY OF VINDHYA GROUP OF INSTITUTIONS, SATNA
55	DR. VIPIN AGARHARI	VINDHYA INSTITUTE OF MANAGEMENT & SCIENCE, SATNA	HRM PRACTICES: A STUDY OF VINDHYA GROUP OF INSTITUTIONS, SATNA
56	VRUSHALI VASANT SABLE	AMRUTVAHINI COLLEGE OF ENGINEERING, SANGAMNER	GAINING COMPETITIVE ADVANTAGES THROUGH EFFECTIVE USE OF MODELS OF HUMAN RESOURCE PLANNING
57	DR. BABITA KADAKIA	IDYLLIC INSTITUTE OF MANAGEMENT, INDORE	FINANCIAL INCLUSION IN INDIA THROUGH MICROFINANCE- AN EMPIRICAL STUDY
58	DR. BARKHA GUPTA	SHRI R.G. P. GUJARATI PROFESSIONAL INSTITUTE, INDORE	A COMPARATIVE STUDY OF JOB SATISFACTION IN NATIONALIZED AND PRIVATE BANKS
59	ARCHIT YADAV	ARIHANT INSTITUTE OF MANAGEMENT & TECHNOLOGY, INDORE	A COMPARATIVE STUDY OF STUDENT'S PREFERENCES BETWEEN SEMESTER AND ANNUAL EXAMINATION SYSTEM AT D.A.V.V., INDORE
60	PRIYANK SHINDE	PIPS, INDORE	A COMPARATIVE STUDY OF STUDENT'S PREFERENCES BETWEEN SEMESTER AND ANNUAL EXAMINATION SYSTEM AT D.A.V.V., INDORE

61	ARNAV CHOUDHARY	PRESTIGE INSTITUTE OF MANAGEMENT AND RESEARCH, INDORE	INDIA'S GDP-THE NEXT DECADE: A FORECAST USING ARIMA MODEL
62	UPENDRA SINGH PANWAR	SHRI GOVINDRAM SEKSARIA INSTITUTE OF TECHNOLOGY AND SCIENCE	EXAMINING POTENTIAL CUSTOMERS FOR RURAL TOURISM
63	RASHMI FARKIYA	PIPS, Indore	A STUDY OF WORK-LIFE BALANCE, MORALE AND SATISFACTION WITH SPECIAL REFERENCE TO ALLOPATHIC DOCTORS IN PUBLIC HOSPITALS, PRIVATE HOSPITALS AND SELF EMPLOYED

Certificate Distribution and Valedictory

In last session of conference, certificates were distributed to the participants by Dr. CA P.K. Jain, Dr. CA Prashant Jain and Dr. Mona Tawar.

At last, vote of thanks was given by Dr. Mona Tawar and concluded the conference session.

STUDENT DEVELOPMENT PROGRAM

Reflection

As the name suggest, REFLECTION is a true mirror of students learning from CCA held during the semester. Of all the three activities completed by student, best 5 students from each activity give presentation to the expert panel under the captioned activity. The panel comprises of subject experts, soft skill experts and management representative. Students are allotted 10minutes for presentation which is further bifurcated into 8minutes for presentation and 2 minutes for Q/A. The activity helps student to share a common platform within the class and between the streams in the institute. Mr. Varun Keshari, Ms. Rashmi Farkiya and Ms. Kumkum Sinha organized REFLECTION.

Seminar on Group Discussion by Mr. Manthan Joshi

2nd February, 2015

With the aim of training students to discuss and argue about the topic given, to make them express their views on serious subjects and in formal situations, and in order to improve their thinking, listening and speaking skills, and also promote confidence level, GD sessions were conducted in Institute's premises.

The results of the same proved to be an effective tool in problem solving, decision making and personality assessment. The same also assured academic success, reputation and good admission or job offer. Thus it was vital to be able to take part in a GD efficiently and assertively. Students learned to speak with confidence, exhibit leadership skills and make the group achieve the goals.

The trainer Mr. Joshi evaluated and observed the members of the team. The rules of the GD – the time limit, panel's expectations etc. were explained after the initial introduction, soon after the topic or case to be discussed is given to the group members. The trainer did not restrict during the discussion. Each candidate was supposed to express his/her opinion either supporting or against the topic. The discussion carried on till the signals termination.

Career in Banking: A Seminar by Times Group

3rd February, 2015

There is so much potential in the banking jobs or banking industry in India because of the huge growth potential, with this statement Lewellyn Elias, instructor from Times Pro started the session for students of pioneer institute of professional studies.

He explained students about the importance of career in Banking sector, also shared various reports on Banking in India. He shared with students that only 57% of the total Indian population has access to a bank account services which is very low and bears very high potential growth. With demand to cater these potential customer students fit in the picture to serve them by opting Banking as a career.

He also explained students that the potential for careers in banking requires professionals who can make an impact on this growth. Sourcing of such skilled talent is a major challenge for Indian banks. While generalist and probationary officers have served the banks well in the past, the industry is evolving. With this change, banks must have staff with the aptitude for banking. Banks also need you to be ready to work on the first day of the job.

Bankers will need to specialize in different business lines while maintaining basic general competency. Corporate banking, retail banking, treasury, finance, technology, learning and development and human resources will increasingly require staff with skills. This makes banking jobs a real career.

Lecture on Decision Making Skills by Dr. P. K. Jain

5th February, 2015

Dr. Jain said that decision making can be hard. Almost any choice involves some conflicts or disappointment. The tough part is to pick one resolution where the constructive outcome can overshadow possible losses. Evading decisions often seems cooler. Yet, making your own decisions and accommodating the consequences are the only way to stay in control of your phase, achievement, and life. A significant part of decision making skills is in knowing and practicing decent decision making techniques. One of the most practical decision making techniques can be summarized in those simple decision making steps:

1. Identify the purpose of your decision
2. Gather information.
3. Identify the principles to judge the alternatives. Brainstorm and list different possible choices.

4. Evaluate each choice in terms of its consequences. .
5. Determine the best alternative. Put the decision into action. Evaluate the outcome of your decision and action steps.

The decision-making process includes:

- Define and clarify the issue - Is the matter critical, important or both.
- Gather all the facts and understand their causes.
- Think about or brainstorm possible options and solutions.
- Consider and compare the 'pros and cons' of each option - refer others if essential or worthwhile - and for better multifaceted decisions where there are several options, create a template which enables measurements according to different strategic factors.
- Select the finest possibility - avoid ambiguity and pathetic negotiations in trying to please everyone.
- Explain your decision to those involved and affected, and monitor to certify proper and active application.

Seminar on Career Counseling by Kautaliya Academy

9th February, 2015

On 9th February 2015, a seminar was organized at Pioneer Institute of Professional Studies by Mr Sunil Tiwari, Corporate Academic Head, Kautaliya Academy Indore. The purpose of the seminar was to make students aware of various competitive exams and career counseling with reference to Bank PO, IAS, IPS and PSC. He has also conducted a General Awareness Test for the students and also distributed gifts to those students who have answered rightly. He has taken the feedback of students on the seminar. The whole activity was covered by Bansal News.

The counseling benefitted students and made them learn to make a balance and a perfect stability between personal and professional life. It also helped to prepare students with better personal insight and understanding of job responsibilities; improvement in interview skills, Personality improvement and providing with a brighter visualization for the future.

It resulted in determining Strengths and Weaknesses, to match natural skills, strengths and abilities with key components of specific careers, to determine what weaknesses, to avoid working towards a career that will only lead to frustration. Having this information ahead of time can be invaluable when choosing what career path to take. Also it resulted in goal setting for greater results, Identifying choices in careers, educational support and guidance and job search support. Ms. Rashmi Farkiya coordinated the program.

Seminar on Group Discussion by Ms. Seema Tiwari

11th February, 2015

The session was actually about Group discussion. Ms. Seema Tiwari had given us the basics information about how an individual can create his own personal brand. She actually told us about how an individual can create his image when he is not presently available at that time. She told us about the important points that can be kept in mind while group discussion. She also gave us information about various do's & don'ts. At last the question answer sessions have been there where students ask various questions related to Group discussion.

Seminar on Career Opportunities after Graduation by CA Gourav Somani

12th February, 2015

On 12 February 2015 at 11 AM Mr. Gourav Somani from Finoption Institute of Studies conducted a seminar on "Career Opportunities after Graduation" at Pioneer Institute. It was an interactive session. He mainly focused on how to make "Jugad". He explained Jugad is something, which the Malwa people inherit in their blood. He motivated students to sharpen their skills, also suggested to focus on a single specialization either it is Marketing, Finance HR or IT. He told students to start working right now and to explore the world by their own. He gave example to the students who want to make their career in HR specialization by going to several malls and public places to sharpen their skills of judging people by their behavior, finance students should have knowledge about MS-excel and tally.

He concluded by answering the queries of students and motivated them to take command of their life and their career. The program was coordinated by Mr. Varun Keshari, Mr. Ketan Mulchandani, Mr. Radheshyam Acholiya, Ms. Rashmi Farkiya and Ms. Rashmi Badjatya.

Seminar on Financial Learning by ICICI Direct

13th February, 2015

A seminar on a quest for the budding investor was conducted on 13th February by ICICI Direct for Financial Learning. The aim was to impart applicable knowledge in all areas of finance to every individual, enhancing their skill sets and making them an informed investor.

The Seminar started with warm welcome by the Faculty Members and Students. The topics like Career in BFSI Sector, The Basics of Stock Market and Stock Mind Game were covered. The students got an opportunity to learn various basic concepts of Stock market as well as how to advance their career with the help of BFSI Sector. Seminar received the overwhelming response from all excited students. Mr. Praveen Tiwari Coordinated the Seminar.

Workshop on Evolving Development Priorities by Ms. Seema Tiwari

Venue: AIMP Office, Pologround

19th February, 2015

The Workshop was on “Evolving development priorities”. The topics will be beneficial for industrialists and upcoming entrepreneurs as it will cover the basics of self which brings positive results both in professional & personal relations and help change the graph of growth toward position development & success. The students would receive participation certificate.

Seminar on Nirmaan-Redefining Your Thoughts by Systematic Info Tech Ltd

27th February, 2015

On 27th February 2015, a seminar on “Nirmaan-Redefining Your Thoughts” was organized by Systematic InfoTech Ltd from 11:00 am to 1:00 PM in Pioneer Institute of Professional Studies. The speaker for the seminar was Mr Sunil Rawat, CEO, Systematic InfoTech Ltd. All the students of MBA II and MBA IV semester along with faculty members attended the seminar. The purpose of the seminar was to build and boost self-confidence of the students and to motivate them to become an Entrepreneur. It was an interactive session where in Mr Sunil Rawat discussed about the importance of time management in life by taking the example of Mumbai Dabbawalas. He said that to build self-confidence, you have to believe in yourself. Don't worry about being perfect — put up a brave front and do the best you can. He said that struggle and commitment towards work is important to achieve goals in life. He has also shown many inspirational videos of Chanakya, Ganesha, and Nick Vugicic etc. Finally, the question answer session was there where students were asked various questions and the suggestions given by him will be helpful for the students to become successful person in their life.

Workshop

2nd January, 2015

On 2nd January, a workshop was held in Pioneer Institute on Google Applications. The speaker for the workshop was Mr. Shashank Todwal (UMS Consultants, Google Education Partner). Mr. Shashank briefed about the Google applications their purposes and how to use them for record keeping purpose. He explained how to manage data on Google drive, how to use Google calendar, how to use Google map, sharing of data via Google drive etc.

Seminar on Business File by Dr. Pramod Kumar Jain

On **8 April, 2015**, **Dr. CA Pramod Kumar Jain** took a session on **Business File**. In his session Dr. Jain made students' understand various transactions/documents which are required in day-to-day business/dealings. He explained the following things:

1. Bank Transactions:

- Paying-in-slip
- Withdrawal Slip
- Cheque/Crossing of Cheques
- Details of Printed information on Cheques
- Draft: Paying-in-slip
- Letter of Credit – Sample Bank Guarantee – Format

2. Income-Tax:

- Returns to be filed under I/T Act
- Form Nos.
- Sample copy of one Form
- Date of Advance Taxes
- TDS Returns
- Rates of TDS for any 5 Categories

3. Excise:

- Names of Registers required to be maintained by Manufacturing Companies
- Monthly & Annual Returns
- CEN-VAT credit

4. VAT: (Value Added Tax)

- Monthly & Annual Returns
- Rates for 5 Commodities

5. Service Tax:

- Total No. of Services covered
- Brief Description of min. 5 services covered
- Rates of Service Tax
- Monthly & Annual Returns

6. Declaration Forms

- under State & Central Sales Tax Law
- C Form, D Form

7. Investment Instruments:

Share, Debenture, Fixed Deposit, NSC, Mutual Fund, Bonds

8. Measurement Units & their conversion.

Seminar on VAT by CA Girdhar

On **15th April, 2015**, a session was taken by **CA Girdhar** for MBA II Semester students to understand them about **Value Added Tax**.

CA Girdhar in his session covered the following points:

- Background & Justification of VAT
- Benefits of VAT
- Need & Introduction of VAT
- Merits & Demerits of VAT
- Input Tax Credit
- Variants of VAT
- Different modes of Computation of VAT

Motivational Seminar by Ms. Prerna Chaturvedi

On **20th July, 2015** **Ms. Prerna Chaturvedi, Aviator, International Business Development Entrepreneur** took a motivational seminar for students. She inspired all the students through her life lessons. She narrated her achievements, her tough times and how she was focused to achieve her target. She made all students felt unique and important and induced the feeling of being felt honored to be the citizen of a proud nation India.

Seminar on MS Office by Mr. Amol Raut

On **20th July, 2015** **Mr. Amol Raut**, Faculty of Pioneer Institute took a session for UG I Semester students. In his session Mr. Amol explained students about basic of MS Word, Power Point like formatting of document, how to justify a paragraph, how to insert table in a word document etc. He also explained students about how to make a presentation, how to insert slide, how to insert picture in a slide, how to put animation in a slide etc. The session was very learning session for UG I semester students.

Seminar by Rooman Technology

On **17 August, 2015** delegates from **Rooman Tecnology** came to our college to delivered a lecture on "Project Udaan". The students who attended the seminar belonged from B. Sc, BCA, B.Com (CA). The delegates who delivered the seminar were **Ms. Apeksha Jain (Training Head) and Ms. Garima Jain**. Before starting with the detail of project Udaan they started by introducing the company. They said that ROOMAN was incorporated on June 9th 1999 as a Private Limited Company by two entrepreneurial IT professionals, Mr. Manish Kumar and Mr. Nandagopal. ROOMAN began with a vision of Globe very soon becoming Information based world. Its mission is to fulfill the massive requirements of IT Industry, rendering IT education to broad spectrum of people, from students seeking a career in computers to IT professionals requiring more advanced skills, from managers giving careers a polished edge, to children using computers as an efficient tutor. They are pioneers in "Networking and Hardware". Just when everyone was bent upon Software, they foresaw the tremendous potential in Hardware and Networking, and successfully emerged as one of the best IT Company for Hardware and Networking Solutions and the best institute for Networking and Hardware Training.

Then they briefed about the project Udaan. They said that Udaan is a unique partnership between the Corporates, NSDC & the youth of Jammu and Kashmir. Udaan aims to help the youth of Jammu and Kashmir, who are seeking to enhance and grow their careers. Udaan will provide skills and consequently employment to 8000 youth from Jammu and Kashmir per annum over a 5 year period in key high growth sectors. After this they spoke about the job opportunities and then finally how the students can join Udaan.

Seminar on “National Stock Exchange” from Indira Securities

On **1st September 2015**, **Mr. Mrinal and Ms Rithika** delivered a lecture on NSE. They first briefed about Indira Securities. They said that the Indira Group was founded in the year 1987 and since then it has set a benchmark for the quality services and a very special personal touch. It has reached out deep into the souls of investment class right from corporate, to HNI's, to conscious small investor's. Today they are a well-diversified financial services firm offering a range of financial products and services such as Retail Broking and Distribution, Institutional Broking, Depository, Commodity Broking, Currency Broking and Principal Strategies. They are the central India based broking firm with a pan India presence & have separate research team at Indore & an institutional desk at Mumbai.

Both the delegates explained the students about NSE and BSE. They said that the National Stock Exchange of India Limited (NSE) is the leading stock exchange of India, located in Mumbai. NSE was established in 1992 as the first demutualized electronic exchange in the country. NSE was the first exchange in the country to provide a modern, fully automated screen-based electronic trading system which offered easy trading facility to the investors spread across the length and breadth of the country. Bombay Stock Exchange (BSE) and National Stock Exchange (NSE) are the leading stock exchanges of India. BSE is the 4th largest stock exchange in Asia and the 11th largest in the world. NSE is mutually-owned by a set of leading financial institutions, banks, insurance companies and other financial intermediaries in India. After this they also told the students about the importance of doing NCFM Module. The students were very happy to know about the various areas where they can build their careers in.

Seminar on “Communication Skills and Personality Development”

On **11 September, 2015** a Seminar on “Communication Skills and Personality Development” was taken by **Dr. Nitin Merh**. All students from MBA I and UG attended the seminar. Dr. Nitin made the students think on the immense potential that individual have in them, if explored properly what difference they can bring in the society. Dr. Nitin even asked students to meditate so that they can unfurl the energy and transfer the same in doing work more effectively. He also spoke about LEADERSHIP. He said that there are different styles of leadership and they can (nearly) all is good. The important thing is to be yourself: know your own personality so that you can be authentic in the way you engage with other people and the way you use your authority. Understand how you as an individual can best have positive impact and influence with others and try to understand how they perceive you. Always be clear in communicating your values, what you care about and what you stand for – through your behavior as well as your words. He also stated that every student has potential the only need is to realize the one thing which makes him / her different from that of others. He also emphasized on that one cannot win by talent and hard work alone. Personality development is a crucial ingredient that you must obtain. It enhances your capacity to lead and motivate. A person with a winning personality will be able to motivate better. People are less likely to get bored, and your ideas will have more credibility. You can lead better if you project an aura of confidence and credibility. It improves your communication skills. People are more receptive to what you say if they are impressed with your personality. Verbal communication skills are also part of personality development; improving your speech will strengthen the impact of your message.

Workshop on EBSCO

On **September 18, 2015**, Friday, **Mr. Randip Singh, Training Specialist-North India, EBSCO Information Services India Pvt. Ltd** conducted a Workshop with an objective to create interest and awareness amongst students and faculty members about the research database EBSCO. The agenda of the workshop was to inform about the databases availability at EBSCO, how to access the databases, what the basic are and advanced search strategies and the advantages of EBSCO. The witnesses of the workshop were students of MBA I Semester, MBA III Semester, Faculty and Staff Members at Pioneer Institute of Professional Studies.

He made them understand that how easy and user friendly is the entire procedure to search databases on the EBSCO and how it helps them in their research work.

He showed the official site to search the databases availability i.e. on www.ebscohost.com and explained that all the necessary information is easily available on the home page.

The information that he provided was very useful and will help the students, faculty and staff members for their academic advancement and growth. Overall the workshop was very informative and educated on a necessary procedure that everyone should know while doing a research work.

Essay Writing Competition by Northern Coalfields Limited, Singrauli

On **26th October, 2015** an essay competition was held by **Northern Coalfields Ltd.** at Pioneer Institute of Professional Studies, Indore. All students from various classes and semesters (PG + UG) participated in the competition. The competition was organized during **Vigilance Awareness Week (i.e. 26th October – 31st October, 2015)** celebrated by NCL. Two representatives **Mr. Lovesh Choudhary, Management Trainee** and **Mr. Prakash Keshav, Management Trainee** from NCL came to college to conduct the essay writing competition. The topic for essay writing was **“Corruption Free India / Brashtachar Mukht Bharat”**. Students were given a time span of 1 hour in which they were supposed to write down an essay on the above mentioned topic. Soon after the written session prizes were distributed to the winners. The list of winners is as follows:

S. No	Name of Candidate	Prize
1	Yogendra Kumar Urkude	First Prize
2	Nishi Jain	Second Prize

3	Tanya Gupta	Third Prize
4	Jitesh Dubey	Consolation prize
5	Jagdeep Kumar	Consolation prize
6	Swati Sahi	Consolation prize
7	Rohit Gautam	Consolation prize
8	Harish Kumar Chaturvedi	Consolation prize
9	Rohit Rai	Consolation prize
10	Rahul Rajeev	Consolation prize
11	Akash Yadav	Consolation prize
12	Anil Manwani	Consolation prize
13	Ujjwal Shrivastava	Consolation prize

The winners were given exciting prizes and certificates by Northern Coalfields Limited, Singrauli (M.P.).The event was co-ordinate by Mr. Radheshyam Acholiya,Ms. Kumkum Sinha and Mr. Varun Keshari.

Seminar by Finoptions

On **7th October 2015**, a seminar was conducted by **Mr Aman Morya, Resource Business Development, Finoptions Institute of Financial Studies Pvt. Ltd, Indore** at Pioneer Institute of Professional Studies. The objective of the seminar was to aware and help students to analyze opportunities and to explore career as a finance. He discussed about various opportunities in the field of financial services management and how they can improve their practical knowledge in the finance by training and doing field work. The participants of the seminar were the students of MBA I, MBA III semester and faculty members at Pioneer Institute of Professional Studies.

The session was very interactive and information that was provided was very useful which will further help students in understanding the various opportunities in the field of finance and how they will improve their skills in this field to move up in their career ladder.

ACADEMICS

Field Work Survey

In order to encourage practical and real learning, the students undergo Field Work, where they do the empirical study. The students are given the Format of Field Work and a Format of the Submission of the Report.

The survey is done through Questionnaire Filling, Personal Interviews, and Observation Study etc.

Apart from the same, a part of the study is based on secondary data as well.

After the study is over, the students give a Presentation and Viva which is taken by the Expert/Faculty who has been allotted the field Work from the beginning of the semester.

Standard Guidelines for Field Work Survey Report

- In the second semester of MBA, a student will carry out a Field Survey Project during CCA Activity.
- It is based on Primary Data or Information.
- Questionnaire may or may not be compulsorily required. It is depending upon the study.
- Sample size should be 10-15.
- It is mandatory for student to visit the field/ area related to field survey topic.
- Maximum 2 to 3 visits are sufficient.
- Field survey report which carried out without visiting the field/ area related to field survey topic will be rejected.
- Field survey report carried out only on the basis of secondary data will be rejected.
- The following points keep in mind while writing a report of field survey.

It should be in proper format which is provided by R & D cell uploaded on website. Paper size should be A4.

Font Type should be Times New Roman.

Font size should be for Text 12, for Headings 14 & Bold and for Subheadings 12 & Bold.

Page Margins should be 1” for Top, Bottom, and Left & Right. Line Spacing should be single.

Submission of report should be in spring file only with soft copy in CD attached with file.

Format for Writing Fieldwork Assignment Reports

A fieldwork report falls into three general divisions: (i) preliminary section, (ii) the main text of the report, and (iii) the supplementary material.

1 Preliminary Section

Prior to the main body of the report, some pages of preliminary materials-title page, recommendation sheet, table of contents and acknowledgements-are presented.

1.1 Title Page

The title page is a cover page of the fieldwork assignment report that should include the following information:

- (a) Title of the Report
- (b) Full name, Roll Number and T.U registration number of the student
- (c) Name of the campus
- (d) The place and date of the report

All the items of the title page should be centered between the margins of the page. The title should be typed in capital letters. If the title extends beyond one line, it should be 1 1/2" spaced. (see Appendix 1.1 and 1.2).

1.2 Recommendation Sheet

The faculty of Management, Pioneer Institute of Professional Studies may also require a recommendation or a certificate of the supervisor and the Department Chairman of the campus. They should certify that the student has undertaken the fieldwork as approved by the Department. For a model of the recommendation sheet, see Appendix 1.2 and 2.2.

1.3 Acknowledgement

The student should write a preface. It should contain a brief statement of the purpose, scope and the organization of the report. In addition to this, thanks may be expressed to those who gave him substantial help, guidance, or assistance in completing the fieldwork project.

1.4 Table of Contents

This occupies a separate page. It gives the readers a bird's eye view of the report and enables them to locate quickly each section of it. In addition to providing an easy means of referring to particular sections, it serves as an outline of the subject matters. The chapter headings should be typed in capital letters. The first letter of each word except to the preposition and article in sub-divisions should be in capital. These headings appear in the exact words or order that they are in the report,

each followed by the correct page citation. An example of a table of contents is given in Appendix 1.3.

1.5 List of Tables and Figures

In a fieldwork report having many tables and figures, separate lists of tables and figures are prepared and placed just after the table of contents. These lists of tables and figures occupy separate pages. These lists are prepared in the same form as the table of contents. Examples of the List of the Tables and List of Figures are given in Appendix 1.4 and 1.5 for reports written in English.

2 The Main Text of the Report

The heart of the report is, of course, the main text. Within the text, the writer presents the entire scope of the fieldwork assignment. The text, therefore, includes the main body from introduction to conclusion. The body of the report conventionally consists of three divisions-introduction, presentation and analysis, and summary and conclusions.

2.1 Introduction

All reports require some introduction. The wider the scope of the report, the more extensive the introduction required. The introduction orients the reader. It gives him a clear understanding of the background, scope, and purpose of the study. The other information to be included in the introduction

chapter of a fieldwork are literature survey, the fieldwork procedures, and the data collection methods used. In short, the introduction tells the reader what the report is about, what the writer did and how he/she went about it.

2.2 Presentation and Analysis of Data

The discussion and analysis section is the heart of the report. This is the section in which data are presented and analyzed. The discussion of findings will normally be the longer section of the report. The writer must analyze the data by use of appropriate techniques which may include:

- (i) The data gathered must be examined in relation to objectives
- (ii) The data must be processed and grouped into several items or headings for their analysis
- (iii) The processed data should then be presented in the form of tables, charts, diagrams, figures, descriptions, historical narration, etc. to explain the relationships of the data analyzed.
- (iv) The use of analytical and statistical techniques should be made for better interpretation of data to draw inferences
- (v) The results should be explained in sufficient detail to enable the reader to have an adequate understanding of the work.

2.3 Summary and Conclusions

The fieldwork report should contain both summary and conclusions. These are not the same thing. A summary is a brief narration of the entire report including the major findings. This summary

should give the reader an overall picture of the study. The report-writer should then draw out the significant conclusions and implications of the findings. A conclusion is thus a deduction based on the findings. Sometimes, the report-writer also proposes some recommendations which are in the form of suggested courses of action.

3 Supplementary Sections

3.1 Bibliography

The bibliography which is always required in a thesis or report follows the main body of the report. It tells the reader the sources of the researcher's information and gives a clear and complete description of these sources that were used in preparing the report. Generally, a bibliography should include all sources that had a direct bearing on the study, i.e. it must include every reference used in the footnotes and others of significance to the study.

3.2 Appendix

An appendix, if included, follows the bibliography. The appendix is a storehouse for the tabulations, charts, maps and other illustrative materials which are needed to substantiate points made in the text but are not closely enough related to the discussion to warrant their being placed in the text properly. Thus, the appendix is a section containing a variety of items that are concerned with the study. Such materials as questionnaire, survey instruments, checklists etc. are also included as appendix materials. Appendix

1.1: Format of *Cover Page*

TITLE OF THE FIELDWORK REPORT

By:
Student's Full Name

Roll No. :

A Fieldwork Report

Submitted to:

Name of the Campus

Pioneer Institute of Professional Studies

*In partial fulfillment of the requirements for the degree of Master of Business Administration
(M.B.A.)*

Name of Place

Date, Month, Year

Appendix 1.2: Format of *Recommendation Page*

Pioneer Institute of Professional Studies

RECOMMENDATION

This is to certify that the fieldwork assignment report:

Submitted by

Name of the Student

Entitled

Title of the Fieldwork

has been prepared as approved by this Department.

This fieldwork assignment report is forwarded for examination.

.....

Guide

Appendix 1.3: Format of *Table of Contents*

TABLE OF CONTENTS

Acknowledgements

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Chapter I: INTRODUCTION

1.1 Background of the Fieldwork Project

1.2 Purpose of the Fieldwork

1.3 Fieldwork Procedures

1.4 Methods of Data Collection

Chapter II: PRESENTATION OF THE DATA

2.1 Presentation of Data

2.2 Analysis of Data

2.3 Study Result

Chapter III: SUMMARY AND CONCLUSIONS

3.1 Summary

3.2 Conclusions

BIBLIOGRAPHY

APPENDIXES

Appendix 1.4: Format of *List of Tables*

LIST OF TABLES

Table

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1.1 Real Estate players in Indore city

1.2 Numbers of private hospital in Indore city

Appendix 1.5: Format of *List of Figures*

LIST OF FIGURES

Figure

Page

1.1 FDI investment amount in different sector in India

1.2 Market price of different stocks

Field Work Survey: MBA II Semester (2014-16 Batch)

S. No.	Gr. No.	Student Name	Faculty Name	Field Work Topic
1 2	1.	Aditya Apte Ashish Verma	Mr. Ketan Mulchandani	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership, and Impact With Reference To Four Private Schools of Indore City
3 4	2.	Akash Patil Ashutosh Shukla	Mr. Sumit Zokarkar	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership, and Impact With Reference To Four Engineering Institutes of Indore City
5	3.	Alfred Scott Ashwini Ambardekar	Mr. Varun Keshari	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Four Graduation Institutes of Indore City
7 8	4.	Anshu Singh Aman Pratap Singh	Mr. Sumit Zokarkar	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Four Professional Courses Institute of Indore City
9 10	5.	Ambrish Pratap Singh Ameya Nasery	Mr. Sandeep Kumar	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Home Makers of Indore City
11 12	6.	Deepika Yadav Monika Lamba	Dr. Mona Tawar	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Self Employed Professional of Indore City
13 14	7.	Harish Kumar Chaturvedi Dileep Kumar Tiwari	Mr. Sandeep Kumar	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Salaried Professionals Indore City

15 16	8.	Brijraj Singh Singroul Meen Bahadur Thapa	Mr. Amol Raut	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Public Sector Employees
17 18	9.	Jitesh Kumar Dubey Mayank Dwivedi	Mr. Amol Raut	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Government Administration Employees
19 20	10.	Harshit Kumar Sharma Nabeen Kumar Mishra	Ms. Suchi Modi	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Business Owner of Indore City.
21 22	11.	Neeraj Verma Rohit Joshi	Ms. Shweta Mogre	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Street Vendors of Indore City
23 24	12.	Nitin Singh Chouhan Rohit Tripathi	Ms. Shweta Mogre	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Intellectuals from Academics
25 26	13.	Rashi Gupta Shifa Jain	Dr. Mona Tawar	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Residents of Vijay Nagar, Indore
27 28	14.	Shubham Bhatewara Sharukh Shaikh	Mr. Ketan Mulchandani	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact

				With Reference To Residents of Mahalaxmi Nagar, Indore
29 30	15.	Sarthak Jain Shailendra Verma	Ms. Rashmi Farkiya	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Residents of Saket, Indore
31 32	16.	Shailendra Gour Tushar Shah	Mr. Varun Keshari	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Residents of Palasia, Indore.
33 34	17.	Swikriti Masih Shweta Singh	Ms. Aditi Bhawsar	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Residents of Perdeshipura, Indore
35 36	18.	Shweta Chourasiya Shalini Singh Baghel	Ms. Aditi Bhawsar	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Residents of Nanda Nagar, Indore
37 38	19.	Rohit Singh Parihar Swarnim Soni	Ms. Suchi Modi	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership, and Impact With Reference To Shop Owners of Sarafa, Indore
39 40	20.	Shubhi Sharma Sayli Lohar	Ms. Shubhi Modi	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership, and Impact With Reference To Shop Owners of Rajwada, Indore

41 42	21.	Samreen Niyazi Vibha Saini	Ms. Suchi Modi	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership, and Impact With Reference To Shop Owners of Cloth Market, Indore
43 44	22.	Vikas Kumar Rohit Chandelkar	Mr. Radheshyam Acholiya	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Residents of L.I.G., Indore
45 46	23.	Anshul Kumar Tiwari Mohit Chaturvedi	Mr. Radheshyam Acholiya	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Residents of Kalindi Kunj, Indore
47 48	24.	Neha Gurung Pallavi Chouksey	Ms. Shubhi Modi	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Residents of Ocean Park, Indore
49 50	25.	Shalini Singh Priyanka Srivas	Ms. Rashmi Farkiya	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Residents of Shalimar Township, Indore
51 52	26.	Raj Upadhyay Sahil Khan	Ms. Kumkum Sinha	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Residents of Agrawal Nagar, Indore
53 54	27.	Shivangi Singh Parihar Vikas Kumar Mishra	Ms. Aditi Bhawsar	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Residents of Khajrana, Indore
55 56	28.	Vishal Kumar Yogesh Kumar Chouhan	Ms. Shubhi Modi	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Residents of Bengali Colony, Indore

57 58	29.	Brajraj Singh Solanki Vipin Bathre	Ms. Rashmi Farkiya	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Shop Owners of Kothari Market, Indore
59 60	30.	Durgesh Shrivastav Shubham Kumar Kanungo Savan Naik	Ms. Kumkum Sinha	“Swachh Bharat Abhiyan” Outlook: Promotion, Ownership and Impact With Reference To Residents of Scheme Number 114, Indore

**Field Work Topic Allotment and Schedule of Presentation & Viva:
BBA IV Semester (2013-16 Batch)**

Guide Name: Ms. Rashmi Farkiya				
S. No	Name	Group	Field Work Topic	Date of Presentation
1	Jaya Goswami	I	Public opinion about the approval of entrance of four wheelers in BRTS	12-Feb-15
2	Ajitabh Singh Chauhan			
3	Anjali Solanki	II	A Study on perception of customers about purchase of Groceries from Malls and Local Shops	12-Feb-15
4	Ankit Gupta			
5	Anshika Shrivastava	III	A Study on perception of customers about purchase of vegetables from Malls and Street shops	12-Feb-15
6	Ashish Patidar			
7	Atul Shrivastava	IV	Public opinion survey on parking problem at C-21 Mall	12-Feb-15
8	Avisha Joshi			
9	Bhupendra K. Mishra	V	Public opinion about the Traffic Management in Indore City	13-Feb-15
10	Bhupendra Yadav			
11	Deepak Tiwari	VI	To Study the variation in footfalls at Pizza Hut	13-Feb-15
12	Durga Prasad Patidar			
13	Ekta Jain	VII		13-Feb-15

14	Harshed Kalal		Public opinion survey on traffic problems at Malwa Mill	
15	Khushbu Sirohiya	VIII	Comparative Study of customer satisfaction of Mobile Service Providers	13-Feb-15
16	Lokesh K. Yadav			
17	Mahima Bhati	IX	Perception of people towards the Online Banking	14-Feb-15
18	Neeraj Shah			
19	Neha Solanki	X	Perception of People towards online shopping	14-Feb-15
20	Nidhi Pal			
21	Parvind Patidar	XI	A Study on customer satisfaction of Online Retail Stores	14-Feb-15
22	Poonam Tiwari			
23	Priyanka Ambade	XII	Comparison of facilities provided and satisfaction of residents of Shalimar Township and Omax City	14-Feb-15
24	Priyanka Dewliya			
25	Rajat Pardhey	XIII	Patient satisfaction from the services provided by public and private hospitals in Indore City	19-Feb-15
26	Rohit Patidar			
27	Roshni Gupta	XIV	Comparison of Shree Maya and Crown Palace Hotel in Indore City	19-Feb-15
28	Saif Ali Khan			
29	Saloni Baser	XV	Public opinion about the Transport Facility in Indore City	19-Feb-15
30	Shivam Dubey			
31	Shruti Choudhary	XVI	A Study on parents perception about the increasing fees in Schools	19-Feb-15
32	Shubham Singh			
33	Sonal Dewan	XVII	Factors affecting the selection of Schools for Child	20-Feb-15
34	Suraj Jaiswal			
35	Umakant Painkara	XVIII	Comparative Study on usage of E-Banking by Service Class and Business Class People	20-Feb-15
36	Vijay Patidar			
37	Yatharth Pandey	XIX	Public opinion survey on road problems from Vijaynagar to Palasia	20-Feb-15
38	Yesh Bhanpuriya			

**Field Work Topic Allotment and Schedule of Presentation & Viva:
BBA VI Semester (2012-15 Batch)**

Guide Name: Ms. Rashmi Farkiya				
S.No	Name	Group	Field Work Topic	Date of Presentation
1	Ankit Patidar	I	Comparison of KFC and Mcdonald's at Malhar Mall	12-Feb-15
2	Ankit Shrimali			
3	Archit Kesaria	II	Comparison of Pizza Hut and Domino's at Malhar Mall	12-Feb-15
4	Ayush Gupta			
5	Bharti Rathore	III	A Study on suitable age for Mobile Phones	12-Feb-15
6	Chandrakant Shukla			
7	Devender S. Gahalot	IV	A Study on social factors affecting selection of Mobile Phone	12-Feb-15
8	Gurveer Singh			
9	Himani Padgil	V	A Comparative Study on Government and Private School in Indore City with special reference to Amenities	13-Feb-15
10	Jaspreet Singh			
11	Kamlesh Mewada	VI	A Study on factors affecting the selection of Cinema Hall	13-Feb-15
12	Kamlesh Porwal			
13	Manoj K. Pandey	VII	Public Transport System in Indore	13-Feb-15
14	Pooja Goyal			
15	Pratigya Pathak	VIII	A Study on Parking of Vehicle at restricted area	13-Feb-15
16	Praveen S. Rathod			
17	Rajan Kumar Singh	IX	A Study on preference of consumers about Snacks between Sarafa and 56 Dukkan	14-Feb-15
18	Rajat Patidar			
19	Richa Puranik	X	Public Awareness about the traffic rules and regulations	14-Feb-15
20	Ruchi Jain			

21	Sanjay Gurajar	XI	Public opinion about the facilities at Government Hospitals	14-Feb-15
22	Sanskruiti			
23	Sanu Kumar Saha	XII	Preference of people amongst public and private hospitals	14-Feb-15
24	Suraj Sharma			
25	Swati Patel	XIII	Students perception about the selection of colleges for Undergraduate Courses	19-Feb-15
26	Vaibhav Gangrade			
27	Varsha Lovanshi	XIV	Students perception about the selection of Colleges for Post Graduate Courses	19-Feb-15
28	Yogesh Dubey			
29	Anuja Shrivastava	XV	Parents opinion about the increased fee of Schools	19-Feb-15
30	Rahul Dutt Tripathi			
31	Akash Soni	XVI	Public opinion survey on Parking Problem at Treasure Island mall	19-Feb-15
32	Akshay Jain			
33	Aman Jaiswal	XVII	Perception of people towards the Mobile Banking	20-Feb-15
34	Ankit Pandey			
35	Ankur Bhatt	XVIII	Comparison between Customer Satisfaction of Big bazaar and More Mega Store	20-Feb-15
36	Anmol S. Thakur			
37	Anurag Sahu	XIX	A Study on daily sales of tea near an office premises	20-Feb-15
38	Prakhar Tandon			
39	Ritesh Jaiswal	XX	A Study on variation in footfalls at Domino's	20-Feb-15
40	Saurabh Shrivastav			
41	Adwait Mukati	XXI	Public opinion survey on Parking Problem at Sarafa	21-Feb-15
42	Akshita Khude			
43	Anjali Parmar	XII	Comparison of Sayaji and Raddisson Hotel in Indore City with special reference to Amenities	21-Feb-15
44	Ashish Dwivedi			
45	Diksha Sengar	XIII		21-Feb-15

46	Dimple Tomar		A Study on Customer Satisfaction of organized and unorganized retail sector	
47	Priya Jatwa	XIV	Comparative Study on usage of E-Banking by Service Class and Business Class People	21-Feb-15
48	Ruby Yadav			
49	Vipul Walaskar			

BBA V Semester (2013-16 Batch): Field Work Topic Allotment

Schedule of Field Work Presentation & Viva: BBA V Semester				
Guide Name: Ms. Rashmi Farkiya				
S.No	Name of the Student	Group	Topics of Field Work	Date of Presentation & Viva
1	Jaya Goswami	1	Factors influencing customers adoption of Mobile banking Services	17-August, 2015
2	Pooja Goyal			
3	Shivam Singh Parihar	2	A Comparative Study on customer perception and satisfaction from the purchase of products from Online Stores and Offline Stores	17-August, 2015
4	Ajitabh Singh Chauhan			
5	Anjali Solanki	3	A Study on consumer buying behavior of Green Products	17-August, 2015
6	Ankit Gupta			
7	Anshika Shrivastava	4	To Study the variation in footfalls at Café Coffee Day	17-August, 2015
8	Ashish Patidar			
9	Atul Shrivastava	5	Public opinion survey on traffic problems from LIG to Palasia	18-August, 2015
10	Avisha Joshi			
11	Bhupendra K. Mishra	6	Comparison between Customer Satisfaction of Best Price and Metro	18-August, 2015
12	Bhupendra Yadav			
13	Deepak Tiwari	7	Comparison between Ola Cab and Uber Cab	18-August, 2015
14	Durga Prasad Patidar			
15	Ekta Jain	8	A Study on preference of consumers about purchasing of Electronic Products from Malls and Local Shops	18-August, 2015
16	Harshed Kalal			

17	Khushbu Sirohiya	9	Awareness of youth about the traffic rules and regulations	19-August, 2015
18	Lokesh K. Yadav			
19	Mahima Bhati	10	Public opinion about the facilities at Government Hospitals	19-August, 2015
20	Neeraj Shah			
21	Neha Solanki	11	Students perception about the selection of Post Graduate Courses	19-August, 2015
22	Nidhi Pal			
23	Poonam Tiwari	12	Parents perception and satisfaction from the facilities provided by the Cretches in Indore City	19-August, 2015
24	Priyanka Ambade			
25	Priyanka Dewliya	13	Comparison of Subway and Mcdonald's at Malhar Mall	24-August, 2015
26	Rajat Pardhey			
27	Rohit Patidar	14	A Study on factors affecting Online Shopping	24-August, 2015
28	Roshni Gupta			
29	Saif Ali Khan	15	Perception of people towards Government and Private Undergraduate Colleges	24-August, 2015
30	Saloni Baser			
31	Shivam Dubey	16	A Study on satisfaction of residents of Shalimar Township	24-August, 2015
32	Shruti Choudhary			
33	Shubham Singh	17	Comparison of Apna Sweets and Guru Kripa	25-August, 2015
34	Suraj Jaiswal			
35	Umakant Painkara	18	A Study on Parking of Vehicle at restricted area	25-August, 2015
36	Vijay Patidar			
37	Yatharth Pandey	19	Public Opinion about the Domestic Waste Management System in Indore City	25-August, 2015
38	Yesh Bhanpuriya			

SUBJECT PRESENTATION

In order to boost up the confidence among students' and to overcome stage fear, the Institute conducts an activity "Subject Presentation", which has become an integral part of the regular curriculum? The topics in the presentations are related to their syllabuses which also facilitate students to have a common and shared learning.

Giving an effective presentation means working with both the audience and the topic. It is also important to relate to the audience and knowing the professional language. It is making the topic easier by giving appropriate illustrations and to convince the audience and to get them listen to your point of view. One effective way to be believable is to use information and mention where they came from. Audiences usually respond to solid information in speeches when it comes from a reputable source. Part of backing up an argument is giving a speech with a logical structure. The audience is more likely to be persuaded when topics are covered in an order that makes sense. The students are taught that leaping around too much causes confusion, and it makes the audience more likely to tune out. They are also taught to stay on track with a beginning, middle, and end.

Subject Presentation Activity Schedule: BBA IV Semester (2013-16 Batch)

Guide Name: Ms. Rashmi Farqiya		
S. No	Name of the Student	Date of Presentation
1	Jaya Goswami	5-Mar-15
2	Ajitabh Singh Chauhan	5-Mar-15
3	Anjali Solanki	5-Mar-15
4	Ankit Gupta	5-Mar-15
5	Anshika Shrivastava	5-Mar-15
6	Ashish Patidar	7-Mar-15
7	Atul Shrivastava	7-Mar-15
8	Avisha Joshi	7-Mar-15
9	Bhupendra K. Mishra	7-Mar-15
10	Bhupendra Yadav	7-Mar-15

11	Deepak Tiwari	12-Mar-15
12	Durga Prasad Patidar	12-Mar-15
13	Ekta Jain	12-Mar-15
14	Harshed Kalal	12-Mar-15
15	Khushbu Sirohiya	12-Mar-15
16	Lokesh K. Yadav	13-Mar-15
17	Mahima Bhati	13-Mar-15
18	Neeraj Shah	13-Mar-15
19	Neha Solanki	13-Mar-15
20	Nidhi Pal	13-Mar-15
21	Parvind Patidar	14-Mar-15
22	Poonam Tiwari	14-Mar-15
23	Priyanka Ambade	14-Mar-15
24	Priyanka Dewliya	14-Mar-15
25	Rajat Pardhey	14-Mar-15
26	Rohit Patidar	19-Mar-15
27	Roshni Gupta	19-Mar-15
28	Saif Ali Khan	19-Mar-15
29	Saloni Baser	19-Mar-15
30	Shivam Dubey	19-Mar-15
31	Shruti Choudhary	20-Mar-15
32	Shubham Singh	20-Mar-15
33	Sonal Dewan	20-Mar-15
34	Suraj Jaiswal	20-Mar-15
35	Umakant Painkara	20-Mar-15

36	Vijay Patidar	21-Mar-15
37	Yatharth Pandey	21-Mar-15
38	Yesh Bhanpuriya	21-Mar-15

Subject Presentation Activity Schedule: BBA VI Semester (2012-15 Batch)

Guide Name: Ms. Rashmi Farkiya		
S. No	Name of the Student	Date of Presentation
1	Ankit Patidar	5-Mar-15
2	Ankit Shrimali	5-Mar-15
3	Archit Kesaria	5-Mar-15
4	Ayush Gupta	5-Mar-15
5	Bharti Rathore	5-Mar-15
6	Chandrakant Shukla	7-Mar-15
7	Devender S. Gahalot	7-Mar-15
8	Gurveer Singh	7-Mar-15
9	Himani Padgil	7-Mar-15
10	Jaspreet Singh	7-Mar-15
11	Kamlesh Mewada	12-Mar-15
12	Kamlesh Porwal	12-Mar-15
13	Manoj K. Pandey	12-Mar-15
14	Pooja Goyal	12-Mar-15
15	Pratigya Pathak	12-Mar-15
16	Praveen S. Rathod	13-Mar-15
17	Rajan Kumar Singh	13-Mar-15
18	Rajat Patidar	13-Mar-15
19	Richa Puranik	13-Mar-15
20	Ruchi Jain	13-Mar-15
21	Sanjay Gurajar	13-Mar-15

22	Sanskriti	14-Mar-15
23	Sanu Kumar Saha	14-Mar-15
24	Suraj Sharma	14-Mar-15
25	Swati Patel	14-Mar-15
26	Vaibhav Gangrade	14-Mar-15
27	Varsha Lovanshi	14-Mar-15
28	Yogesh Dubey	19-Mar-15
29	Anuja Shrivastava	19-Mar-15
30	Rahul Dutt Tripathi	19-Mar-15
31	Akash Soni	19-Mar-15
32	Akshay Jain	19-Mar-15
33	Aman Jaiswal	19-Mar-15
34	Ankit Pandey	19-Mar-15
35	Ankur Bhatt	20-Mar-15
36	Anmol S. Thakur	20-Mar-15
37	Anurag Sahu	20-Mar-15
38	Prakhar Tandon	20-Mar-15
39	Ritesh Jaiswal	20-Mar-15
40	Saurabh Shrivastav	20-Mar-15
41	Adwait Mukati	20-Mar-15
42	Akshita Khude	21-Mar-15
43	Anjali Parmar	21-Mar-15
44	Ashish Dwivedi	21-Mar-15
45	Diksha Sengar	21-Mar-15
46	Dimple Tomar	21-Mar-15
47	Priya Jatwa	21-Mar-15
48	Ruby Yadav	21-Mar-15
49	Vipul Walaskar	21-Mar-15

BBA V Semester (2013-16 Batch): Schedule of Subject Presentation

Schedule of Subject Presentation: BBA V Semester					
Guide Name: Ms. Rashmi Farkiya					
S. No	Name of the Student	Date of Presentation	S. No	Name of the Student	Date of Presentation
1	Jaya Goswami	7-September, 2015	20	Neeraj Shah	14-September, 2015
2	Pooja Goyal	7-September, 2015	21	Neha Solanki	15-September, 2015
3	Shivam Singh Parihar	7-September, 2015	22	Nidhi Pal	15-September, 2015
4	Ajitabh Singh Chauhan	7-September, 2015	23	Poonam Tiwari	15-September, 2015
5	Anjali Solanki	7-September, 2015	24	Priyanka Ambade	15-September, 2015
6	Ankit Gupta	8-September, 2015	25	Priyanka Dewliya	15-September, 2015
7	Anshika Shrivastava	8-September, 2015	26	Rajat Pardhey	16-September, 2015
8	Ashish Patidar	8-September, 2015	27	Rohit Patidar	16-September, 2015
9	Atul Shrivastava	8-September, 2015	28	Roshni Gupta	16-September, 2015
10	Avisha Joshi	8-September, 2015	29	Saif Ali Khan	16-September, 2015
11	Bhupendra K. Mishra	9-September, 2015	30	Saloni Baser	16-September, 2015
12	Bhupendra Yadav	9-September, 2015	31	Shivam Dubey	21-September, 2015
13	Deepak Tiwari	9-September, 2015	32	Shruti Choudhary	21-September, 2015
14	Durga Prasad Patidar	9-September, 2015	33	Shubham Singh	21-September, 2015
15	Ekta Jain	9-September, 2015	34	Suraj Jaiswal	21-September, 2015
16	Harshed Kalal	14-September, 2015	35	Umakant Painkara	21-September, 2015
17	Khushbu Sirohiya	14-September, 2015	36	Vijay Patidar	22-September, 2015
18	Lokesh K. Yadav	14-September, 2015	37	Yatharth Pandey	22-September, 2015
19	Mahima Bhati	14-September, 2015	38	Yesh Bhanpuriya	22-September, 2015

CASE ANALYSIS & CASE FORMULATION

Pioneer Institute has made Case Analysis as a part of Curriculum. It helps students to read cases studies, which allow a lot of detail to be collected that would not normally be easily obtained by other research designs. The data collected is normally a lot richer and of greater depth than can be found through other experimental designs.

- Case studies tend to be conducted on rare cases where large samples of similar participants are not available. An example of this is the study of Phineas Gage by Harlow, J.M. This example also connects with the point above with the depth of data obtained. Cases of brain damage are quite minimal and it is extremely rare to find people with the exact same parts of the brain affected. To be able to gain knowledge of brain functions the damage between people have to be exact to ensure you are testing the right thing; this can generally only be done through case studies.
- Within the case study, scientific experiments can be conducted.
- Case studies can help experimenters adapt ideas and produce novel hypotheses which can be used for later testing.
- Knowledge! Again to Phineas Gage, his contributions to neuropsychology and the workings of the brain are invaluable.

Schedule of Case Analysis Activity: MBA IV Semester

Schedule of Case Analysis: MBA IV Semester			
MBA IV MF	Date of Presentation	MBA IV MH	Date of Presentation
Abhishek K. Dwivedi	1/3/2015	Abhijeet Prasannan	1/3/2015
Abhishek Singh	1/3/2015	Abhilasha Rai	1/3/2015
Anjali Agrawal	2/3/2015	Ajendra Singh	2/3/2015
Anuj Paharia	2/3/2015	Anurag Kotwal	2/3/2015
Arjun S. Sendhav	3/3/2015	Ashish Verghese	3/3/2015
Atul Sohagoura	3/3/2015	Chinmay Bhattacharya	3/3/2015
Harsh Agrawal	4/3/2015	Deepesh Saraf	4/3/2015
Himanshu Gupta	4/3/2015	Neelesh K. Tripathi	4/3/2015
Kailash Chakrawarti	5/3/2015	Pawan Kewani	5/3/2015

Kapil Sharma	5/3/2015	Rahul Patidar	5/3/2015
Mehul Kumar Jain	7/3/2015	Raja Ram Patel	7/3/2015
Mithilesh Kuamr	7/3/2015	Rakesh Nagar	7/3/2015
Pramod Sagore	7/3/2015	Rakhi Sen	9/3/2015
Praveen Das	9/3/2015	Ravi Kumar Soni	9/3/2015
Praveen K. Sharma	9/3/2015	Richa Yadav	9/3/2015
Rajiv Ranjan	10/3/2015	Syeed M. Ahmed	10/3/2015
Ravi Kumar Jaiswal	10/3/2015	Vimlesh K. Sharma	10/3/2015
Rohit Shukla	11/3/2015	Vivek Pandey	11/3/2015
Satendra K. Shah	11/3/2015	Sunil Kumar Dhakad	11/3/2015
Vikash Dwivedi	11/3/2015	Ganesh P. Tiwari	11/3/2015
Vikash Singh	12/3/2015	Vipin Kumar Mishra	12/3/2015
Vikram Raghuvanshi	12/3/2015	Atul Singh	12/3/2015
Vishal Shrivastava	12/3/2015	Hemant Aheer	12/3/2015
Vishnu Mohan	13/3/2015	Narendra Singh Pal	13/3/2015
Vivekanand Sharma	13/3/2015	Ritesh Tikotkar	13/3/2015
Sachin K. Mishra	13/3/2015	Vivek Mishra	13/3/2015
Yogesh Sharma	14/3/2015	Praveen Banwari	14/3/2015
Praveen K. Mishra	14/3/2015	Vishal Mishra	14/3/2015
MBA IV HF	Date of Presentation	MBA IV HI	Date of Presentation
Aditya Rai	1/3/2015	Anamika Pandey	9/3/2015
Apurva Majlikar	1/3/2015		
Krishna K. Dubey	2/3/2015	MBA IV FP	Date of Presentation
Mukesh Thakur	2/3/2015	Payoj Katiyar	10/3/2015
Nirmala Kumari	3/3/2015		

Prince Soni	3/3/2015
Satyam Dwivedi	4/3/2015
Seema Soni	4/3/2015
Tanuja Verma	5/3/2015
Pooja Kushwaha	5/3/2015
Abha Mishra	7/3/2015

Schedule of Case Formulation Activity: MBA IV Semester

MBA IV MF	Date of Presentation	MBA IV MH	Date of Presentation
Abhishek K. Dwivedi	23/1/2015	Abhijeet Prasannan	23/1/2015
Abhishek Singh	23/1/2015	Abhilasha Rai	23/1/2015
Anjali Agrawal	24/1/2015	Ajendra Singh	24/1/2015
Anuj Paharia	24/1/2015	Anurag Kotwal	24/1/2015
Arjun S. Sendhav	26/1/2015	Ashish Verghese	26/1/2015
Atul Sohagoura	26/1/2015	Chinmay Bhattacharya	26/1/2015
Harsh Agrawal	27/1/2015	Deepesh Saraf	27/1/2015
Himanshu Gupta	27/1/2015	Neelesh K. Tripathi	27/1/2015
Kailash Chakrawarti	28/1/2015	Pawan Kewani	28/1/2015
Kapil Sharma	28/1/2015	Rahul Patidar	28/1/2015
Mehul Kumar Jain	29/1/2015	Raja Ram Patel	29/1/2015
Mithilesh Kuamr	29/1/2015	Rakesh Nagar	29/1/2015
Pramod Sagore	29/1/2015	Rakhi Sen	30/1/2015
Praveen Das	30/1/2015	Ravi Kumar Soni	30/1/2015
Praveen K. Sharma	30/1/2015	Richa Yadav	30/1/2015

Rajiv Ranjan	2/2/2015	Syead M. Ahmed	2/2/2015
Ravi Kumar Jaiswal	2/2/2015	Vimlesh K. Sharma	2/2/2015
Rohit Shukla	2/2/2015	Vivek Pandey	3/2/2015
Satendra K. Shah	3/2/2015	Sunil Kumar Dhakad	3/2/2015
Vikash Dwivedi	3/2/2015	Ganesh P. Tiwari	3/2/2015
Vikash Singh	3/2/2015	Vipin Kumar Mishra	3/2/2015
Vikram Raghuvanshi	4/2/2015	Atul Singh	4/2/2015
Vishal Shrivastava	4/2/2015	Hemant Aheer	4/2/2015
Vishnu Mohan	4/2/2015	Narendra Singh Pal	4/2/2015
Vivekanand Sharma	4/2/2015	Ritesh Tikotkar	4/2/2015
Sachin K. Mishra	5/2/2015	Vivek Mishra	5/2/2015
Yogesh Sharma	5/2/2015	Praveen Banwari	5/2/2015
Praveen K. Mishra	5/2/2015	Vishal Mishra	5/2/2015
MBA IV HF	Date of Presentation	MBA IV HI	Date of Presentation
Aditya Rai	23/1/2015	Anamika Pandey	30/1/2015
Apurva Majlikar	23/1/2015		
Krishna K. Dubey	24/1/2015	MBA IV FP	Date of Presentation
Mukesh Thakur	24/1/2015	Payoj Katiyar	2/2/2015
Nirmala Kumari	26/1/2015		
Prince Soni	26/1/2015		
Satyam Dwivedi	27/1/2015		
Seema Soni	27/1/2015		
Tanuja Verma	28/1/2015		
Pooja Kushwaha	28/1/2015		
Abha Mishra	29/1/2015		

SWOT ANALYSIS

The foremost analysis performed by an MBA student to position a company in various matrixes is based on SWOT (Strength, Weakness, Opportunities & Threat) analysis. This activity is carried out in two phases. A company is allotted to student for which he has to conduct the analysis. In the first phase, the student collects the information about the company and a presentation of the same is done in front of the panel. Once the information collected is approved, the student is allowed to proceed for second phase wherein he analyses the information and positions the company in various matrix based on SWOT analysis.

MBA III Semester (2014-16 Batch): Schedule of SWOT Analysis Phase-I

S NO	Name of Student	Company Allotted	Due date of Presentation	S NO	Name of Student	Company Allotted	Due date of Presentation
1	Aditya Apte	JK Paper	10-Aug-15	27	Shailendra Gour	Snowcem India	26-Aug-15
2	Akash Patil	Hindware	10-Aug-15	28	Shailendra Verma	Century Textiles	26-Aug-15
3	Alfred Scott	Kajaria Ceramics	11-Aug-15	29	Shalini Singh Baghel	Archies	27-Aug-15
4	Aman Pratap Singh	Hatsun Agro Prod	11-Aug-15	30	Shifa Jain	Camlin	27-Aug-15
5	Ambrish Pratap Singh	Volga Air Tech.	12-Aug-15	31	Shubham Bhatewara	OTIS Elevator	28-Aug-15
6	Ameya Nasery	HDFC Bank	12-Aug-15	32	Shubhi Sharma	Borosil Glass	28-Aug-15
7	Anshu Singh	Vidhi Dyestuffs	13-Aug-15	33	Shweta Chourasiya	BITS	31-Aug-15
8	Ashish Verma	G R Cables	13-Aug-15	34	Shweta Singh	Vadilal Dairy	31-Aug-15
9	Ashutosh Shukla	Ventura Textiles	14-Aug-15	35	Swikriti Masih	Moser Baer (I)	1-Sep-15
10	Brijraj Singh Singroul	Filatex India	14-Aug-15	36	Tushar Shah	Bharat Chemicals	1-Sep-15
11	Deepika Yadav	Universal Cables	17-Aug-15	37	Vikas Kumar	Micron Chemicals	2-Sep-15
12	Dileep Kumar Tiwari	Falcon Tyres	17-Aug-15	38	Anshul K Tiwari	Apollo Hospitals	2-Sep-15
13	Harish K Chaturvedi	Force Motors	18-Aug-15	39	Neha Gurung	Macmillan India	3-Sep-15

14	Harshit K Sharma	Elite Appliances	18-Aug-15	40	Pallavi Chouksey	Avaya Global	3-Sep-15
15	Jitesh Kumar Dubey	TVS Elec.	19-Aug-15	41	Priyanka Shrivastava	M U S C O	4-Sep-15
16	Meen Bahadur Thapa	Nirma	19-Aug-15	42	Raj Upadhyay	Assam Company	4-Sep-15
17	Monika Lamba	Thomas Cook (I)	20-Aug-15	43	Rohit Chandekar	M I C O	7-Sep-15
18	Nabeen K Mishra	Atlas Cycle	20-Aug-15	44	Sahil Khan	Asian Hotels	7-Sep-15
19	Neeraj Verma	Sumeet Machines	21-Aug-15	45	Shalini Singh	Lloyd Electric	8-Sep-15
20	Nitin Singh Chouhan	Cummins India	21-Aug-15	46	Shivani Singh Parihar	Emami	8-Sep-15
21	Rohit Joshi	Swaraj Engines	22-Aug-15	47	Yogesh K Chouhan	Shakti Pumps	9-Sep-15
22	Rohit Singh Parihar	Nippo Batteries	22-Aug-15	48	Brajraj Singh Solanki	Kedia Chemical	10-Sep-15
23	Rohit Tripathi	Sterling Tools	24-Aug-15	49	Gourav Choudhary	Amco India	10-Sep-15
24	Samreen Niyazi	COSCO (India)	24-Aug-15	50	Shubham K Kanungo	JK Sugar	11-Sep-15
25	Sarthak Jain	SRF Polymers	25-Aug-15	51	Savan Naik	V I P Inds.	11-Sep-15

MBA III Semester (2014-16 Batch): Schedule of SWOT Analysis Phase-II

MBA III SEMESTER: MF SECTION				MBA III SEMESTER: MH SECTION			
S. NO	Student Name	Name of Company	Date & Time of Presentation	S. NO	Student Name	Name of Company	Date & Time of Presentation
1	Aditya Apte	JK Paper	14th September 10:00am	1	Gourav Choudhary	Amco India	16th September 10:00am
2	Akash Patil	Hindware		2	Aman Pratap Singh	Hatsun Agro Prod	
3	Alfred Scott	Kajaria Ceramics		3	Ameya Nasery	HDFC Bank	
4	Ambrish Pratap Singh	Volga Air Tech.	15th September 10:00am	4	Brijraj Singh Singroul	Filatex India	17th September 10:00am
5	Ashish Verma	G R Cables		5	Deepika Yadav	Universal Cables	

6	Dileep K Tiwari	Falcon Tyres		6	Jitesh K Dubey	TVS Elec.	
7	Harish K Chaturvedi	Force Motors	18th September 8:45am	7	Monika Lamba	Thomas Cook (I)	18th September 12:15pm
8	Harshit K Sharma	Elite Appliances		8	Nabeen K Mishra	Atlas Cycle	
9	Neeraj Verma	Sumeet Machines		9	Shalini Singh Baghel	Archies	
10	Rohit Joshi	Swaraj Engines	19th September 8:45am	10	Shifa Jain	Camlin	19th September 12:15pm
11	Rohit Singh Parihar	Nippo Batteries		11	Shubhi Sharma	Borosil Glass	
12	Rohit Tripathi	Sterling Tools		12	Shweta Singh	Vadilal Dairy	
13	Shahrukh Shaikh	Choksi Imaging	21st September 10:00am	13	Vikas Kumar	Micron Chemicals	23rd September 10:00am
14	Shailendra Gour	Snowcem India		14	Raj Upadhyay	Assam Company	
15	Shailendra Verma	Century Textiles		15	Sahil Khan	Asian Hotels	
16	Shubham Bhatewara	OTIS Elevator	22nd September 10:00am	16	Shivani Singh Parihar	Emami	26th September 12:15pm
17	Swikriti Masih	Moser Baer (I)		17	Vikas Kumar Mishra	Bajaj Electricals	
18	Tushar Shah	Bharat Chemicals		18	Brajraj Singh Solanki	Kedia Chemical	
19	Anshul K Tiwari	Apollo Hospitals	26th September 8:45am	19	Shubham K Kanungo	JK Sugar	30th September 10:00am
20	Neha Gurung	Macmillan India					
21	Rohit Chandelkar	M I C O					
22	Yogesh K Chouhan	Shakti Pumps	29th September 10:00am				
23	Savan Naik	V I P Inds.					
24	Ashutosh Shukla	Ventura Textiles					
MBA III SEMESTER: HF SECTION							
S. NO	Student Name	Name of Company	Date & Time of Presentation				
1	Anshu Singh	Vidhi Dyestuffs	14th September 8:45am				
2	Meen Bahadur Thapa	Nirma					

3	Sarthak Jain	SRF Polymers	
4	Shweta Chourasiya	BITS	15th September 8:45am
5	Priyanka Shrivastava	M U S C O	
6	Shalini Singh	Lloyd Electric	
7	Samreen Niyazi (FI)	COSCO (India)	18th September 10:00am
8	Pallavi Chouksey(FI)	Avaya Global	

PAPER ARTICLE PRESENTATION

As the name itself suggest, the students are required to read articles in newspaper, magazine or any other available material and the analysis of the article is presented in the classroom. The article selected for presentation can be a social, political or economic cadre. During the presentation questions are raised by the audience on the various views towards the article.

MBA I Semester (2015-17 Batch): Schedule of Paper Article Presentation

PANEL 1			PANEL 2		
S No	Name of Student	Date of Presentation	S No	Name of Student	Date of Presentation
1	Aaradhana Venugopal	24th August	5	Abhishek Joshi	24th August
2	Akash Soni		6	Ashmi Agrawal	
3	Ankush Lambhate		7	Balendra Kumar Kushwaha	
4	Ateet Bisen		8	Deepak Saraf	
9	Deepak Farkiya	25th August	13	Hemant Chadokar	25th August
10	Deepanshi Wanle		14	Jayshree Bhawsar	
11	Himani Padgil		15	Kanchan Kushwaha	
12	Mahesh Bhati		16	Khushal Umaraiya	
17	Priya Wankhede	26th August	21	Kratika Choubey	26th August
18	Rahul Rajeev		22	Kusmita Baser	
19	Ritesh Jaiswal		23	Lavish Hotwani	
20	Shailendra Singh Pawar		24	Manvi Gupta	
25	Shivangi Gupta	27th August	29	Nidhi Lashkari	27th August
26	Soni Salotre		30	Olisha Dubey	
27	Srijan Sagar		31	Pallav Patwa	
28	Swati Patel		32	Pankaj Patel	
33	Usha Napit	28th August	37	Parag Mittal	28th August
34	Yogesh Patil		38	Pinky Rajput	
35	Ajay Soni		39	Priya Chauhan	
36	Aman Jaiswal		40	Purve Agrawal	
41	Apurva Yadav	31st August	45	Rahul Dubey	31st August

42	Ayush Joshi		46	Saham Uddin Khan	
43	Deepak Solanki		47	Saket Jain	
44	Deepika Gupta		48	Shariq Sohel Khan	
49	Laxmi Rai	1st September	53	Shiwangini Jaiswal	1st September
50	Mohd rizwan		54	Swati Shahi	
51	Puneet Chaurasiya		55	Tanvi Singh	
52	Ranvir Singh Chouhan		56	Uday Ganguly	
57	Rohit Sharma		61	Ushed Sheikh	
58	Shivangee Chobey	2nd September	62	Suraj Meena	2nd September
59	Somesh Kumar Jamliya		63	Taha Hasan	
60	Sourabh Sahu		64	Yogendra Kumar Urkude	
			65	Yogesh Singh Sisodiya	

LOCAL, NATIONAL & INTERNATIONAL

PROBLEM

To aware students about the general know how in the global environment, this activity stands true to its standards. A post analysis of any news (local, national & International) is done by student and is presented in the classroom. The problems considered under discussion belong to social, political or economical segment only. The student has to give his opinion and solution to the problem based on the analysis.

MBA I Semester (2015-17 Batch): Schedule of Local, National & International Problem

PANEL 1			PANEL 2		
S No	Name of Student	Date of Presentation	S No	Name of Student	Date of Presentation
1	Yogesh Patil	14th September	5	Yogesh Singh Sisodiya	14th September
2	Usha Napit		6	Yogendra Kumar Urkude	
3	Swati Patel		7	Ushed Sheikh	
4	Srijan Sagar		8	Uday Ganguly	
9	Sourabh Sahu	15th September	13	Tanvi Singh	15th September
10	Soni Salotre		14	Taha Hasan	
11	Somesh Kumar Jamliya		15	Swati Shahi	
12	Shivangi Gupta		16	Suraj Meena	
17	Shivangee Chobey	16th September	21	Shiwangini Jaiswal	16th September
18	Shailendra Singh Pawar		22	Shariq Soheli Khan	
19	Rohit Sharma		23	Saket Jain	
20	Ritesh Jaiswal		24	Saham Uddin Khan	
25	Ranvir Singh Chouhan	17th September	29	Rahul Dubey	17th September
26	Rahul Rajeev		30	Purvi Agrawal	
27	Puneet Chaurasiya		31	Priya Chauhan	
28	Priya Wankhede		32	Pinky Rajput	
33	Mohd rizwan	18th September	37	Parag Mittal	18th September

34	Mahesh Bhati		38	Pankaj Patel	
35	Laxmi Rai		39	Pallav Patwa	
36	Himani Padgil		40	Olisha Dubey	
41	Deepika Gupta	19th September	45	Nidhi Lashkari	19th September
42	Deepanshi Wanle		46	Manvi Gupta	
43	Deepak Solanki		47	Lavish Hotwani	
44	Deepak Farkiya		48	Kusmita Baser	
49	Ayush Joshi	21st September	53	Kratika Choubey	21st September
50	Ateet Bisen		54	Khushal Umaraiya	
51	Apurva Yadav		55	Kanchan Kushwaha	
52	Ankush Lambhate		56	Jayshree Bhawsar	
57	Aman Jaiswal	22nd September	61	Hemant Chadokar	22nd September
58	Akash Soni		62	Deepak Saraf	
59	Ajay Soni		63	Balendra Kumar Kushwaha	
60	Aaradhana Venugopal		64	Ashmi Agrawal	
			65	Abhishek Joshi	

MINOR RESEARCH PROJECT

FORMAT FOR SYNOPSIS OF MINOR RESEARCH REPORTS

Content of Synopsis

- **Title of Research Project in appropriate form(See Annexure 2)**
- **Table of contents**
Including columns for ‘contents’, ‘page number’

E.g.:

Contents	Page No.

- **Introduction(3-4 Pages)**

It includes Brief Introductory information related to the study which develops conceptual frame work of students.

- **Rationale: (1-2 paragraph)**

This Point includes reasons or justifications for the question that Why the study is needed?

- **Literature Review (Reviews of 4-5 papers/Articles , 2-3 Pages)**

This Point includes Review of the work carried out by other researcher in similar area or related area(findings from previous academic research studies in the topic under study).

This part would contain literature review written with proper in-text citations and the material from the literature review would lead to development of the various concepts (conceptual development) or variables used.

- **Objective(s)(Maximum 3 objectives)**

Objectives should be start with the word “To”.

For example in ‘A study of brand loyalty in the product category of biscuits’ the objective should be:

To find the level of customer loyalty in selected biscuit brands

- **Research Methodology(1-2 Page)** Research Type

Research Unit

Population

Sample Size

Sampling Method

Tools for data collection

Tools for data analysis

- **Expected Outcomes(1-2 paragraph)**

This Point includes expected result of the study.

- **References**

References should be written in APA Style.

Each element (e.g. Author[s], Date, Title, Publication information) has a standardized format including punctuation and presentation style (e.g. capital letters and italics etc.).

Sequence of information should be

- a) Author(s) Name(Last Name first)
- b) Date or year of Publication
- c) Title of the work
- d) Publication Information
- e) Additional information (e.g. Editions, Page No)

Minor Research Project Topic Allotment: MBA II Semester

Group No.	Student Name	Minor Research Project Title	Guide Name
1	Aditya Apte	A Study on Investment Awareness Among Business Class With Reference To Indore Region	Mr. Ketan Mulchandani
	Ashish Verma		
	Shubham Bhatewara		
	Sharukh Shaikh		
2	Shailendra Gour	A Study on Investment Awareness Among Salaried Class (Private Sector) With Reference To Indore Region	Mr. Ketan Mulchandani
	Tushar Shah		
	Sarthak Jain		
	Shailendra Verma		
3	Anshul Kumar Tiwari	A Study on Factors Affecting the Selection of Mobile Application	Mr. Radheshyam Acholiya
	Mohit Chaturvedi		
	Vikas Kumar		
	Rohit Chandelkar		
4	Alfred Scott	A study on consumer preference for buying used goods; comparison of OLX and Quikr	Mr. Varun Keshari
	Ashwini Ambardekar		
	Nitin Singh Chouhan		
	Rohit Tripathi		
5	Deepika Yadav	A Study on Preference for Personal Cab Services in Indore.	Mr. Varun Keshari
	Monika Lamba		

	Brajraj Singh Solanki		
	Vipin Bathre		
6	Ambrish Pratap Singh	A Comparative Study of Customer Satisfaction on Broadband Services of Airtel and Tikona	Mr. Sandeep Kumar
	Ameya Nasery		
	Harish Kumar Chaturvedi		
	Dileep Kumar Tiwari		
7	Brijraj Singh Singroul	A study on Impact of Counterfeit Brands on Consumers Acceptance of Original Brands.	Mr. Amol Raut
	Meen Bahadur Thapa		
	Jitesh Kumar Dubey		
	Mayank Dwivedi		
8	Raj Upadhyay	A Study on Effect of product innovativeness and trial ability on new product adoption	Ms. Kumkum Sinha
	Sahil Khan		
	Vishal Kumar		
	Yogesh Kumar Chouhan		
9	Rashi Gupta	A Comparative Study on Problems Faced By the Consumers While Using Services of India Post and Private Courier Service in Indore City	Dr. Mona Tawar
	Shifa Jain		
	Durgesh Shrivastav		
	Shubham Kumar Kanungo		
	Savan Naik		
10	Akash Patil	A study of student perception towards e-learning at graduate and post graduate level.	Mr. Sumit Zokarkar
	Ashutosh Shukla		
	Anshu Singh		
	Aman Pratap Singh		
11	Shalini Singh	A Study on Interpersonal Trust Amongst Employees in Banking Sector.	Ms. Rashmi Farkiya
	Priyanka Srivas		
	Harshit Kumar Sharma		
	Nabeen Kumar Mishra		

12	Swikriti Masih	Factors Behind Use of Plastic Money in India: A Study of Consumer Behavior.	Ms. Aditi Bhawsar
	Shweta Singh		
	Shivangi Singh Parihar		
	Vikas Kumar Mishra		
13	Neha Gurung	A Study on Consumer Preference Towards Mobile Banking in Indore City	Ms. Shubhi Modi
	Pallavi Chouksey		
	Shweta Chourasiya		
	Shalini Singh Baghel		
14	Samreen Niyazi	The Effectiveness of Online Advertising: Consumer's Perceptions of Ads on Facebook, Twitter and YouTube.	Ms. Suchi Modi
	Vibha Saini		
	Rohit Singh Parihar		
	Swarnim Soni		
15	Neeraj Verma	A study of student satisfaction from their curriculum: with special reference to MBA students	Ms. Shweta Mogre
	Rohit Joshi		
	Shubhi Sharma		
	Sayli Lohar		

MAJOR RESEARCH PROJECT

FORMAT FOR SYNOPSIS OF MAJOR RESEARCH REPORTS

Content of Synopsis

- **Title of Research Project in appropriate form(See Annexure 2)**
- **Table of contents**
Including columns for ‘contents’, ‘page number’

E.g.:

Contents	Page No.

- **Introduction(3-4 Pages)**

It includes Brief Introductory information related to the study which develops conceptual frame work of students.

- **Rationale: (1-2 paragraph)**

This Point includes reasons or justifications for the question that Why the study is needed?

- **Literature Review (Reviews of 4-5 papers/Articles , 2-3 Pages)**

This Point includes Review of the work carried out by other researcher in similar area or related area (findings from previous academic research studies in the topic under study).

This part would contain literature review written with proper in-text citations and the material from the literature review would lead to development of the various concepts (conceptual development) or variables used.

- **Objective(s)(Maximum 3 objectives)**

Objectives should be start with the word “To”.

For example in ‘A study of brand loyalty in the product category of biscuits’ the objective should be:

To find the level of customer loyalty in selected biscuit brands

- **Research Methodology(1-2 Page)** Research Type

Research Unit

Population

Sample Size

Sampling Method

Tools for data collection

Tools for data analysis

- **Expected Outcomes(1-2 paragraph)**

This Point includes expected result of the study.

- **References**

References should be written in APA Style.

Each element (e.g. Author[s], Date, Title, Publication information) has a standardized format including punctuation and presentation style (e.g. capital letters and italics etc.).

Sequence of information should be

- f) Author(s) Name(Last Name first)
- g) Date or year of Publication
- h) Title of the work
- i) Publication Information
- j) Additional information (e.g. Editions, Page No)

MBA III Semester (2014-16 Batch): Major Research Project Topic Allotment

S. No	NAME OF THE STUDENT	MAJOR RESEARCH PROJECT TOPIC	NAME OF THE GUIDE
1	Neha Gurung	A Critical Analysis on Role of Risk in Online Transaction	Mr. Sumit Zokarkar
2	Savan Naik	A Comparative Study of Customer Satisfaction Among Flip kart And Amazon	Mr. Sumit Zokarkar
3	Shahrukh Shaikh	A Study on Consumer Perception towards Quality of Packaged Foods in Indore	Mr. Sumit Zokarkar
4	Shalini Singh Baghel	A Study on Acceptance of Mobile Marketing Tools among Students of Indore	Mr. Sumit Zokarkar
5	Ambrish Pratap Singh	A Study on Customer Loyalty Towards Various Brand of Chocolate	Ms. Kumkum Sinha
6	Anshul K Tiwari	A Study on the Impact of Promotional Activities on Consumers Behavior at Retail Outlets	Ms. Kumkum Sinha
7	Anshu Singh	A Comparative Study of Marketing Strategy of Mahindra Two Wheeler and TVS	Ms. Kumkum Sinha
8	Ashutosh Shukla	A Study on the Influence of Branding on Consumer Purchasing Behavior	Ms. Kumkum Sinha
9	Sahil Khan	A Study on Factors Affecting the Purchase of Edible Oils	Ms. Kumkum Sinha
10	Dileep K Tiwari	Application of Tri-component Model: A study of Attitude Towards Online Dating Websites	Mr. Radheshyam Acholiya
11	Harish K Chaturvedi	A Study of Impact of Video Games on Personality	Mr. Radheshyam Acholiya

12	Harshit K Sharma	A Study on the Pricing Strategy of Tata DOCOMO: A Comparative Study of Pricing in Telecom Sector	Mr. Radheshyam Acholiya
13	Shubhi Sharma	Consumer Breakfast Habits: A Study on Factors Considered While Selecting Breakfast for Family	Mr. Radheshyam Acholiya
14	Aditya Apte	Application of Weber's Law: A Study of Noticeable Difference in Product	Mr. Varun Keshari
15	Akash Patil	A Study of Perceived Risk Variables Related to Product or Service	Mr. Varun Keshari
16	Alfred Scott	A Study on Factors Affecting Brand Switching in Service Industry	Mr. Varun Keshari
17	Aman Pratap Singh	A Study of Consumer Attitude Towards Private Label Brands	Mr. Varun Keshari
18	Vikas Kumar	A Study of Student's Perception of Personality Development Classes	Mr. Varun Keshari
19	Shailendra Gour	A Study on New Financial Approaches for the Economic Sustainability in Manufacturing Industry	Ms. Tanu Shrivastav
20	Shailendra Verma	An Analytical Study on Impact of FDI in Industrial Development in India	Ms. Tanu Shrivastav
21	Tushar Shah	A Study on Role of Currency in Future Markets of India	Ms. Tanu Shrivastav
22	Vikas Kumar Mishra	A Study on Mass Market Penetration Strategy of Coca Cola, India	Ms. Suchi Modi
23	Swikriti Masih	A Study on Factors Influencing People to Choose Teaching as a Career in Professional Institutions	Ms. Suchi Modi
24	Shubham K Kanungo	A Study on Work Life Balance of Professional in Indore City	Ms. Suchi Modi
25	Brajraj Singh Solanki	A Study on Factors Influencing Employee's Job Satisfaction With Special Reference to Educational Institutes	Ms. Suchi Modi
26	Ameya Nasery	Job Satisfaction of Higher Secondary School Teachers in Indore City: An Empirical Analysis	Ms. Rashmi Farkiya
27	Brijraj Singh Singroul	A Study on Job Hopping Attitude among Medical Representatives in Indore City	Ms. Rashmi Farkiya
28	Deepika Yadav	Career Motivation of Faculty Members in Management Institutions	Ms. Rashmi Farkiya

29	Jitesh K Dubey	A Study on Effect of Work Pressure on Employee Performance in Stock Market Firm	Ms. Rashmi Farkiya
30	Raj Upadhyay	A Study on Influencing the Job Satisfaction of Employees in Service Industry	Ms. Rashmi Farkiya
31	Shifa Jain	A Critical Analysis on Impact of Training on Motivation With Reference to Faculty Members	Dr. Mona Tawar
32	Shweta Singh	A Study on Retention Factors in IT Industry	Dr. Mona Tawar
33	Shweta Chourasiya	A Study of Employee Engagement in B-Schools	Dr. Mona Tawar
34	Shivani Singh Parihar	A Study on Occupational Stress amongst the Academicians	Dr. Mona Tawar
35	Samreen Niyazi	A Comparative Study of Non-Performing Assets (NPA) of Selected Private Banks	Dr. Prashant Jain
36	Pallavi Chouksey	Factors Influencing Investment Decisions: A Study of Professionals Class investors	Dr. Prashant Jain
37	Shubham Bhatewara	A Comparative Study on Risk Tolerance Level of Business class and Service Class Investors With Reference to Indore City	Dr. Prashant Jain
38	Meen Bahadur Thapa	A Study on Performance Evaluation of Selected Private Sector ELSS Mutual Fund Schemes in India	Dr. Prashant Jain
39	Rohit Chandelkar	Fundamental Analysis of Five Listed Companies SBI, ITC, INFOSYS etc.	Dr. Prashant Jain
40	Rohit Joshi	A Study of Consumer Preference Towards Branded Jewellery	Ms. Aditi Bhawsar
41	Rohit Singh Parihar	A Study on Impact of Counterfeit Brands of Consumer Acceptance of Original Brands.	Ms. Aditi Bhawsar
42	Rohit Tripathi	A Comparative Study of Consumer Preference Towards Indian Watch and Foreign Watch	Ms. Aditi Bhawsar
43	Gourav Choudhary	A Study of Expectations of Students from Faculty in a B School	Ms. Aditi Bhawsar
44	Shalini Singh	A Study on Impact of Maggie Controversy on Eating Habits of Youth of Indore	Ms. Shweta Mogre
45	Sarthak Jain	A Study of People's Perception Towards Various Gold Loan Schemes	Ms. Shweta Mogre

46	Ashish Verma	A Comparative Study of Financial Performance of Lupin and Cipla of Past Two Years.	Ms. Shweta Mogre
47	Neeraj Verma	A Study of Spending Pattern of Credit Card Users in Indore	Ms. Shweta Mogre
48	Yogesh K Chouhan	A Study of Customer Satisfaction Regarding ATM Services of SBI and BOI	Ms. Shweta Mogre
49	Monika Lamba	A Comparative Study of Customer Satisfaction Level of Mid Segment Sedan Cars	Mr. Sandeep Kumar
50	Nabeen K Mishra	A Comparative Study of HCL and LENEVO on Basis of Product Range, Position and Branding in Indore	Mr. Sandeep Kumar
51	Priyanka Shrivastava	A Study of Customer Satisfaction Towards OLA Cabs Services in Indore	Mr. Sandeep Kumar

EMPLOYMENT ORIENTED PROJECT

Students will be required to undertake any project which can help them in understanding of the business situations and should be able to operate and maintain software/ hardware in any organization.

Employment Oriented Project Topic Allotment: B.Com (P) VI Semester

Guide Name: Ms. Rashmi Farkiya		
S. No	Name of Student	Project Topic
1	Ajay Kumar Bais	A Study on Operational Processes of Best Price
2	Animesh Tiwari	A Study on Operational Processes of Pizza Hut
3	Ashok Nishad	A Study on Operational Processes of More Mega Store
4	Deepak Gadwal	A Study on Operational Processes of Reliance Fresh
5	Dushyant S. Rajput	A Study on Operational Processes of Big Bazaar
6	Ganesh Rajput	A Study on Entrepreneurship Development Process of Lotus Electronics
7	Nisha Dutta	A Study on Operational Processes of Big Life at C21 mall
8	Payal Patel	A Study on Operational Processes of Reliance Trends at C21 Mall
9	Preeti Rathore	A Study on Operational Processes of Domino's
10	Priyanshu Pal	A Study on Operational Processes of KFC
11	Rakesh Parmar	A Study on Entrepreneurship Development Processes of Vijay Chat House
12	Shivam Dueby	A Study on Operational Processes of McDonalds
13	Shivani pal	A Study on Entrepreneurship Development Processes of Pakiza.
14	Shubham Jain	A Study on Operational Processes of Globus, Malhar Mall
15	Shubham Pal	A Study on Entrepreneurship Development Processes of Perfect Bakery at Vijaynagar

16	Suman Kumawat	A Study on Operational Processes of World of Titan
17	Varun Ahuja	A Study on Entrepreneurship Development Process of Morni Sarees.
18	Vishal Trivedi	An Empirical Study on Various Operations at Metro Wholesale
19	Vivek Mehra	A Study on Operational Processes of Shoppers Stop
20	Nidhi Arya	A Study on Operational Processes at Matrix- Beauty Saloon

**Employment Oriented Project Topic Allotment: B.Com (CA) VI
Semester**

Guide Name: Mr. Amol Raut		
S. No	Name of Student	Project Topic
1	Aakriti Pathak	To Learn about the various Data Management Techniques
2	Aaradhana Venugopal	To Understand the Hardware Requirement of Cyber Café
3	Anil Boriya	To Understand the Software Requirement of Cyber Café
4	Anil Kumar Pandey	To Learn about the Disk Space Management in Laptop
5	Anjali Negi	To Understand the Purchasing Process of Samsung
6	Ashish Goliya	To Understand the Clearing System of Punjab National Bank
7	Avinash Verma	To Understand the Clearing System in Axis Bank
8	Bhavana Shinh	To Understand the Hardware Requirement of Personal Computer
9	Bhawna S. Saktavt	To Learn about the Memory Management of Personal Computer
10	Brajesh Gohar	To Understand the Clearing System of Dena Bank
11	Chandramohan Pandey	To Understand the Clearing System of IDBI Bank
12	Chitra Amte	To Learn about the Disk Space Management in Server
13	Deepika Dongre	To Understand the Hardware Requirement of Computer Lab
14	Dinesh Dodiya	To Understand the Software Requirement of Computer Lab
15	Divya Rai	To Learn about the various Disk Space Management Techniques
16	Gokul Mandloi	To Learn about the various Security Management Techniques

17	Hemraj Balke	To Understand the Clearing System in Union Bank of India
18	Himesh More	To Learn about the various Memory Management Techniques
19	Jay Kumar Bherwe	To Learn about the Memory Management of Laptop
20	Kamal S. Solanki	To Learn about the Disk Space Management of Tablet
21	Kavita	To Learn about the Security Management of Personal Computer
22	Krishna Mandloi	To Learn about the Security Management in Android Mobile
23	Kundan Yadav	To Learn about the Security Management in Windows Mobile
24	Lilit Nagar	To Learn about the Memory Management in Android Mobile
25	Laxmi Rai	To Understand the Hardware Requirement of ATM Machine
26	Mayank Chawand	To Understand the Software Requirement of ATM Machine
27	Monika Chouhan	To Understand the Clearing System in Bank of Maharashtra
28	Monika Masih	To Understand the Clearing System in Central Bank of India
29	Monika Sharma	To Learn about Security Management in ATM Machine

Guide Name: Ms. Aditi Bhawsar

S. No	Name of Student	Project Topic
1	Mukesh Umat	To Understand the Software Requirement of a Company providing Online Shopping Facility
2	Nainsi Bhargav	To Understand the Hardware Requirement of a Company providing Online Shopping Facility
3	Nandkishore Raghuwanshi	To Learn about the Disk Space Management in Hard Disk
4	Nidhi Pattanayak	To Understand the Purchasing Process of Micromax
5	Nikhil Khopde	To Understand the Clearing System of Indian Overseas Bank
6	Praveen Wankhade	To Understand the Clearing System of ICICI Bank
7	Priya Wankhade	To Understand the Clearing System of Vijaya Bank
8	Priyanka Singh	To Learn about the Memory Management of Database Server
9	Radha Kuril	To Understand the Clearing System of UCO Bank
10	Rahul Chauhan	To Understand the Clearing System of Oriental Bank of Commerce
11	Rahul Yadav	To Understand the Purchasing Process of Videocon
12	Ranveer Singh	To Understand the Hardware Requirement for Online Banking

13	Ravi Rajoriya	To Understand the Clearing System of Syndicate Bank
14	Sachin Malviya	To Understand various Security Measures of any Organization
15	Sagar Jain	To Understand the Memory Management of Server
16	Sanjeev Yadav	To Understand the Clearing System of Corporation Bank
17	Satyendra Kumar	To Understand the Memory Management of Tally Software
18	Shakti S. Chouhan	To Learn about the Memory Management of i-Phone
19	Shraddha Chouhan	To Learn about the Disk Space Management of Notebook
20	Somesh Jamliya	To Learn about the Security Management of i-Pad
21	Soni Salotre	To Learn the Importance and Need of Biometric Security Systems in any Organization
22	Sourabh Yadav	To Learn about the Security Management in Website of any Organization
23	Trupti Paliwal	To Learn about the Memory Management of Blackberry Mobile
24	Usha Napit	To Understand the Hardware Requirement of e-Library
25	Yashswa Ahire	To Understand the Software Requirement of of e-Library
26	Deepankar Paul	To Understand the Clearing System of Allahabad Bank
27	Ashwin Gotiya	To Understand the Clearing System of Andhra Bank
28	Vicky Solanki	To Learn about the Mobile Tracking System

PROJECT

Student will be required to develop a project using any one of the technology covered in syllabus. It should relate with the real world application of the technology.

Project Topic Allotment: BCA VI Semester

Guide Name: Mr. Radheshyam Acholiya		
S. No.	Name of Student	Project Topic
1	Abhishek Adhikari	Design & Implementation of Hotel Website
2	Ajay Soni	Design & Implementation of Computerized Online Learning Website
3	Ankush Lambhate	Design & Implementation of Online Job Portal
4	Chandan Gupta	Design & Implementation of Restaurant Website
5	Karan Pal	Design & Implementation of Railway Management System
6	Neha Sharma	Design & Implementation of Book Management System
7	Rahul Tomar	Design & Implementation of i-Bus Management System
8	Riya Shrivastava	Design & Implementation of College Website
9	Shishupal S. Bundela	Design & Implementation of Shop Management System
10	Shitize Garg	Design & Implementation of Computerized Airline Reservation System
11	Shivangee Chobe	Design & Implementation of University Website
12	Sourabh Sahu	Design & Implementation of Computerized Student Information Tracking System
13	Swatantra Sharma	Design & Implementation of Hospital Website

INDUSTRIAL VISIT

Industrial Visit at Indore Sahakari Dugdh Sangh

24th January, 2015

Every day starts with is a magical word “**MILK**” first name that reflects in mind is “**SANCHI MILK**”. Pioneer organizes a visit on 24.01.2015 with strength of 63 candidates from different streams: B. Sc, B.com, BBA, BCA and MBA to know more about the Industry from where we get a packet of trust in the form of Milk, daily and regularly.

A warm welcome done by Production Head, Mr. R.N. Yadav and Marketing Manager Mr. Ashutosh Dighe. Brief introduction about Cooperative Society, objectives, mission, vision of organization and their 3 tire set up throughout the state. Detailed about the series of sanchi milk, byproducts and milk related different products range (Flavored sweet Milk, Ghee, Butter, Curd, Rabdi, Gulab Jamun, Rasogulla, Mawa, Milk Powder, Cream, and other sweets).

Presentation on cattle caring, traditional way of getting milk from farmers and the journey of milk from different rural areas to the consumers, discuss the pasteurized and unpasteurized milk and fat level in milk. During the visit officials help the candidates to know about the processing, filtration, lab testing, packaging, customer caring, public grievances, legislative and marketing – sales department.

After a very interactive visit company organized a refreshment program for all the candidates.

On behalf of Pioneer Institute of Professional Studies Indore whole visit was summarized and delivery of vote of thanks by Mr. P.K. Tiwari, Training and Placement Head.

List of students visited SANCHI MILK at Manglia

S. No.	Name of Candidate	Class	S. No.	Name of Candidate	Stream
1	Aditya Apte	MBA II	34	Ashish Dwivedi	BBA VI
2	Akash Patil	MBA II	35	Himani Padgil	BBA VI
3	Alfred Scott	MBA II	36	Sanskriti	BBA VI

5	Ashutosh Shukla	MBA II	37	Swati Patel	BBA VI
6	Deelip Tiwari	MBA II	38	Vipul Walaskar	BBA VI
7	Harish Ku Chaturvedi	MBA II	39	Akash Soni	BBA VI
8	Harshit Ku Sharma	MBA II	40	Praveen Solanki	B.Sc VI
9	Jitendra Ku Dubey	MBA II	41	Ranu Dubey	B.Sc VI
10	Sahilendra Gour	MBA II	42	Sakat Yadav	B.Sc VI
11	Shailendra Verma	MBA II	43	Radha Prajapati	B.Sc VI
12	Shifa Jain	MBA II	44	Devendra Rajput	B.Sc VI
13	Shweta Singh	MBA II	45	Nadim Ali	B.Sc VI
14	Pallavi Chouksey	MBA II	46	Ajay Soni	BCA VI
15	Priyanka Shrivias	MBA II	47	Shivangee Choubey	BCA VI
16	Shalini Singh	MBA II	48	Riya Shrivastava	BCA VI
17	Shivani Singh Parihar	MBA II	49	Sourabh sahu	BCA VI
18	Savan Naik	MBA II	50	Neha Sharma	BCA VI
19	Rohit Singh	MBA II	51	Usah Napit	B. Com CA VI
20	Rohit	MBA II	52	Bhawana Singh Saktavat	B. Com CA VI
21	Samreen Niyazi	MBA II	53	Radha Kuril	B. Com CA VI
22	Rohit Tripathi	MBA II	54	Aauadhana Venu Gopal	B. Com CA VI
23	Shweta Chourasiya	MBA II	55	Chandra Mohan Pandey	B. Com CA VI
24	Sahil Khan	MBA II	56	Sagar Jain	B. Com CA VI
25	Ambrish Pratap Singh	MBA II	57	Sonesh Gamliya	B. Com CA VI
26	Shubham Bhatewara	MBA II	58	Nidhi Pattanayak	B. Com CA VI
27	Anshu Singh	MBA II	59	Rahul Chaouhan	B. Com CA VI
28	Brijraj Singh	MBA II	60	Bhawana Singh Saktavat	B. Com CA VI
29	Ruchi Jain	BBA VI	61	Nainsi Bahargav	B. Com CA VI
30	Adwait Mukati	BBA VI	62	Ashish Goliya	B. Com CA VI
31	Ankit Patidar	BBA VI	63	Ashwin Gotiya	B. Com CA VI
32	Rajat Patidar	BBA VI	64	Sachin Malviya	B. Com CA VI
33	Ayush Gupta	BBA VI			

Industrial Visit at Ritspin Synthetics

To minimize the gap of professional education and corporate culture Pioneer Institute organized industry visit for their management professionals.

Date	Company Name	Company Coordinator	Place	No. Of Students	Semester/ Stream	College Coordinator
03.09.15	RITSPIN SYNTHETICS	Mr. Vilas Agrawal, Group Executive Director	Pithampur	31	MBA I and III	Mr. P.K. Tiwari

TIME: 10:00 A. M. - 3:00 P. M.

CONTACT PERSON:- Mr. N.K. Kavadia Strategic Head, Mr. Jain, Mr. Joshi, Mr. Satish Jain, Major Gupta from HR, IR & Production Department.

INDUSTRY TYPE:-TEXTILE MANUFACTURING

SUMMARY:-

WEAR IT GROUP – INTRODUCTION

Wearit Group has its roots in the lush green gardens of Dehradun and Assam. It was conceptualized and set up from humble beginnings, but with clear vision and foresight, by one of the first Indian families in the Tea Industry. What started out as a modest venture in the 1920s, has now transformed into a conglomerate of companies with varied interests, from Tea to Textiles to Renewable Energy. The Group has come a long way, establishing a wide customer base for its textile yarns (cotton and synthetics) in Europe, United States, Middle East and also in the Far East. However, even today, it continues to strive for growth while catering to its clients/customers pan-India.

Ritspin Synthetics is the India's top most exporter company of cotton and synthetic yarns to the world market. Everybody is now more concerned about the clothing's and this industry depends upon the one thing that is cotton. Students get a chance to know about the journey of cotton seed from a field of cotton farmer to its finished product i.e. yarn this whole process involved manual working, use of semi-automatic machines, automatic machine, and also use of hi tech machines to shape the final outcome and clear all the quality check points successfully.

Industrial Visit at Safe Express

Date	Company Name	Company Coordinator	Place	No. Of Students	Semester/ Stream	College Coordinator
08.09.15	SAFEXPR ESS PVT. LTD.	Mr. Sanjeevan Prasad Bhatt, Head- Operations	Manglia	34	BBA I, III and V	Mr. P.K. Tiwari

TIME: 10:00 A. M. - 3:00 P. M.

CONTACT PERSON: Mr. Sanjeevan Prasad Bhatt, Head Operations and Mr. KK Dubey – Coordinator and Manager Training and Development.

NAME OF INDUSTRY: Safe Express Pvt. Ltd. Safe Express Logistics Park, AB Road, NH 3 Manglia, Indore.

INDUSTRY TYPE: Logistic

SUMMARY:-

In this industrial visit students were able to study about one of the booming industry in logistics and its verticals like Supply chain management and 3rd Party logistics (3PL).

India's No. 1 company in logistic provide our students a chance to understand about organized work culture. Overall view of the industry make them to understand the organized way of working, functioning of different department / units, processes include, coordination in between units , use of latest technology in logistics like GPS, tracking device in vehicle, role of time management in logistics, importance of customer satisfaction, warehousing limitation, precautions, welfare and safety measures in industry, and lastly training department which has its own uniqueness with a vision to utilize maximum and best potential from unskilled and illiterate employees.

CONCLUSION:- Industry survive only on the basis of services providing to his honorable customer punctuality, time management and the use of latest technologies to make this hard work job into a smart work with a great future opportunity in the trend.

Industrial Visit at JK Files and Tools

Date	Company Name	Company Coordinator	Place	No. Of Students	Semester/ Stream	College Coordinator
12.09.15	JK Files and Tools	Mr. Ashok Sharma Plant Head	Pithampur	34	BSC, BCOM BCA, MBA	Mr. P.K. Tiwari

TIME: 10:00 A. M. – 3:00 P. M.

CONTACT PERSON: Mr. Sameer Pandey, HR Manager

INDUSTRY TYPE: Mechanical Manufacturing

SUMMARY:

JK Files (India) Limited, a subsidiary of Raymond Ltd is today the largest producer of files in the world. It has an impressive 32% global market share. They can manufacture according to any specifications of customers including BS, FS, ISI and DIN. The plants located in India are Ratnagiri and Chiplun (all in Maharashtra), Pithampur (in Madhya Pradesh), Kolkata and Surabaya in Indonesia are all ISO 9001: 2008 certified. With expertise of over 60 years in the business of Files & Drills, JK Files (India) Limited has established over 1300 Distributors and dealers networks across globe. They export 50% of products to over 100 countries including the technologically sophisticated markets of U.S., Canada and Europe. Since 1972 division has been regularly receiving the Engineering Export Promotion Council's Excellence award. Customers from all over the world prefer products as it means value for their money in terms of all aspects of the product, services etc. 'JK' brings its rich experience and legacy of Files & drills also a quality in Hand Tools category which includes a wide variety of non-powered devices such as Pliers, Wrenches, Hammers, Spanners and Screw Drivers. JK continues to introduce new products in hand tools such as Fine Grained Iron Jack Plane, Hole Saw BI-Metal Variable Pitch, HSS Hand Hack Saw Blades, TCT Circular Saw & Sockets. Also JK brings consistency in Power Tools category of handheld, electric powered tools for simply laborious task carried out by carpenters, masons, electricians, metal fabricators etc with a very high degree of productivity. Power Tools range includes a wide variety of superior quality products such as Cutter, Angle grinder, Impact Drill, Electric Drill, Cut –Off Saw... Also introduced Solid carbide Drills and HSS Taps.....

The products are made from high quality materials and with modern manufacturing processes and conform to international standards.

CONCLUSION: - The students learned the process where a simple piece of iron is molded into a hard core iron files and the used of different types of files at different places such as domestic and industrial etc.

SUMMER INTERNSHIP PROGRAM (SIP)

The summer internship program is an effort to acquire students with a desire to work in the field of knowledge management globally. Through this program, students have an opportunity to get wide industry exposure and engage in meaningful work experience. The purpose of the training is to have students assigned to tasks that enable them to transfer their classroom studies to practical experience.

MBA III Semester (2014-16 Batch): Schedule of SIP Viva

SUMMER INTERNSHIP VIVA SCHEDULE AS ON 03-08-2015					
PANNEL 1		REPORTING TIME	PANNEL 2		REPORTING TIME
1	Aditya Apte	1:30 P.M.	1	Rohit Singh Parihar	1:30 P.M.
2	Akash Patil	1:30 P.M.	2	Rohit Tripathi	1:30 P.M.
3	Alfred Scott	1:30 P.M.	3	Shahrukh Shaikh	1:30 P.M.
4	Ambrish Pratap Singh	1:30 P.M.	4	Shailendra Gour	1:30 P.M.
5	Ashish Verma	1:30 P.M.	5	Shailendra Verma	1:30 P.M.
6	Dileep K Tiwari	2:30 P.M.	6	Shubham Bhatewara	2:30 P.M.
7	Harish K Chaturvedi	2:30 P.M.	7	Swikriti Masih	2:30 P.M.
8	Harshit K Sharma	2:30 P.M.	8	Tushar Shah	2:30 P.M.
9	Neeraj Verma	2:30 P.M.	9	Anshul K Tiwari	2:30 P.M.
10	Rohit Joshi	2:30 P.M.	10	Neha Gurung	2:30 P.M.
SUMMER INTERNSHIP VIVA SCHEDULE AS ON 04-08-2015					
PANNEL 1		REPORTING TIME	PANNEL 2		REPORTING TIME
1	Rohit Chandelkar	1:30 P.M.	1	Brijraj Singh Singroul	1:30 P.M.
2	Vishal Kumar	1:30 P.M.	2	Deepika Yadav	1:30 P.M.
3	Yogesh K Chouhan	1:30 P.M.	3	Jitesh K Dubey	1:30 P.M.
4	Savan Naik	1:30 P.M.	4	Nabeen K Mishra	1:30 P.M.
5	Anshu Singh	1:30 P.M.	5	Shalini Singh Baghel	1:30 P.M.
6	Meen Bahadur Thapa	2:30 P.M.	6	Shifa Jain	2:30 P.M.
7	Sarthak Jain	2:30 P.M.	7	Shubhi Sharma	2:30 P.M.
8	Gourav Choudhary	2:30 P.M.	8	Shweta Singh	2:30 P.M.
9	Aman Pratap Singh	2:30 P.M.	9	Vikas Kumar	2:30 P.M.
10	Ameya Nasery	2:30 P.M.	10	Raj Upadhyay	2:30 P.M.
SUMMER INTERNSHIP VIVA SCHEDULE AS ON 05-08-2015					
PANNEL 1		REPORTING TIME	PANNEL 2		REPORTING TIME

1	Sahil Khan	1:30 P.M.	1	Priyanka Shrivastava	1:30 P.M.
2	Shivani Singh Parihar	1:30 P.M.	2	Shalini Singh	1:30 P.M.
3	Vikas Kumar Mishra	1:30 P.M.	3	Monika Lamba	1:30 P.M.
4	Brajraj Singh Solanki	1:30 P.M.	4	Samreen Niyazi	1:30 P.M.
5	Shubham K Kanungo	1:30 P.M.	5	Pallavi Chouksey	1:30 P.M.
6	Ashutosh Shukla	2:30 P.M.	6	Shweta Chourasiya	2:30 P.M.

MOCK GROUP DISCUSSION AND PERSONAL INTERVIEW CONDUCTION FOR MBA III SEMESTER STUDENTS

Objectives: Our Trainers make students learn on few aspects:

- ✓ Appreciate the parameters for being successful in a group discussion.
- ✓ How to initiate a group discussion.
- ✓ Importance of knowing various communication styles.
- ✓ Plan and prepare effectively for a group discussion.

We have special sessions to develop these skills for students sitting for placement in various companies.

- ✓ We have a dedicated staff of expert facilitators who conduct customized training sessions.
- ✓ These sessions, apart from providing soft skills (communication skills, basics on body language and behavior) also provides awareness about important issues that are affecting recruitment.
- ✓ Personal interview preparation requires a more thorough and comprehensive approach where candidates are made acquainted with the shades of body language and facial expressions.
- ✓ Personal interviews are a great opportunity to sell oneself to the panel. It's an important tool which a candidate can use to his or her advantage by focusing on one's strengths and short selling one's weaknesses.

Schedule of Mock Group Discussion

Schedule of Group Discussion: MBA III Semester				DATE: 19, OCTOBER, 2015				
PANEL 1		REPORTING TIME	PANEL 2		REPORTING TIME	PANEL 1		REPORTING TIME
1	Aditya Apte	1:45 P.M.	1	Rohit Singh Parihar	1:45 P.M.	1	Shivani Singh Parihar	2:30 P.M.
2	Akash Patil	1:45 P.M.	2	Rohit Tripathi	1:45 P.M.	2	Vikas Kumar Mishra	2:30 P.M.
3	Alfred Scott	1:45 P.M.	3	Shahrukh Shaikh	1:45 P.M.	3	Brajraj Singh Solanki	2:30 P.M.
4	Ambrish Pratap Singh	1:45 P.M.	4	Shailendra Gour	1:45 P.M.	4	Shubham K Kanungo	2:30 P.M.
5	Ashish Verma	1:45 P.M.	5	Shailendra Verma	1:45 P.M.	5	Ashutosh Shukla	2:30 P.M.

6	Dileep K Tiwari	1:45 P.M.	6	Shubham Bhatwara	1:45 P.M.	6	Priyanka Shrivastava	2:30 P.M.
7	Harish K Chaturvedi	1:45 P.M.	7	Swikriti Masih	1:45 P.M.	7	Shalini Singh	2:30 P.M.
8	Harshit K Sharma	1:45 P.M.	8	Tushar Shah	1:45 P.M.	8	Monika Lamba	2:30 P.M.
9	Neeraj Verma	1:45 P.M.	9	Anshul K Tiwari	1:45 P.M.	9	Samreen Niyazi	2:30 P.M.
10	Rohit Joshi	1:45 P.M.	10	Neha Gurung	1:45 P.M.	10	Pallavi Chouksey	2:30 P.M.
PANEL 1		REPORTING TIME	PANEL 2		REPORTING TIME	11	Shweta Chourasiya	2:30 P.M.
1	Rohit Chandelkar	2:15 P.M.	1	Deepika Yadav	2:15 P.M.			
2	Yogesh K Chouhan	2:15 P.M.	2	Jitesh K Dubey	2:15 P.M.			
3	Savan Naik	2:15 P.M.	3	Nabeen K Mishra	2:15 P.M.			
4	Anshu Singh	2:15 P.M.	4	Shalini Singh Baghel	2:15 P.M.			
5	Meen Bahadur Thapa	2:15 P.M.	5	Shifa Jain	2:15 P.M.			
6	Sarthak Jain	2:15 P.M.	6	Shubhi Sharma	2:15 P.M.			
7	Gourav Choudhary	2:15 P.M.	7	Shweta Singh	2:15 P.M.			
8	Aman Pratap Singh	2:15 P.M.	8	Vikas Kumar	2:15 P.M.			
9	Ameya Nasery	2:15 P.M.	9	Raj Upadhyay	2:15 P.M.			
10	Brijraj S Singroul	2:15 P.M.	10	Sahil Khan	2:15 P.M.			

Schedule of Mock Personal Interview

Schedule of Mock Personal Interview: MBA III Semester							
MF Section				MH Section			
S. No.	Name	Date	Time	S. No.	Name	Date	Time
1	Aditya Apte	3 Nov, 2015	8:45 A.M.	1	Aman Pratap Singh	2 Nov, 2015	12:15 P.M.
2	Akash Patil	3 Nov, 2015	8:45 A.M.	2	Ameya Nasery	2 Nov, 2015	12:15 P.M.
3	Alfred Scott	3 Nov, 2015	8:45 A.M.	3	Brijraj Singh Singroul	2 Nov, 2015	12:15 P.M.
4	Ambrish Pratap Singh	3 Nov, 2015	8:45 A.M.	4	Deepika Yadav	2 Nov, 2015	12:15 P.M.
5	Ashish Verma	3 Nov, 2015	10:00 A.M.	5	Jitesh K Dubey	3 Nov, 2015	12:15 P.M.
6	Ashutosh Shukla	3 Nov, 2015	10:00 A.M.	6	Monika Lamba	3 Nov, 2015	12:15 P.M.
7	Dileep K Tiwari	3 Nov, 2015	10:00 A.M.	7	Nabeen K Mishra	3 Nov, 2015	12:15 P.M.
8	Harish K Chaturvedi	3 Nov, 2015	10:00 A.M.	8	Sarthak Jain	3 Nov, 2015	12:15 P.M.
9	Harshit K Sharma	3 Nov, 2015	2:00 P.M.	9	Shalini Singh Baghel	4 Nov, 2015	12:15 P.M.
10	Neeraj Verma	3 Nov, 2015	2:00 P.M.	10	Shifa Jain	4 Nov, 2015	12:15 P.M.
11	Rohit Joshi	3 Nov, 2015	2:00 P.M.	11	Shubhi Sharma	4 Nov, 2015	12:15 P.M.
12	Rohit Singh Parihar	3 Nov, 2015	2:00 P.M.	12	Shweta Singh	4 Nov, 2015	12:15 P.M.
13	Rohit Tripathi	3 Nov, 2015	3:00 P.M.	13	Vikas Kumar	4 Nov, 2015	3:00 P.M.
14	Shahrukh Shaikh	3 Nov, 2015	3:00 P.M.	14	Raj Upadhyay	4 Nov, 2015	3:00 P.M.
15	Shailendra Gour	3 Nov, 2015	3:00 P.M.	15	Sahil Khan	4 Nov, 2015	3:00 P.M.
16	Shailendra Verma	3 Nov, 2015	3:00 P.M.	16	Shivani Singh Parihar	4 Nov, 2015	3:00 P.M.
17	Shubham Bhatewara	4 Nov, 2015	2:00 P.M.	17	Vikas Kumar Mishra	5 Nov, 2015	2:00 P.M.
18	Swikriti Masih	4 Nov, 2015	2:00 P.M.	18	Brajraj Singh Solanki	5 Nov, 2015	2:00 P.M.
19	Tushar Shah	4 Nov, 2015	2:00 P.M.	19	Shubham K Kanungo	5 Nov, 2015	2:00 P.M.

20	Anshul K Tiwari	4 Nov, 2015	2:00 P.M.	20	Gourav Choudhary	5 Nov, 2015	2:00 P.M.
21	Neha Gurung	5 Nov, 2015	8:45 A.M.				
22	Rohit Chandelkar	5 Nov, 2015	8:45 A.M.				
23	Yogesh K Chouhan	5 Nov, 2015	8:45 A.M.	<p style="text-align: center;">Note: Students have to come with 2 copies of Resume with attached photograph and all Interview related Documents</p>			
24	Savan Naik	5 Nov, 2015	8:45 A.M.				
HF Section							
S. No.	Name	Date	Time				
1	Anshu Singh	2 Nov, 2015	2:00 P.M.				
2	Meen Bahadur Thapa	2 Nov, 2015	2:00 P.M.				
3	Shweta Chourasiya	2 Nov, 2015	2:00 P.M.				
4	Priyanka Shrivastava	2 Nov, 2015	2:00 P.M.				
5	Shalini Singh	6 Nov, 2015	3:00 P.M.				
6	Samreen Niyazi	6 Nov, 2015	3:00 P.M.				
7	Pallavi Chouksey	6 Nov, 2015	3:00 P.M.				

ANTI-RAGGING MEETING

Anti-Ragging Meeting in Girls Hostel

6th February 2015

The Anti-Ragging Committee and Anti-Ragging Squad Members made a surprise visit in Girls Hostel. All the rooms were checked. The girls' were briefed about the meaning of ragging, its consequences and punishment.

All the members took an active part in the discussion and recommended the following measures to prevent ragging both in the Hostels and in the College Campus.

- All the Committee Members & Squad Members must visit the hostels frequently.
- To ensure the approach of posters and banners in the College, Hostels, Library, Canteen & other prominent places mentioning the consequences of Ragging.
- Senior staff members of the committee must supervise and take rounds in the Hostel and college premises especially after college hours.
- Suggestion and complaint boxes need to be checked on daily basis.

Anti-Ragging Meeting

9th February, 2015

On 9th February Dr. Mona Tawar, Director addressed students about anti ragging rules and regulation. The students' were briefed about the meaning of ragging, its consequences and punishment.

- Ragging is strictly prohibited in any form; if someone found guilty, severe action will be taken.
- Students are not allowed to consume alcoholic, narcotic drugs or any intoxicating substance in the hostel premises.
- All visitors to the hostel including the parents/guardian will have to make necessary entries in the visitors' book available at the hostel entrance with the security guard.
- Students should not keep any unauthorized property and unauthorized guests in her room.
- No person, either guest or otherwise shall be permitted to stay overnight in any part of the hostel.
- Any male member (even from family), are not allowed to enter at the girl's hostel without permission.
- All girl students are expected to be back in the hostel by 8.00 in the night. If any student wishes to be away, should take permission from the hostel authority with appropriate reasons.
- Students are responsible for the safekeeping of their valuables. Students should provide their own locks and should take proper care of their belongings.

- Students are not allowed to arrange any group religious activities in their room.
- Students are not allowed to take common room's newspapers to their room at any time.
- Students are not allowed to take their meals/breakfast to their room at any time.
- Students should handle hostel equipment's, furniture, mess property carefully and not abuse or tamper with it. If so then applicable fine will be charged by the hostel management.
- Students have to use water and electricity judiciously. If fan, tube, etc., found ON in the absence of the students at their rooms, fine will be charged by hostel authorities.
- Students should switch off the lights and fans when rooms are not in use.
- Garbage and wastage only be put at garbage box available nearby hostel premises
- Students during their stay in the hostel will be governed by the hostel management rules.
- No student shall use the service of a hostel housekeeping person for personal work.
- Students will not enter rooms of other students without permission of the inmates.
- Every case of illness and accident must be reported immediately to the hostel authorities.
- No function or celebration shall be organized at hostel premises except with the permission of the Warden.
- Students suffering from contagious disease will not be allowed to stay at hostel. Decision of the Warden in this regard will be final and binding.
- Allotment of room furniture etc. will be entirely at the discretion of the Warden and no complaint in this regard will be entertained.
- All matters relating to differences among students and complaints against theft shall be brought to the notice of the hostel management. No police complaint will be lodged by the student before taking prior permission from the hostel management.
- Any complaint from the neighbors/society will result in strict action.
- Hostel accommodation (room) can be changed by the management if they found it necessary at any point of time.
- Students indulging in use of abusive and threatening language, physical fights, use of force to get unfair act accomplished, etc. will be punished. Further, they are liable to be expelled from the hostel/ Institute.
- Playing music/record player etc. loud enough to cause disturbance to neighbor(s) is prohibited. Defaulters will be punished. Repeated acts will render cancellation of allotment of Hostel room.

Anti-Ragging Meeting

On 23rd July, 2015 Dr. Mona Tawar, Director addressed students about anti ragging rules and regulation. The students' were briefed about the meaning of ragging, its consequences and punishment.

- Ragging is strictly prohibited in any form; if someone found guilty, severe action will be taken.
- Students are not allowed to consume alcoholic, narcotic drugs or any intoxicating substance in the hostel premises.
- All visitors to the hostel including the parents/guardian will have to make necessary entries in the visitors' book available at the hostel entrance with the security guard.
- Students should not keep any unauthorized property and unauthorized guests in her room.
- No person, either guest or otherwise shall be permitted to stay overnight in any part of the hostel.
- Any male member (even from family), are not allowed to enter at the girl's hostel without permission.
- All girl students are expected to be back in the hostel by 8.00 in the night. If any student wishes to be away, should take permission from the hostel authority with appropriate reasons.
- Students are responsible for the safekeeping of their valuables. Students should provide their own locks and should take proper care of their belongings.
- Students are not allowed to arrange any group religious activities in their room.
- Students are not allowed to take common room's newspapers to their room at any time.
- Students are not allowed to take their meals/breakfast to their room at any time.
- Students should handle hostel equipment's, furniture, mess property carefully and not abuse or tamper with it. If so then applicable fine will be charged by the hostel management.
- Students have to use water and electricity judiciously. If fan, tube, etc., found ON in the absence of the students at their rooms, fine will be charged by hostel authorities.
- Students should switch off the lights and fans when rooms are not in use.
- Garbage and wastage only be put at garbage box available nearby hostel premises
- Students during their stay in the hostel will be governed by the hostel management rules.
- No student shall use the service of a hostel housekeeping person for personal work.
- Students will not enter rooms of other students without permission of the inmates.
- Every case of illness and accident must be reported immediately to the hostel authorities.
- No function or celebration shall be organized at hostel premises except with the permission of the Warden.
- Students suffering from contagious disease will not be allowed to stay at hostel. Decision of the Warden in this regard will be final and binding.

- Allotment of room furniture etc. will be entirely at the discretion of the Warden and no complaint in this regard will be entertained.
- All matters relating to differences among students and complaints against theft shall be brought to the notice of the hostel management. No police complaint will be lodged by the student before taking prior permission from the hostel management.
- Any complaint from the neighbors/society will result in strict action.
- Hostel accommodation (room) can be changed by the management if they found it necessary at any point of time.
- Students indulging in use of abusive and threatening language, physical fights, use of force to get unfair act accomplished, etc. will be punished. Further, they are liable to be expelled from the hostel/ Institute.
- Playing music/record player etc. loud enough to cause disturbance to neighbor(s) is prohibited. Defaulters will be punished. Repeated acts will render cancellation of allotment of Hostel room.

FACULTY DEVELOPMENT PROGRAM

(FDP)

Seminar on UGC Guidelines regarding API and PBAS by Dr. Prashant Jain

A **Two Days Session** was conducted **5th and 6th May, 2015** by **Dr. CA Prashant Jain** with the objective to brief about **Importance of Research and Development Work in Performance Based Appraisal System (PBAS)** and career advancement scheme initiated by **University Grant Commission, Delhi**.

Dr. CA Prashant Jain discussed the following points:

- Minimum eligibility norms for appointment of “Assistant Professor” in the area of management given by UGC.
- Importance of National Eligibility Test (NET) and exemption given by UGC for different segments.
- Role of Ph.D. in career advancement and rewards related to monetary and non-monetary terms discussed very detailed by him.
- Overall weighted of Research and Development activity in the Academic Performance Indicator (API)
- Description about the marks of research paper published, presented in national and international conference.
- Points allocated for attending the Faculty Development Programs (FDP), Seminars, National Conferences and International Conferences.
- Importance of writing books and its weighted in overall points table.
- Marks distribution between author and mentor/guide, author and co-author for research paper work.

Lastly Dr. CA Prashant Jain concluded the meeting by giving detailed information about record retention for the research work and assessment period for the career advancement.

SEMINAR ON FILLING OF INCOME TAX RETURN BY DR. PRASHANT JAIN

A session was conducted on **6th May, 2015** by **Dr. CA Prashant Jain** with the objective to brief about the **Income Tax Return Filing** for individuals especially for salaried class.

Dr. CA Prashant Jain discussed the following points:

- How to create Login Id and Password for the Income Tax return filing on <https://incometaxindiaefiling.gov.in/>
- ITR-1 (SAHAJ) was the main focus of the session
- How to download excel file for return filing and mandatory fields to be filled and which fields are not be filled explained very well in detailed by him.
- Deduction can be availed in different heads and upper limit for applicable section also discussed by him.
- Importance of interest certificate and from where we should collect also explained.
- How to check TDS deducted by other parties, meaning of advance income tax income details where to be filled in excel file is explained very well.
- After filling all the necessary details there may be some errors shown by the excel file, so how correct those errors and its meaning.
- Completed e-returns, (Excel File) how to upload on the income tax website and where we should sent the acknowledgement and copy of returns are also explained by him.

Lastly Dr. CA Prashant Jain concluded the session meeting by giving detailed information about revised return filing, access of old records of filing returns.

STAFF DEVELOPMENT PROGRAM (SDP)

Learning is imperative whether formal or informal. One must sharpen the intellectual tools to achieve more and perform better towards achievement of individual and organizational goals. With this objective, the Institute organized Staff Development Program for both ground staff as well as administrative staff on **15th and 16th June 2015**. The development program was organized separately for ground staff and administrative staff. The objective of the program was to motivate staff and to make them understand the importance of team work, also grievances sharing was also kept as a part of the development program.

The session was initiated by **Dr. CA P K Jain**, Chairman by explaining and sharing the objectives of the program with the participants. The session was continued by **Mr. Varun Keshari** by sharing stories on team work. He created simulation with the stories and motivated ground staff to share their views on the characters in the story so that they can imbibe from the session in a soothing manner.

Post this session each staff member was asked to share his views individually and grievances related to operational efficiency. At the same time management inked the points shared by each staff. **Dr. CA Prashant Jain** and **Dr. Mona Tawar** also shared their views and at the same time gave feedback and suggestions on the issues raised by the staff members.

Dr. CA P K Jain discussed each issue in detail with the staff members and also provided solution to the issues raised. He also emphasized on the approach of work, with examples of ownership and sense of belongingness. “Every work is a portrait of who did it, autograph your work with excellence” with this thought he explained the importance of work and perfection in every aspect of work.

Dr. CA Prashant Jain gave vote of thanks and summarized the key points discussed in the session.

SOCIAL & ENTREPRENEURSHIP CELL

Seminar on Women's Safety by Police Department, Indore

13th January, 2015

On January 13, 2015, an Awareness Program was conducted by the Police Department, Lasudia. Ms. Dhanvanti Pawar delivered a lecture on girls' safety and security. The students' were encouraged to be responsible for their own security and safety and for the security and safety of others on campus.

She instated on prompt reporting by students of all crimes or incidents. The need for safety awareness is emphasized through orientation meetings, discussion groups in the residence facilities, education sessions on sexual violence prevention. The basic idea was to underline the idea that all students' must think safety and share in the responsibility for their own well-being.

She focused on students' responsibility and said that the cooperation, involvement, and personal support of students is crucial to the success of a campus safety.

Students must assume responsibility for their own personal safety and the security of their personal belongings by taking simple, common sense precautions. Students' awareness of their environment and their surroundings is the best place to start. She said that in hostels, lock your room door even if you are just leaving for a short period of time and carry your keys at all times. Never give them to anyone. Call the Police to report anyone who looks suspicious, use taxi services licensed by the City or Town, travel together to and from off-campus events and so on.

Social Cell Meeting

13th January, 2015

The objective of the Social Cell is to contribute to the fundamental development of people through awareness and teaching. Its intention is transformation of society, as well as taking a viewpoint in the struggles of the deprived and the downgraded. The faculty members and students will be allotted a village each in the neighborhood, thereafter the students will visit the villages and interact with the people and students of rural schools at regular intervals.

The chief events will be reaching the unreached neighbourhood; Eco awareness, Literacy/applied education, Health and Nutrition, and survey of the village using SWOT, enabling the people to resolve issues and sort out priorities. One of the objective was also to line up few activities of NSS and to serve the community.

The meeting was marked by the presence of Mr. Rajendra Ranade, Head Social Cell and all the faculty members and volunteers.

Seminar on Women's Sefty by Police Department, Indore @ DAVV Auditorium

27th January, 2015

Nagar Suraksha Samiti is a unique Endeavour of Indore Police to implement the concept of Community Policing in real sense. Nagar Suraksha Samities comprising eminent personalities of the city were formed at Police Station Level as well as at CSP Level.

These groups of the eminent personalities used to assist the Police at the time of festivals, communal tensions, law and order problems, traffic jams etc.

Objectives of Nagar Suraksha Samiti

- To maintain social and communal harmony between different communities of the society
- Helping police in law and order during big events and rallies
- Helping police in Natural and Artificial calamities
- Helping police in controlling women and child abuse.
- Help police in pollution control through better traffic management
- Educate public regarding the ill effects of liquor and drug addiction
- Educate weaker sections of society about adult education and slum development
- Environmental protection and development
- Remove social evils from the society and help police to control crime

Social Cell Meeting

16th January, 2015

As Pioneer Institute of Professional Studies, Indore has appointed Mr. Rajendra Ranade, the Head of Social & Entrepreneurship Cell, a meeting was organized to create awareness among students and help the underprivileged section of the society through education, lectures, financial help and involving them in activities of the Institute. Mr. Ranade ensures charitable and social activities for the needful people. In this regard, a meeting was conducted that focused on the planning on what all activities and events can be fulfilled in the coming session.

He made the students aware about various organizations for the especially abled children and organizations for the old age people. Also what all activities can be planned with various NGOs.

Seminar on Awareness on Donation by Muskan Group

4th February, 2015

The Name Muskan Group does not only indicate a cluster of people, it's the name that signifies dedication and commitment- A commitment to bring smiles on the faces of our less fortunate and unprivileged folks and dedication to constantly work for the same. The group was formed around 20 years ago, with the noble and generous intentions of two youngsters Mr. Hemant Chhabra and Mr. Naresh Shamani.

It was an incident that inspired the two youngsters to forward a helping hand which gradually transformed into a group of people. The helplessness of one poor father and his financial inability to get his daughter married, stimulated the urge to build the bridge. With the one call to a close group of friends brought along abundant of household articles and items.

Even after fulfilling the requirements of the poor man, the youngsters were left with ample of articles. Then again the search of a person in need started. The cycle continued and Muskan Group

was formed to acknowledge the fact that there are people in our society who care and are concerned about others smiles.

Muskan Group at present successfully organizes Charity events, Mass Marriages, Matrimonial exchanges, spreads awareness about organ/skin and blood donation and helps the less fortunate students in their education and girls in their marriage.

From many years, Muskan Group is successfully organizing annual Sindhi Mass Marriage ceremony for the underprivileged couples.

The group makes the possible arrangements for the marriage of couples who are not financially sound or orphans.

We at Muskan Group strive to increase the awareness about donations like body, skin and eyes. Consequently, Indore has witnessed 40 body donations, 100 skin donations and 1970 eye donations. We are extremely glad and proud that our efforts have brought light in number of lives.(Reference & Source: <http://muskangroup.org/about.html>)

Awareness Activities at Village Kampel

5th February, 2015

Thursday, February 5th 2015. Students of Pioneer Institute of Professional Studies, Indore visited Kampel village and performed various awareness activities under Social and Entrepreneurship Cell. The purpose was to make the residents aware about the schemes and benefits provided by the government at Kampel and to motivate people to take benefit of the same for their development.

Students visited government school and discussed teaching methods and pedagogy used for primary students.

Students and teachers firstly went to school (private as well as government) and seen the teaching methods and the facilities given to the students, also interact with principal and children then took the information about the medical facilities in the village by the doctors of government hospital as well as facilities of AANGANWADI at Campel, sarpanch had provided the information regarding

the problems and facilities of the village, bank provided the information regarding Jan Dhan Yojna and Mukhyamantri Swarojgar Yojna for the entrepreneurship development.

Day Care Centre: An initiative to care for Senior Citizens

Pioneer Institute of Professional Studies has always believed in social responsibility and has given prime importance to it. Under the Social & Entrepreneurship Cell of the institute, a formal tie-up is made with Being Responsible (NGO) for senior citizen day care center.

With the objective of care and concern with love and affection for senior citizens, the day care center was inaugurated on February 14th 2015. Facilities such as Library, Computer Lab, Indoor games and many more are provided with the help of this joint venture.

The timings of the day care center are kept as per the convenience of the senior citizens. It operates from 3:30pm to 5:30pm. Sapna Sharma, vice president Being Responsible takes care of the operational routine of the center.

Visit to Bahuuddeshiya Seva Samiti

Pioneer Institute has MOU with PR 24x7 regarding Social Work for Senior Citizens. The club/organization is **Being Responsible**. With reference to the same, the Senior Citizens of Day Care Centre of the Institute visited **Bahuuddeshiya Seva Samiti**, Indore on **20 June, 2015**. This Samiti was founded in 1990. The Institute is attached with various NGOs and charitable Institutions, with **Mr. Rajendra Ranade** as the **Head of the Social & Entrepreneurship Cell**. Apart from education, the main purpose of the Institution is to aware Senior Citizens of Day Care Centre and its staff towards social work and makes the Senior Citizens of Day Care Centre sensitive towards society.

Currently organization provides free education with shelter to disabled and poor children. These children are from poor families of rural areas. Financial earnings of these families are so low which even not capable to buy a day food, that's why children of this class remains uneducated.

On regular basis, this Samiti conducts various surveys in different rural areas among poor and worker families, to spread awareness about children future life, education and employment training of disabled children like Computer education, Sewing, Bicycle repairing etc. In that way poor family children come to this organization for betterment of their life. **Mr. Vikas Sharma** accompanied Senior Citizens of Day Care Centre of Pioneer Institute.

Chhatra Suraksha Samiti Meeting



Wednesday 2nd September 2015. An initiative by Madhya Pradesh Police was taken in the year 2014 by incorporating Suraksha Samiti for safety of students. For the same purpose a general meeting was organized in the month of January 2015 to interact with the students and aware them about the helpline numbers in case of emergency. Sequel to this initiative a committee was formed at Pioneer Institute of Professional Studies, Indore comprising of a Nodal Officer and 25 female students to work for Chhatra Suraksha Samiti. **Ms. Dhanwanti Pawar, the Nodal officer** visited the institute and brief the students about their rights and duties. She also discussed if students face any problems while commuting to and fro from college to home. She explained the process of reporting any nuisance observed or faced at any point of time. The meeting was conducted under presence of Dr. Mona Tawar, Director. Dr. Mona Tawar also endorsed the formation of the committee and she also mentioned that institute also has a women empowerment cell wherein all such activities are taken care of. Mr. Varun Keshari is the nodal officer for institute and was also present in the meeting. He also explained students about the various apps which are available and can be used under any emergency.

World Record of Reciting of VANDE-MATRAM

On **14th August, 2015** in Indore at Dussehra Maidan a program was organized. The motive of the program was to make a World Record of reciting of “Vande Mataram”. Students of Pioneer Institute participated in the program to make this program a successful event.

Celebration of Sadbhawna Diwas

With reference to the circular/AICTE Hqrs/2010/4974 dated 18th August, 2015, The Institute celebrated “**Sadbhavna Diwas**” on **20th August, 2015**. The theme of “Sadbhavna Diwas” was to promote national integration and communal harmony among people of all religion, language and regions. The idea behind observance of “Sadbhavna Diwas” was to abstain from violence and to promote goodwill among the people across the nation.

The students, faculty members and staff of the Institute took an oath on this day.

मैं प्रतिज्ञा करता/करती हूँ की मैं जाति, सम्प्रदाय, क्षेत्र, धर्म अथवा भाषा का भेदभाव किए बिना सभी भारतवासियों की भावनात्मक एकता और सदभावना के लिए कार्य करूंगा/करूंगी। मैं पुनः प्रतिज्ञा करता/करती हूँ की मैं हिंसा का सहारा लिए बिना सभी प्रकार के मदभेद बातचीत और सवैधानिक माध्यमों से सुलझाऊंगा /सुलझाऊंगी ।

I take this solemn pledge that I will work for the emotional oneness and harmony of all the people of India regardless of caste, region, religion or language. I further pledge that I shall resolve all differences among us through dialogue and constitutional means without resorting to violence.

Seminar on Occasion of World Heart Day

The Institute conducted a Seminar on occasion of **World Heart Day** on **30th September 2015**. On this occasion a seminar was conducted by **Dr. Sandeep Shrivastava, Cardiac and Medical Director at Medanta Hospital, Indore**. The agenda of the Seminar was to aware students and faculty members about the certain facts about heart. The witness of the seminar was students of Under Graduate Courses (all semesters), Faculty and Staff members of Institute.

A health education was given by him through posters, models, videos about Heart Healthy Environment and successful steps to prevent various heart problems. He also informed that heart disease and stroke are the world’s leading causes of death, claiming 17.3 million lives each year. He said that the places in which we live, work and play should not increase our risk of

cardiovascular disease (CVD). But individuals frequently cannot make heart-healthy choices due to environmental factors, such as the availability of healthy food or smoke-free zones.

The information that he provided was very useful and will help the students, faculty and staff members in understanding the various heart related problems, their causes and dealing with this problem in future. Overall the seminar was very informative and educated on a necessary steps follow to prevent the cardiovascular diseases.

Eye Check-up Camp by Rajas Eye & Retina Research Centre

On **12th August, 2015** Pioneer Institute organized a **free Eye Check-up Camp**. This camp was in continuation of last year's initiative of the Social Cell which was conducted in the Institute by Rajas Eye Clinic. The check-up camp was carried out to facilitate early detection of deficiencies and general eye problems of Pioneer Employees and students.

Stall by Rotary Paul Harris School on Occasion of Raksha Bandhan

The Institute has a separate Social & Entrepreneurship Cell that contributes towards the society.

This time on **21st August, 2015**, the institute encouraged and appreciated the efforts of especially abled children by purchasing the handmade items made by students' of Rotary Paul Harris School.

Swachh Bharat Abhiyan Mission Activities in Institute

June 26, 2015

Swachh Bharat Abhiyan Mission Activities in Institute (Week Long Cleanliness Drive)

Swachh Bharat Mission, launched by the Hon'ble Prime Minister on 02.10.2014, aims at making India totally clean by 2019.

In the same line and length, Pioneer Institute of Professional Studies is committed towards undertaking few activities to maintain office and residential areas clean, and to sustain the Mission to make it a grand success. Each employee has to bring about change in attitude towards cleanliness. Everyone in this regard, takes initiative of continuing the chain of this mission, so that message can spread fast.

SPREADING AWARENESS ABOUT THE MISSION:

Through Village and Rural Visits, posters for *Swachh Bharat Mission* are displayed.

NOMINATION OF REPRESENTATIVES IN INSTITUTE:

The Representative is responsible for cleanliness in each building and every corner of the premises. A Committee to monitor the cleanliness work and declare the cleanest workstations on daily basis is constituted.

ENCOURAGING PARTICIPATION BY RESIDENTS: The residents' of Mahalaxmi Nagar are also encouraged to participate in **Shram Daan** and the details of cleaning activities are maintained and also uploaded on the website of the Institute.

CLEANING OF OFFICE BUILDINGS: Old files are regularly weeded out. Dismantled materials and building rubbish lying in common areas are removed promptly. The heads of each department are issued notices to remove all unserviceable furniture and records lying in record room of office building.

REPAIR AND MAINTENANCE OF BUILDINGS: Tidy look and clean surroundings, repair and maintenance of buildings are ensured in consultation with the Principal/Director as per availability of budget.

CLEANLINESS OF PUBLIC TOILETS AND PUBLIC PLACES: Adequate number of dust bins is provided in public places. Cleaning of public toilets, public places, dust bins, drains, etc. is to be given priority.

MAINTENANCE OF INSTITUTE GARDEN: All gardens and green areas are cleaned regularly and maintained properly. All light fittings are made functional. Apart from the above the following aspects are acutely taken into consideration:

- The walls of the rooms and premises are regularly whitewashed and well maintained.
- Brain storming lectures and awareness on cleanliness are undertaken by faculty members
- Cleaning and dusting of administration and various cells are done on daily basis. Regarding the same, constitution of a Committee is present to monitor the cleanliness work and declare the cleanest workstations on a daily and monthly basis
- Reviewing, Recording and weeding out of the old record, in accordance with Record Retention Schedule, by the all concerned on monthly basis
- Progressive digitization of records is in the culture of the Institute
- Repairing of electrical points is done, wherever and whenever needed
- Identification of seepages in the rooms/corridors/lobbies with immediate rectification is done
- Reorganizing the seating arrangements to make the Institute and all its offices look cleaner and better is organized
- Special focus is given to clean and upkeep the toilets of each Department.
- Regular cleaning of almirahs, racks, stacks and disposal of obsolete items is in regular practice
- Reorganize the seating arrangements to make the departments and cells look cleaner and better organized.

- Special focus is given to clean and upkeep the toilets of each building. Renovation of old and stinky toilets is significant along with renovation of all toilets and repair/replace taps etc. half-yearly.
- Cleaning and repair of water purifiers' half-yearly, quarterly basis
- Pest control is done on quarterly basis
- Plantation of trees is done at frequent intervals.
- Disposal of old furniture, waste papers, garbage etc. regularly. Regular cleaning of office premises
- Periodical cleaning of drinking water tanks
- Periodical cleaning of drains
- Concealment of all hanging wires/ cables in the entire building Proper lighting in the corridors with LED lights
- Polishing and painting of doors is done with similar color and pattern in the entire building

ACTIVITIES UNDER NSS UNIT 01

Swachh Bharat Abhiyan at Kampel

An Initiative by NSS Unit 01 of Pioneer Institute of Professional Studies, Indore

5th February, 2015

Thursday, February 5th 2015. All the students of Pioneer Institute of Professional Studies, Indore went on a village visit (Kampel) where they did various activities and awareness program under National Service Scheme (NSS). The purpose was to promote Swachh Bharat Abhiyan and create awareness among residents.

Students performed various activities like cleaning of government school, motivate children regarding the importance of cleanliness in their life and their surroundings, cleaning of main road of kampel, aware people regarding *Swachh Bharat Abhiyan* individually at Kampel, Take promises from local people that they will take care of cleanliness in village etc.

The students worked with full enthusiasm and also met the newly elected *Sarpanch*, and discuss future plans for development of village.

Swachh Bharat Abhiyan at Mahalaxmi Nagar

An Initiative by NSS Unit 01 of Pioneer Institute of Professional Studies, Indore

16th February, 2015

As a part of the Swachh Bharat Abhiyan, the mega cleanliness drive in India, and also as a part of the NSS Unit in Pioneer Institute, the NSS Coordinator conducted yet another campaign “Bal Swachhata Abhiyan”. This campaign will be carried out together by the faculty members, staff and PR 24X7 (Being Responsible) along with the senior citizens of Mahalaxmi Nagar on February 16, 2015.

The campaign was implemented efficiently, with the idea to spread cleanliness awareness among the community. Through this campaign, the Institute took a pledge to play the role as cleanup ambassadors in the nearby and surrounding areas and also display an encouraging way for the locals to keep their surroundings clean.

Considering the importance of cleanliness and inculcating cleanliness at a young age, it's necessary that every citizen of the country should come forward to be a part of the cleanliness drive.

It also included an awareness lecture by Ms. Sapna Sharma to clean the Institute, clean surroundings and play area, pure drinking water facilities, proper toilets, safe and clean food and personal hygiene. She said that the students must be aware of the basics of hygiene and various aspects of health and sanitation.

Each student should extent cleanliness awareness among his family members effectively and thereby cover the way for a clean society as a whole.

They should be well-prepared with information on balanced diet and health and senior officials should make sure that the students are given information about nutrition through video clips, pictures, photographs, advertisements, notices and PowerPoint presentations.

Mr. Varun Keshari and Mr. Radheshyam Acholiya organized the whole movement.

Women's Day Celebration

8th March, 2015

Pioneer Institute of Professional Studies has celebrated the International Women's Day on 8th March, under the guidance of Dr. Mona Tawar, Director, Pioneer Institute in which more than 100 students participated with enthusiasms. As per Indian tradition the event started by the lightening the lamp. The Chief Guest for the event was Dr CA P.K Jain. The celebration started with the speech by Dr CA P.K Jain. He said that empowering a woman is to empower a nation. Women contribute to the welfare and wellbeing of every family, society, and economy. He has given the example of many great women's such as Mother Teresa, Kiran Bedi, Indira Nooyi, Lata Mangeshkar, Marycom etc. He said that it was only after women began to realize their worth that the voices demanding equal rights grew louder. Dr Mona Tawar also shared her views on the topic followed by Ms. Shweta Mogre and other faculty members in the Institute.

- The celebration consisted of performances by various students such as poems, drama, speeches and a song.
- Pallavi Chouksey, MBA II semester, Akash Yadav B. Sc IV presented nice poem. Speech was also given by Anjali Agrawal, MBA IV semester and Akash Yadav of B. Sc IV Semester. It was heart touching for all.
- Then after a very thoughtful drama was presented by the undergraduate students Sagar Jain, Somesh Jamliya, Nitisha Chouhan, Avinash Verma, Shivani Chouhan and Nidhi Patnayak. The central theme of the drama was to respect woman, to stop dowry system, various social evils against women and to save girl child. The drama portrayed the situation, prevailing the practice of "Sonography" and girl child "abortion practice." The drama was very sensitive for the audience.
- Anchoring was done by Shailendra Gaur, MBA II semester and Pratha Trivedi, BSc IV Semester student. Their interactions with audience made the event live. Finally a beautiful song was sung by Sawan Naik student of MBA II semester "oh re chirtaiya" and then thank you speech was given.

The program was coordinated by Ms. Rashmi Farkiya.

7 Days NSS CAMP at Jamburdi Hapsi

8th March – 14th March, 2015

Pioneer Institute of Professional Studies, NSS Unit 1 organized special 7 days camp from March 8th – 14th 2015 at Jamburdi Hapsi Village near Gomatgiri. The camp was attended by 25 students with the program officer. The students of UG as well as PG participated in the camp. Many activities were performed by the volunteers as a part of the camp which includes plantation, women's day celebration, swine flu awareness, water conservation, importance of education, awareness of vaccination etc.

Day – 1

First day of the camp being International Women's' Day, was celebrated with all the females of the village and nearby slum areas. Students created awareness among females about their rights and also explained the basic safety measures to be taken in the panic situations. They also explained the importance of female in the society to all the villagers and save a girl child was silently promoted among the villagers. Faculty from institute also explained various schemes provided by government for educating a girl child.

Day - 2

The subject of the second day of the camp was "Plantation". All the volunteers formed several groups of 4-5 and were advised to plant two saplings in the gardens, courtyards and safe places of every house in the village. They also participated in awareness procession , sang slogan and played nukkad nataks on the concerned subject .

Day - 3

The third day of the camp was given to the subject of "water conservation" The volunteers marched in the awareness processions in the village and made the villagers aware of the importance of water conservation by promoting "*sukhi holi*" during celebration of *rangpanchmi*. Also students displayed banners of water conservation and explained rain water harvesting with simple steps.

Day - 4

The fourth day of the camp was concerned with health of the young blood of the nation. Kids, less than 5years in age were gathered in the ground with their mother and other family members based

on the availability. All were explained the necessity of vaccination. Dr. Ambrish also joined the campaign with volunteers and explained various problems which can occur on avoidance of vaccination. All members gave a brief description on the vaccination also the process of vaccination was also explained to the family members.

Day - 5

The subject of fifth day of the camp was “healthy youth and healthy society “The volunteers participated in awareness procession. They rose anti – drug, anti – tobacco slogans in the village. They played nukkad natak and made the villagers aware of the hazards of smoking, drinking, aids etc. On this day Dr CA P K Jain, respected Principal of the College visited the camp and addressed the volunteers and villagers. In his address he emphasized on the youth of the country to be drug - free and stress on building up of character. He talked on the women’s participations in the affairs of the society and said that only an equal participation of women could make a nation healthy. Medicines for prevention from Swine flu were also distributed among the villagers with awareness on cleanliness.

Day - 6

On sixth day of the camp, students with the village sarpanch Mr Radheshyam Patel created awareness about eye donation and blood donation. Students explained the importance of eye donation and also cleared the misconceptions related to it. They also explained that blood donation does not make an individual weak instead any individual who is physically fit can donate blood every 3 months. Awareness related to AIDS was also created by students and suggested not to use a common syringe while vaccinating a child. Students explained the causes of AIDS and at the same time discussed prevention from the same.

Day - 7

The seventh day was the closing day of the camp. The day began with awareness processions on the subject of the day – communal harmony. The volunteers sang slogans, raised banners and placards and played nukkad natak to encourage communal harmony among people. The second session of the day was given to the closing ceremony. The chief guest for the function was Mr

Radheshyam Patel, Sarpanch Jamburdi. In his key note address, he emphasized on the contribution of the youth to be more important and responsible for the growth of the society. Dr Mona Tawar, Director congratulated students for the successful completion of the camp. Mr Amol Raut gave vote of thanks for all support provided during the camp from the residents of the village. All the activities began with NSS song and ended with National Anthem.

Traffic Control by Students of Pioneer Institute

An Initiative by NSS Unit 01 of Pioneer Institute of Professional Studies, Indore

9th March-14th March, 2015

Important aspects of road safety, e.g. knowledge of traffic rules, regulations and road signs, punishment to drivers violating traffic rules and speed limits, driving under the influence of liquor or drugs (or using mobile phones while driving) and the elementary mechanism of vehicle and driver fitness and upgrading the quality and instructions need to be built into the program imparted by motor driving schools. The students learned and concluded that apart from other causes following human factors were responsible for accidents:

- ✓ Failing to keep lane
- ✓ Failing to yield right of way
- ✓ Driving in excess of speed
- ✓ Inattentiveness
- ✓ Car following too close was more likely found among male drivers

Increasing number of road accidents coupled with increasing vehicle population means an increase in the number of aggressive road users resulting in incidence of road rage. Inexperienced drivers often experience anxiety due to their underdeveloped and declining skills. They lack awareness about vehicle registration documents and type of vehicle to be used. Also awareness about maintaining minimum distance between two cars while driving was also found missing in few drivers. The students' also guided the general public about the following:

- ✓ General Awareness about parking place
- ✓ Awareness about drinking driving
- ✓ Awareness about Seat belt usage
- ✓ Awareness about White continuous or Broken lines
- ✓ Awareness about by left lane on road
- ✓ Awareness about Starting the vehicle on road during high traffic volume
- ✓ Safety Awareness for pedestrians during rainy seasons
- ✓ Awareness about right way of Using Horn
- ✓ Awareness about right way of Emergency stopping

- ✓ Awareness about controlling speed while descending
- ✓ Awareness about Use of Hazard Lights
- ✓ Awareness about use of mobile when mobile
- ✓ Road Sign Major Road Ahead
- ✓ Road Sign about Steep decent
- ✓ Road Sign about Give Way
- ✓ Road Sign about Vehicle Prohibited on Both Directions
- ✓ Road Sign about No Crossing

Blood Donation Camp at Pioneer Institute

30th March, 2015

With an aim to make youth aware about blood donation, a one-day long blood donation camp was organized at Pioneer Institute under NSS Unit 1.

Volunteers propagated the idea in colleges. As a responsible social organization, Pioneer aims to bridge the gap between demand and supply of blood and bring positive changes in lives of people. This day, the focus was on valuing the blood donation to the needy which not only saves life but also helps, both, the donor and recipient to live a longer and more productive life. The people were made aware that blood donation does not have any major side effects, but there are several benefits. Blood donation improves heart health, reduces cancer risk and burns calories.

The camp was managed by Mr. Varun Keshari.

Total 35 students along with two faculty members Mr. Varun Keshari and Mr. Radheshyam Acholiya donated blood.

List of students who donated Blood

S. No.	Name of Candidate	S. No.	Name of Candidate	S. No.	Name of Candidate
1	Shubham Bhatewara	13	Prateek Namdev	25	Rohit Bhgoria
2	Harshit Sharma	14	Ankush Lambhate	26	Ajay Sharma
3	Rohit Chandelkar	15	Rahul Yadav	27	Sanjay Sharma
4	Aman Pratap Singh	16	Amit Verma	28	Kunal Sharma
5	Tushar Shah	17	Nitesh Sharma	29	Harsh Agrawal
6	Aditya Apte	18	Vijay Patidar	30	Yogesh Sharma
7	Vikash Singh	19	Anurag Sahu	31	Mehul Kumar Jain
8	Rohit Singh Parihar	20	Somesh Jamliya	32	Anubhav Jain
9	Akash Patil	21	Sanu Saha	33	Aayush Gupta
10	Ashish Goliya	22	Rajat Patidar	34	Akash Soni
11	Sachin Malviya	23	Abhishek Singh	35	Himanshu Gupta
12	Anjali Agrawal	24	Rohit Bhgoria		

Free Health Check-up Camp by Pioneer Institute under NSS SFU Unit 01

NSS SFU Unit 01 of Pioneer Institute of Professional Studies, Indore organized a **Free Health Check-up Camp** for the residents of Mahalaxmi Nagar on **25th May 2015**. The camp was attended by more than 50 residents that included people of all age groups.

The Institute has a homeopathy OPD within the premises, which is a well-established department and is being visited by many patients from outside the campus. Recently free distribution of medicines for prevention of Swine Flu was done by the department. **Dr. A. K. Dwivedi** and his team were present at the campus for the camp, wherein they performed regular checkup and also guided on several other issues pertaining to skin allergy. Dr. Ashvini Kumar Dwivedi, the brightest star on the Homoeopathic horizon of Madhya Pradesh, needs no formal introduction. Dr. Dwivedi is **Professor and Head of the Department of Physiology** including Biochemistry, SRKP Gujarati Homoeopathic Medical College, Hospital and Research Centre, Indore from December 5, 2001 and **visiting Professor to the Institute of Management Studies, Indore (under Devi Ahilya University)**. Dr. Dwivedi, on the one hand is the editor of **Sehat Evam Surat**, a well-read Hindi monthly medical magazine in Indore and outside on way of treatment, causes, preventive measures and in general on a Various mode of treatments, disease lifestyle etc.

Free medicines were also made available to the patients who turned up for health checkup.

International YOGA Day under NSS SFU Unit 01



Sunday 21st June, Faculty and Staff members of the Institute gathered in seminar hall to perform Yoga on International Yoga Day. All the members reported institute as per the prior instructions to be ready for yoga. **Mr. Vishram Yadav**, Sports Officer invited **Ms. Anupama Khare**, a well known power yoga instructor to help faculty and staff to perform yoga. It was an energetic morning for all where everyone was discussing about importance of fitness and yoga. Ms. Anupama explained the importance of yoga with a brief description about the important postures. She emphasized on 3 things; first to ask more from life, second to be thankful for what we have and third to perform yoga for fitness of mind to achieve more.

The participants started with a basic warm-up exercise with rotation of the key joints. It was followed by a 12 step Surya Namaskar. The concept she explained was we greet Sun and pray to be like him. It was very enthusiastic approach to start a day as it relaxes body and sharpens mind. Prizes were distributed to the best dress and best performer by the instructor.

Mr. Varun Keshari, program officer gave vote of thanks, also all the faculty members nodded to make yoga a part of routine.

Yuva Diwas



“Spirit of Youth” was celebrated on account of **Yuva Diwas** at Pioneer Institute of Professional Studies, Indore. The program was conducted in the auditorium of the institute, where all the students, faculty members and staff members were present. The program was started with tribute to Late Dr. APJ Abdul Kalam, who has been an idol for youth of the nation. Dr. P. N. Mishra, Director IMS, DAVV Indore, Chief Guest of the program in his speech motivated young brains to contribute to nation with the cognition and spirituality. Dr. CA P. K. Jain, principal of the Institute highlighted the achievements of Late Dr. Kalam and stated that students must have a role model to decide their career path and a mentor to guide at every step. Dr. CA Prashant Jain emphasized to be youth by act and not by age. Students delivered speeches on the economy and contribution by youth. Jitesh Dubey (MBA) and Akash Yadav (B. Sc) delivered speech while Neha Gurung & Sawan Naik (MBA) performed to evoke the audience with the contribution of youth to rich heritage of the country.

Plantation by Students of Pioneer

On this occasion the students of Pioneer Institute gathered to promote healthy and green environment. In order to accomplish the motive, students planted trees in the campus. Faculty members were also present to contribute to the cause. Students took an oath to continuously work for making the city green by planting trees on every occasion in their home and nearby areas wherever possible. They also gave affirmation to motivate others to plant a tree and nurture it to grow by providing necessities for growth.

There are already more than 2500 trees in the campus and students wish to ascend this number in days to come. Dr. CA P. K. Jain supported this initiative by students and stated that every possible support will be provided to perform the entire task to make the environment green.

The program was concluded with vote of thanks by Dr. Mona Tawar, Director MBA.

Awareness about the Harmful Effects of Weeds



Friday 21st August 2015. Students of Pioneer Institute under the aegis of NSS SFU Unit 01 initiated the awareness program for removal of weeds in residential areas. All the volunteers and Program Officer with faculty members gathered in the campus. The first objective of the program was to create awareness among the students about the harmful effects of weeds and then the second objective to aware residents of the colony. The awareness to students and volunteers was given by program officer Mr. Varun Keshari, after which volunteers provided information to the residents.

Also removal of weeds in the campus was done by volunteers. Students promised to remove weeds from their nearby areas too by generating awareness about weeds in their society, colony and other parts of the city. There were 40 volunteers approximately who participated in the activity.

NSS Day Celebration

Wednesday 24th September, 2015. The self-financed unit of NSS actively organized Youth Conference to celebrate NSS day. The theme of the conference was “I AM RED”. Various colleges participated in the conference and group discussions, Prestige Institute of Management and Research, Vikrant Institute, Shri Cloth Market Girls College, Vaishnav Institute, Acropolis Institute were few among the various institutes who registered their presence in the inaugural session and group discussions. Students participated on the theme of discussion: I AM WHAT I READ, related to Social Media, Print Media, Curriculum, and Religion & Spirituality. With the motto of NSS; NOT ME BUT YOU, students showed a great dedication for the country. The Panel of Judges, Mr. Sandeep Atre, Dr. Punit Kumar Dwivedi, and Ms. Aditi Chourasiya also addressed students and also guided them to contribute to community service and develop the personality being the objective of NSS. The program was organized under the guidance of Dr. CA P. K. Jain, Principal, Dr. CA Prashant Jain, Executive Director and Dr. Mona Tawar, Director MBA.



The program was conducted by Mr. Varun Keshari, Program Officer.

INDIAN VILLAGE AND ITS COMMUNITY DEVELOPMENT

Visit to Kampel

5th February, 2015

The heart of India lies in its villages. The rural India is a complete contrast to the urban one with its sky scrapers and rapid pace of life. India villages are, in fact, the true representatives of India. Family bonding, social responsibilities, religious practices and others are the innate features of village life. The Indian 'rural cosmopolitan' makes India more interesting and enriching.

A Village Visit, as an activity and a part of Teaching and Learning Process and also a part of **Social and Entrepreneurship Cell**.

Keeping the same into consideration, Pioneer Institute of Professional Studies, Indore organized a visit to village named, Kampel.

A visit was made to the village on **5th February 2015 by 50 students along with the faculty members**.

The faculty members who accompanied the students were Mr. Varun Keshari, Mr. Ketan Mulchandani, Ms. Rashmi Farkiya and Mr. Amol Raut.

Village Name:	Kampel
District:	Indore
State:	Madhya Pradesh
Division:	Indore
Block:	Sanwer
Language:	Hindi
Time zone:	IST(UTC+5:30)
Elevation / Altitude:	552 meters. Above Sea Level
Telephone Code / STD Code:	0731
Pin Code:	452020

Kampel at a Glance:

Kampel is a Village in Indore Tehsil in Indore District of Madhya Pradesh State, India. It belongs to Indore Division. It is located 25 KM towards East from District headquarters Indore. The village is situated 26 KM from Indore and 183 KM from State capital Bhopal. Kampel is a panchayat village in the Indore block of the Indore District, Madhya Pradesh, India. It was the headquarters of a pargana in Mughal Empire before the administrative centre of the region. The nearest river is Narmada and nearest places are Semlya Raimal (4 KM), Pedmi (7 KM), Khandel (9 KM), JamnyaKhurd (11 KM), TillorKhurd (11 KM) are the nearby Villages to Kampel. Kampel is surrounded by Rau Tehsil towards west, Mhow Tehsil towards west, Bagli Tehsil towards East, Barwah Tehsil towards South. Dewas, Indore, Rau, Mhow Cantonment are the nearby Cities to Kampel.

Demographics of Kampel: Hindi is the Local Language, spoken by all in the village.

HOW TO REACH KAMPEL

By Rail: There is no railway station near to Kampel in less than 10 km. However Indore Jn by Rail Way Station is major railway station 23 KM near to Kampel

By Bus: Bus facilities are available for Indore and Udainagar.

Kampel Weather: Usually 24 °C in winters

General data on population:

- The present estimation of the population in the village is about 2000 – 2500.
 - Male: 3500
 - Female: 3000
 - Children: 500
- A total of 5717 people have their voter ID, and hence eligible to vote.
- The numbers of houses are 1500 approx.
- 40-50% is Agricultural laborers and Majority of people are farmers in the village.
- Literacy rates:
 - Male : 80%
 - Female: 70%
 - District female literacy rate: 60%
- Small scale industries are not present in the village.
- The percentage usage of land for agriculture purpose is about 80% and majority of the total land available for irrigation.

Social Composition of the population:

- Majority of Hindu's are in Village. Minority caste is Muslims.
- Community wise distribution in the village is as follows:
 - Khati, Bhilai, Bhil, Brahman's, Marwadi's, Mehtar, Chambhar, Koili are the castes in village.
 - Khati's are the most dominating community in terms of numbers and wealth, education, power, landholding and having agriculture as their main occupation and mainly belong to General Category.
 - Upwardly Mobile castes are Mehtar and Chambar.
 - Most backward caste in terms of land, education and power are Bhil and Bhilai.

Accessibility:

- There are no kutchra roads present in village, only black topped road (pucca roads) are constructed but inside the village kuccha road is available.
- Availability of Bus stand and Bus Stop in the village and the no. of buses are 7 connected from Indore to Udainagar
- The nearest possible railway station is in Indore
- Residents of this village visit nearby town for shopping, health, education and family visits.

Mode of Communication:

- 5 types of Hindi Newspaper are available.
- Radio Mirchi FM, VividhBhartiya is the only radio station available.
- 1 Post office sub centre available.
- Cellular phones constitute the most dominating source of communication and almost every family is having 1 or 2 mobile phones. The service provider includes BSNL, Idea and Airtel etc.
- Television is one of the most important sources of entertainment and information at Kampel village and every house hold is having a television. By means of it, people may aware of the outside world.
- Two internet café is available and the village is having internet connectivity.
- 8-10 Telephone booths were found, as the cell phones are used by everyone due to availability of good network.
- No Cinema Hall in the village.

Education Facility:

- Our team reached Kampel at around 10:15 AM. Our team members firstly visited school and interacted with the students. Students were sitting in the classroom; we interacted with them in the classroom.

Details collected and observations about the school:

- Name of the school: Government school
- Education provided: Primary, Middle and Secondary schools separate for boys and girls.
- School timings: 10:30 AM to 4:30 PM
- Medium: Hindi
- The salary package (Rs. in month) given to the teachers were as per government norms.
- Private schools are also available in the village; few schools are situated in Indore. Bus facility is also provided by schools from Kampel to Indore.

Schools in Kampel

- **Shandhipani School Kampel**
Address: Kampel, Indore rural, Indore, Madhya Pradesh. PIN- 452020, Post - Kasturbagram
- **Little Convent School**
Address: Kampel, Indore rural, Indore, Madhya Pradesh. PIN- 452020, Post - Kasturbagram
- **The Mard Krashna Public School**
Address: Kampel , Indore rural , Indore , Madhya Pradesh . PIN- 452020, Post - Kasturbagram
- **Girls MsKampel (ms)**
Address: Kampel, Indore rural, Indore, Madhya Pradesh. PIN- 452020, Post - Kasturbagram
- **Boys Ms Kampel**
Address: Kampel, Indore rural, Indore, Madhya Pradesh. PIN- 452020, Post - Kasturbagram

Colleges near Kampel

- **Sanghvi School of Engineering Indore**
Address: Pigdambar; Rau; Indore -- 453331
- **Govindram Sakseria Institute Of Technology And Science(GSITS)**

Address: ShriGovindramSeksaria Institute of Technology and Science; Indore23; Park Rd; Indore-- 452003 (M.P.) India

- **Shri Guru Gobind Singh Law College**

Address: Nr Safai Hotel near by State Bank of Indore; Khandwa Rd; Indore -- 452017

- **R.K.D.F Institute of Pharmaceutical Sciences**

Address: Village Aranda; Indore Bypass Rd; Indore -- 452016

Aanganwadi:

- 5 Aanganwadi is available, for the age of **6 month to 6 year old** children. The diet provided to students in aanganwadi is Halwa Packets, Khichdi mix packet etc. Different weekly menu and for malnourished children they provide third meal that includes gud&tilliki Patti.
- Other amenities are: On Tuesday providing food to pregnant ladies and feeding mothers, organizing baby showers, 6 months Anna Prashan, Vaccination for child and also maintained the records related to it.
- Celebrating MangalDiwas with KishorBalikaye on 4th Monday.

Medical Facility and Health Issues:

- One primary health care sub centre is available which is established around 20 years ago. The services provided by the health centre are :
 - 24*7 Medical facility
 - Pathology Laboratory (17 types of test are taken place)
 - Staffs employed in the health centre are: 1 MBBS, 1 BHMS Doctor, 1 Technician and 2 Nurses. Apart from this they also have Treasurers, Pharmacist and Supervisor.
 - Medical Shops are also available
- No hospital funded by Non-Government Organization is available at Kampel.
- Five private clinics are present at the village.

Public Facilities and Amenities:

- One ration shop (control) is there which comes in government's public distribution system.
- 15 fair price shops are also available at Kampel.
- One Post Office facility is also available in Kampel.
- Weekly Haat Bazaar is organized on every Monday.
- There are about 80-90 tractors available for agricultural activities which are also used as a mode of transportation for private purpose. Motor cycle is mostly used in Kampel in two wheeler category which is mostly used for private commutation i.e. around 300-400 motorcycles. Some people have own light vehicles i.e. around 150-160 light vehicles

- One Co-operative society (such as Milk, Agriculture, and Credit) is available.
- No poultry farms are present in the village.
- Drinking water problem is the major problem at Kampel and tap connection are not available in all the houses. Two Borings are there but 70% of the time it gets dried.
- 60-65 wells are also available in the village.
- Separate pipelines facility is available but in all the houses in Kampel.
- Wealthy families prefer to have boring facility at their own expenses.
- There are 3-4 public toilets available at Kampel
- Gram Panchayat office is there, situated near to school which try to solve the issues at local level.
- 5 Hindu temples and 1 mosque are available in Kampel.

Banking Facility:

- Three Banks Branches are there in the village that includes SBI, Narmada Jhabua Co-operative bank and Canara Bank. Banking Facility is used by most of the people in the village that counts to 1800 around. ATM facility is also available in the village.

The Kampel Branch offers all the basic banking services like:

- Farmer Finance through Kisan Credit Card (KCC) and Agri-Term Loan (ATL) for the cultivation and development of agricultural land.
- Rural Business Credit (RBC) to meet working capital and term loan requirements of business entities in rural and semi- urban areas.
- Overdraft (OD) against fixed deposits (FD) under the Bank's KisanKalpvriksh scheme for rural customers.
- Various basic savings accounts to the customers based on their profile and requirements.
- Bank offers zero account balance for rural customers.
- Categories of loans provided by the Bank are:
 - KCC-Kisan Credit Card offers interest of 11%, for minimum of 2 acres of land.
 - ATL-Agree Term Loan offers interest of 9%.
 - Tractor Loans
 - Ware house loans: offers interest of 13% approx.
 - Self-help group: It depends on number of members.
 - Car loans.
- All the formalities which are required while opening an account is done by the bank. Customers are required to submit the amount and do the needful initials.
- Bank facilities are taken by farmers and their family members, those who are above 18 years can own account for agriculture purpose.

People Organization:

- The village organized a committee for women welfare, known as MahilaMandal. 4 MahilaMandals are in Kampel.
- The Political Organizations includes Congress and BJP.
- The most active organization is BJP.

Industrial and Commercial establishments:

- There are no Mills and small scale industries available at the village level.
- There are no handicrafts Industry.
- 4-5 garages are there to repair two wheelers
- 4-5 Electric repair shop and provision shop.
- There are 10 pan shop and money lender.
- There are 10 Medical Shops at Kampel.

Agriculture and related activities:

- Major crop cultivated is Kharif which includes Channa and Soybean.
- The vegetables mainly cultivated include potatoes, Onion, beans and other vegetables.

Source of Entertainment:

- A transistor is available in each house, which entertains villagers and they also listen Radio Mirchi, FM and other channels are also made available.
- Television is present at every house and a major source of entertainment and knowledge.
- No Cinema Halls and malls are there in the village.

Other rural activities:

- Farmers' supplies milk to local dairy shops in Indore.
- There are no small scales or handicrafts industry.

Conclusion:

It can be said that villagers face lot of challenges as compare to city. Few problems which are faced by villagers are given below-

- Drinking water problem
- Lack of good infrastructure
- No computerization and IT literacy
- No Technical Institutions
- Only few houses have tap connection at Kampel
- Lack of good education system
- Non availability of variety and quality products
- Problem of power cut

- No arrangements for dumping the domestic waste
- Non availability of Garden

In case of severe diseases villagers have to visit nearby city as sufficient medical facility is not present. Students are unaware of computers. Villagers have to visit nearby cities for their basic requirements as only few shops are available and very less variety of items are there.

It is very difficult to spend one day at such a place where so many challenges come across in our daily life. So, we must make such visits and educate villagers. More such visits should be planned to gain insights.

Mr. Varun Keshari, Mr. Ketan Mulchandani and Ms. Rashmi Farkiya coordinated the visit.

INDUCTION

Induction Program: UG

The **Four Day Induction Program** for UG I Semester students was organized in the Seminar Hall Pioneer Institute. The program was scheduled from **July 29th to August 1st 2015**. The aim of the program was to give insight about the college, its faculty and staff members, about the culture at campus, rules & regulations, associations, events and different departments.

DAY 1: The program started with lightening the lamp of goddess Saraswati by Dr. CA P K Jain, principal, Dr. CA Prashant Jain, Executive director and Dr. Mona Tawar, Director. All faculty members were present in the seminar hall and introduced themselves to students and with the respective departments. Following the sequence staff members introduced themselves and the concerned department. Heads of various departments with their team briefed the students about the guidelines to be followed which include heads of Library department, IT Department, Accounts Department and the Mentors.

Dr. CA P K Jain addressed the students and motivated them to perform extraordinarily in the every aspect of life. He emphasized on doing things differently rather doing different things. Dr. CA Prashant Jain shared the importance of student life in the years to follow and explained them to make full use of this life to build a smart career. Dr. Mona Tawar stated the examples of various alumni who have gained from the institute and shared success stories with the students.

Mr. Sumit Zokarkar explained students about the online filling of Anti Ragging form and submission of the same to the concerned department. Also a brief guideline related to anti ragging was announced to students and introduction to various committees and cells for student welfare was explained to students.

DAY 2: This day started with Yoga instructions, and students performed Surya Namaskar to start the day. They were already being told to be dressed to perform yoga. Post this session student interaction started with informal games and activities. There were many games planned for the new comers which included 1 minute games, couple games and team games. Students enjoyed a lot as they participated and boosted their team to compete others in the activities.

DAY 3: This day was a Bollywood day. All students were dressed in various styles of Bollywood actors and actress and movie was being shown to them in the seminar hall itself. Students were told to be preparing for the next day to perform on stage.

DAY 4: At last the day came when students had to perform their talent and earn points for their team. A talent hunt show was organized which was judged by panel of judges. Students from all streams BBA, BCA, B. Sc. and B Com participated with full zeal and enthusiasm and showed

various talents, mimicry, dance, singing, acting etc. Post this session the total score was added and prize distribution was done. Dr. Mona Tawar distributed gifts to the students.

The program was conducted by Mr. Varun Keshari and Mrs. Kumkum S Modak.

Induction Program: PG

The induction program for budding managers was organized in the Seminar Hall of Pioneer Institute of Professional Studies, Indore. The program was scheduled on **11th September 2015**. The aim of the program was to give insight about the college, its faculty and staff members, about the culture at campus, rules & regulations, associations, events and different departments.

The program started with lightening the lamp of goddess Saraswati by Dr. CA P K Jain, principal, Dr. CA Prashant Jain, Executive director and Dr. Mona Tawar, Director. All faculty members were present in the seminar hall and introduced themselves to students and with the respective departments. Following the sequence staff members introduced themselves and the concerned department. Heads of various departments with their team briefed the students about the guidelines to be followed which include heads of Library department, IT Department, Accounts Department and the Mentors.

Dr. CA P K Jain addressed the students and motivated them to perform extraordinarily in the every aspect of life. His words reinforced students and boosted their morale. Dr. CA Prashant Jain shared the importance of student life in the years to follow and explained them to make full use of this life to build a smart career. Also he discussed the importance of a positive attitude towards life and the results of hard work. Dr. Mona Tawar stated the examples of various alumni who have gained from the institute and shared success stories with the students.

Mr. Sumit Zokarkar explained students about the online filling of Anti Ragging form and submission of the same to the concerned department. Also a brief guideline related to anti ragging was announced to students and introduction to various committees and cells for student welfare was explained to students.

There were many games planned for the new comers which included 1 minute games, couple games and team games. Students enjoyed a lot as they participated and boosted their team to compete others in the activities.

The program was conducted by Mr. Varun Keshari and Mrs. Kumkum S Modak.

EXTRA-CURRICULAR ACTIVITY

Inter College Debate Competition at Indore Institute of LAW

26th January, 2015

On 26th January, Indore Institute of LAW organized a Debate Competition on topic “क्या एक धर्म निरपेक्ष राष्ट्र मे धर्मांतरण उचित है? “ Students from various institutes participated in the competition. Mr. Jitesh Dubey, Student of Pioneer Institute secured Second position “Against the Motion”.

Inter College Competition at Arihant College

20th February, 2015

On 20th February 2015, Students of Pioneer Institute of Professional Studies, Indore participated in Inter College Competition “Swaranjanli- SurokaSangam” organized by Arihant College, Indore. The venue for the event was Arihant College. In singing competition five duet and six solo performances were witnessed.

The event was judged by Mr. Vijay Kumar from C.L.G Institute. Participants in the events are from Pioneer Institute of Professional studies, Indore, Vaishnav Institute and Arihant College. In solo performance Aashutosh Shukla from Arihant College was the winner. In dance competition 12 solo and 6 duet performances were taken place. Out of total six group performances taken place in the event the winners were the Students of Pioneer Institute.

Inter College Dance Competition at IPS College

3rd March, 2015

On 3rd March 2015, Students of Pioneer Institute of Professional Studies, Indore participated in Inter College Dance Competition “Ullas” organized by IPS College, Indore. The venue for the event was IPS College.

WAR of DJ

28th February 2015

Pioneer Institute of Professional Studies with Yashika News e press organized War of DJ contest in institute premises. The event was open for all students of various institutes. DJ from the city performed to make the audience tap on the beats. The dress code for the event was RED for girls and BLUE for boys. Students turned up in full dress code and challenged DJ. After 3hrs of performance by 12 DJ, DJ Varun and DJ Nicks were awarded with the prize, based on audience poll and judges choice. Mr. Varun Keshari, Mr. Radheshyam Acholiya, Mr. Ketan Mulchandani and Ms. Rashmi Farkiya organized the show.

UDBHAV: THE MANAGEMENT FEST



Pioneer Institute of Professional Studies Indore celebrated its Inter-College Management Fest “UDBHAV” from 24th March to 27th March 2015. The event was based on the theme “The Great Indian Culture”. This time, the Institute organized the fest at Inter-College Level.

The event was powered by Tata Docomo and Co-Powered by National Insurance. Other sponsors were CH Edge Makers, Launch Pad Education, Velocity, Vestido.

There were various events in the fest. The events were majorly divided into two categories: Formal Events and Informal Events.

The detail description which was used as Pre –Event Publicity is as under:

Formal Events @ UDBHAV 2015

- **Fountain Head:** It is all about a Business Plan. If you think your plan to be like a metal, then form a team of 2 and prove it, because every metal has to prove its mettle.
- **Brand Buzz:** Answer to the quizmaster and grab the title. Test your knowledge on Brands and create buzz by winning in a team of 2.
- **Clued:** Join the clues and be a SUDOKU man. That’s all to say.
- **Johari:** Get a bird eye view and catch the words hidden in crossword puzzle. Get ready to show HR skills.

Informal Events @ UDBHAV 2015

- **Finding Fanny:** Form a team of 4-6 and find FANNY, nothing but a treasure hunt.
- **Focus X:** Get your focus on the happenings during the event and submit your entries to grab the prize.
- **Rang Rasiya:** Paint your partner’s face under a theme and let your brush show the colors in you.
- **Rang Leela:** Isme khushbu hai gujrat ki.
- **Colors of the Nation:** Tap your feet in a group of 4-6. It is rhythm for a reason.

- **Strings Unplugged:** Unplugged the feelings in you and let the strings say it to all. A solo singing competition.
- **Thandi Rasoi:** Open up your basket of love and pour it into the bowl and serve it chilled.
- **Vocal Chords:** Form a team of 2, brush up your movie knowledge, tighten your shoes n get ready to be grilled on the movies n have a feel of what all it takes to be a chalchitra baazigar.
- **Shayar-e-Azam:** Get your feelings rolled out in words you say, let someone feel special that day, dedicate your poetry to someone special, and steal a heart that day.

24th March: Opening Ceremony Schedule

S. No.	Particulars	Time
1	Lightening the Lamp	6: 00 P.M.
2	Sarasvati Vandana	6: 05 P.M.
3	Ganesh Vandana	6:15 P.M.
4	Skit	6:25 P.M.
5	Fashion Show: First Round	6:45 P.M.
6	Event Briefing	7:00 P.M.
7	Fashion Show: Second Round	7:05 P.M.
8	Event Briefing	7:20 P.M.
9	Fashion Show: Third Round	7:25 P.M.
10	Event Briefing	7:30 P.M.
11	DJ Night	7:30 P.M.

The Inaugural of UDBHAV 2015 was conducted at Pioneer Auditorium; it started with the lightening of the lamp by Shri P. C. Jain, Group Chairman; Dr. CA Pramod Kumar Jain, Principal; Dr. CA Prashant Jain, Executive Director and Dr. Mona Tawar, Director.

Our special Guests included Mrs. Anshu Jain and Mrs. Isha Jain. A skit was performed by students of Pioneer Institute. Students relished the *Skit* very much. After that, briefing of the event was given by all the Event Managers.

The most awaited moment of the Inaugural was *The Fashion Show*. The Fashion Show was organized in three rounds. The first round of Fashion Show was on Traditional and the second round was on Casual. As the theme of the event was “*The Great Indian Culture*”, the third round of fashion show was of faculty members of Pioneer Institute. In the third round, all faculty member presented different cultures of India by wearing traditional outfit. The students enjoyed with full energy and enthusiasms.

Day 1: 25th March, 2015

I. Finding Fanny (Treasure Hunt):

We started the day with *Treasure Hunt*. 15 teams participated in treasure hunt; each team consisted of 4 members. Participants were ready with full energy to find the treasure in the Pioneer. The event was managed by Mr. Aditya Apte, student of MBA II Semester. Name of the winners are:

Event Name	Position	Name of Students	Name of Institute	Event Manager
Finding FANNY (Treasure Hunt)	First	Umakant Painkara Ankit Gupta Chandrakant Shukla Sukanto Ghosh	Pioneer Institute of Professional Studies	Aditya Apte

II. Fountain Head (Business Plan):

The next event of the day was *Business Plan*. 7 teams participated in the event. Participants had to make a perfect business plan and to present it. Event manager of Business plan was Mr. Harsh Agrawal, student of MBA IV Semester.

Name of the winner are:

Event Name	Position	Name of Student	Name of Institute	Event Manager
Fountain Head (Business Plan)	First	Akash Patil Himanshu Gupta	Pioneer Institute of Professional Studies	Harsh Agrawal
	Second	Aditya Apte		

		Sarthak Jain		
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III. Clued (Sudoku):

The next event was *Sudoku*, where participants had to sharpen their brain and to solve the Sudoku. 13 teams participated in the event. The event was planned in total three rounds: Simple, Medium and Hard. The overall event was managed by Mr. Mehul Jain, student of MBA IV Semester. Name of the Sudoku winners are:

Event Name	Position	Name of Student	Name of Institute	Event Manager
Clued (Sudoku)	First	Pratha Trivedi	Pioneer Institute of Professional Studies	Mehul Jain
	Second	Akash Yadav		

Rang Leela (Rangoli):

The next event of the day was Ranglooi "*Isme khushhoo hai Gujrat ki*", where participants had to draw their hidden skills with Indian colors on the floor. Total 7 teams participated in the event. Participants showed their skills beautifully and each participant was excited to grab the prize. The overall event was managed by Ms. Shivani Singh Parihar, student of MBA II Semester. The names of winners are:

Event Name	Position	Name of Student	Name of Institute	Event Manager
Rang Leela (Rangoli)	First	Saloni Baser	Pioneer Institute of Professional studies	Shivani Singh
	Second	Kajal Bhardwaj		

Thandi Rasoi (The Cookery Show):

The next event of the day was *The Cookery Show*. Participants had to show their cooking skills and to make a dish without the usage of cooking gas. Total 10 teams participated in the event. Each participant was ready with full energy to grab the prize of Pioneer Master Chef. The event was

managed by Mr. Himanshu Gupta, student of MBA IV Semester. The names of Master Chef of UDBHAV 2015 are:

Event Name	Position	Name of Student	Name of Institute	Event Manager
Thandi Rasoi (The Cookery Show)	First	Shivani Kaushal	K. K. College, Indore	Himanshu Gupta
	Second	Shivani Singh	Pioneer Institute of Professional Studies	

Vocal Chords (Antakshiri):

The next event of the day was *Antakshiri*. Total 12 teams participated in the event where each team was of 2 members. The event was divided into three segments. Every team was in his full enthusiasm and desperate to be the winner. Audience enjoyed the event with full energy. The event was managed by Mr. Shailendra Gour student of MBA II Semester.

Event Name	Position	Name of Student	Name of Institute	Event Manager
Vocal Chords (Antakshiri)	First	Mayank Chawand	Pioneer Institute of Professional Studies	Shailendra Gour
		Vicky Solanki		
	Second	Sahil Khan Ms. Aditi Bhawsar		

DJ Night:

The last and most awaited moment was *DJ Night*. Audience enjoyed the DJ night with lot of dance and fun.

Day 2: 26th March

Brand Buzz (Brand Quiz):

Second day of Inter-college Fest UDBHAV was started with the event Brand Quiz. Total 16 teams participated in the event. The event was divided into three segments. Participants were ready to identify the brands with their most famous tag lines and logo. The event was managed by Mr. Mithilesh Pandey, Student of MBA IV Semester. The names of winners are:

Event Name	Position	Name of Student	Name of Institute	Event Manager
Brand Buzz (Brand Quiz)	First	Shubham Batewara Samreen Niyaji	Pioneer Institute of Professional Studies	Mithilesh Pandey
	Second	Ashish Verghese Hemant Aheer		

Johari (Word Search Puzzle):

Next vent of the day was Word Search Puzzle. Total 8 teams participated in the event. Participants had to search words related to HR and to show their HR skills. Those who showed their HR skills, won the prize. The event was managed by Ms. Shifa Jain, Student of MBA II Semester. Name of the winner are:

Event Name	Position	Name of Student	Name of Institute	Event Manager
Johari (Word Search Puzzle)	First	Harsh Agrawal	Pioneer Institute of Professional Studies	Shifa Jain
	Second	Anjali Agrawal		

Wit & Humor (Face the Media):

The next event of the day was *Face the Media*, where participants had to face the audience and to answer the questions asked by audience related to their life experience. A format was designed and was filled by participants and based on their answer filled questions were asked. Each participant was prepared to answer the question and to win the title of Celebrity of Pioneer. The event was managed by Mr. Neelesh Tripathi, student of MBA IV Semester.

Name of the winner are:

Event Name	Position	Name of Student	Name of Institute	Event Manager
Wit & Humor (Face the Media)	First	Hemant Aheer	Pioneer Institute of Professional Studies	Neelesh Tripathi
	Second	Sarthak Jain		
		Shubham Bhatewara Ambrish Singh		

Rangrasiya (Face Painting):

The next event was *Face Painting* where participant had to paint face of his team member. 10 teams participated in the event. Every participant was ready to express his/her art through different colors on the face of his partner. The event was managed by Ms. Shweta Singh student of MBA II Semester.

Event Name	Position	Name of Student	Name of Institute	Event Manager
Rangrasiya (Face Painting)	First	Praveen Singh Solanki	Pioneer Institute of Professional Studies	Shweta Singh
	Second	Umakant Painkara Mayank Chawand		

DAY 3: 27th March

Shayar E Azam (Shayri):

The Third day of the fest was started with *Shayri*. 9 Teams participated in the event. Audience enjoyed the event very much. The event was managed by Ms. Pratha Trivedi, Student of B.Sc. IV Semester. The name of the winners are:

Event Name	Position	Name of Student	Name of Institute	Event Manager
Shayar E Azam (Shayri)	First	Vicky Solanki	Pioneer Institute of Professional Studies	Pratha Trivedi
	Second	AkashYadav		

Strings Unplugged (Singing):

The next event of the day was singing competition. Total 14 teams participated in the event. Participants sung the song with full liveliness. Each participant showed their singing talent and wanted to hold the title of Indian Idle of UDBHAV 2015. The event was managed by Mr. Savan Naik, Student of MBA II Semester.

The names of Indian Idol of UDBHAV 2015 were:

Event Name	Position	Name of Student	Name of Institute	Event Manager
Strings Unplugged (Singing)	First	Aditya Singh	Prestige Institute of Management	SavanNaik
	Second	Pursharth Jain	Pioneer Institute of Professional Studies	

Color of the Nation (Dance Competition):

The next event of the day was dancing competition in which participants had to perform dances that represent Indian Culture. 8 teams participated in the event. Participants showed their expressions through different dance forms. The performance given by stage burners was awesome. Audience enjoyed the event with dancing in full energy. The event was managed by Mr. Akash Yadav, Student of B.Sc IV Semester. Name of the winners are:

Event Name	Position	Name of Student	Name of Institute	Event Manager

Color of the Nation (Dancing Competition)	First	Anurag Sahu Ankit Pandey Akash Soni Akashay Jain Kamlesh Porwal	Pioneer Institute of Professional Studies	Akash Yadav
	Second	Jagdish Bagora	Christian Eminent	

Focus X (Photography):

The next event was photography. 7 teams participated in the event. Participants had to capture golden moments of UDBHAV 2015 and to submit their best 3 entries. Participants showed their skills of photography very nicely and captured all events very beautifully. Event was managed by Ms. Anjali Agrawal, Student of MBA IV semester. Name of the winner are:

Event Name	Position	Name of Student	Name of Institute	Event Manager
Focus X (Photography)	First	Prateek Namdev	Pioneer Institute of Professional Studies	Anjali Agrawal
	Second	Umakant Painkara		

27th March: Closing Ceremony

S. No.	Particulars	Time
1	Inaugural	4: 00 P.M.
2	Solo Song	4: 10 P.M.
3	Rock Band Performance	4:30 P.M.
4	Group Dance by Stage Burners	5:30 P.M.

5	Rock Band Performance	5:45 P.M.
6	Theatre by Anvarat Theatre	6:15 P.M.
7	Solo Song	7:15 P.M.
8	Fashion Show	7:25 P.M.
9	Solo Dance	7:35 P.M.
10	Prize Distribution	7:45 P.M.
11	Vote of Thanks	8:15 P.M.
	DJ Night	8:15 P.M.

The closing ceremony started at 4:00 P.M. sharp. Inaugural was done by Dr. CA P.K. Jain, Principal of the Institute.

After the heart throbbing performance of singing by Mr. Savan Naik, a ***Rock Band Performance*** was given by Samar & Group. The performance was really nice.

There was a special performance of group dance by Stage Burners (Anurag & Group). The mesmerizing performance by Stage Burners rocked and burned the stage. Auditorium was full from students and enjoyed the performance of stage burners.

Another Rock Band performance stole the show, which was presided by a theatre, played by *Anvarat Theatre*.

Thereafter, a solo song performance was given by Mr. Aditya Singh, student of Prestige Institute of Management. Mr. Aditya Singh was the winner of singing competition and performed again on the audience demand. The performance of Mr. Aditya Singh rocked the audience.

Thereafter, a Fashion Show was organized by Yashika News; the Online Media Partner of UDBHAV 2015.

Then a solo dance performance was given by Firoz. And finally the most awaited moment came, The Award Ceremony and Prize Distribution. Certificates and Medals were awarded to winners and runner ups. In the end, Dr. P. K. Jain delivered vote of thanks to all sponsors and lovely audience.

The event Udbhav-2015 wined up with DJ Night, subsequently leaving smiling and contented faces, with cherishing memories of UDBHAV 2015.

Recreational Activity for Faculty & Staff

Pool Lunch & Sports

On **6th July, 2015 a Pool Lunch** was organized in the college premises. This initiative is taken to make the team relax and energize. All the faculty members and staff members brought various preparations from their home. Before starting with the pool lunch, delicious breakfast was served followed by various games played like cricket, kho-kho etc. All the members initiated and participated in these games and made it successful. After which everyone gathered in a hall where the lunch was served. The celebration started with cake cutting ceremony by P. C. Jain Sir. After this everyone started with lunch. Just after lunch all the members played tambola. The winners were given exciting prize. Finally the day ended with loads of fun and entertainment.

Cricket Match

The Sunday morning came up with great excitement as we were going to play a cricket match! The excitement was supported by equally supporting weather. There was a match between Pioneer Convent and Pioneer Institute of Professional Studies.

The match was played on **July 12, 2015** at the Pioneer Cricket ground. Everybody gathered at the Venue at 9:00 AM. Dr. Mona Tawar graced the occasion with her presence.

The team members of Pioneer Convent were Mrs. Rashmi Harkarni, Mrs. Prachi Bisht, Mrs. Noopur Baxi, Mrs. Shailee Joshi, Mrs. Archana Choudhary, Ms. Adeeba Qureshi, Dr. Prashant Jain, Mr. Kranti Patle, Mr. Kapil Sharma, Mr. Anil Jadhav, Mr. Chandrabhan Yadav, Mr. Mayank Chawand, headed by Mrs. Shailee Joshi as team captain. The Pioneer Convent team put up a defendable score of 59 Runs at the loss of 8 wickets.

The members of team Pioneer Institute of Professional Studies were Mr. Varun Keshari, Mr. Praveen Tiwari, Mr. Radheshyam Acholiya, Mr. Ketan Mulchandani, Ms. Suchi Mody, Ms. Aditi Bhawsar, Mr. Rakesh Yadav, Ms. Rashmi Sinha, Ms. Anju Suryavanshi, Mr. Rajendra Suryavanshi, Ms. Archana Trivedi, Mr. Sumit Agle, Mr. Sharif Khan and Mr. Dharmendra Yadav who prepared the ground well. This team was headed by Mr. Varun Keshri as team captain.

Now it was time for Pioneer Institute to play. All the team members played very well and made the match very exciting and worth watching. The crucial moment arrived when at the last ball 6 Runs were required. But finally team Pioneer Convent with their excellent teamwork managed to win the match.

69th Independence Day Celebration

Saturday 15th August 2015. Pioneer Institute of Professional Studies celebrated 69th Independence Day witnessed by students, faculty members, parents and senior citizen clubs. **Dr. P N Mishra (Director IMS, DAVV Indore)** Chief Guest with his gracious presence hosted the Indian tricolor and enlightened the young minds. Audience was filled with a zeal and enthusiasm to express the feeling of unity and secularism as they participate in the celebration. P C Jain, Group Chairman motivated students by sharing the volume of stories of freedom fighters. Dr. P K Jain, Chairman of the institute highlighted the value system and importance of a role model in life to achieve heights. A documentary on '*the missile man*' Late Dr. APJ Abdul Kalam was shown to students about the launch of "Agni". Students and Faculty members of the institute encompassed a vibrant display of struggle for freedom by the unsung heroes of the battle.

Seminar on Sahaj Yoga

A Sahaj Yoga session was conducted for students on Friday, the **4th September 2015**. The day began with learning the technique of relieving stress. A team from Sahaj Yog Kendra and **Ms. Chetna Jain** in particular taught the students how to meditate through very simple procedure. She said Sahaja Yoga is a method of meditation which brings a breakthrough in the evolution of human awareness. It was created by Shri Mataji Nirmala Devi in 1970 and has since spread all around the world. It was explained that It is okay if you miss meditation in the morning but be flexible with your time and be sure that you have 10 -15 minutes daily for meditation. As soon as you sit for meditation; make yourself aware that you are meditating. Put your pure attention on the top of your head (lymbic area) and then watch yourself in complete silence.

She said that through the practice of Sahaja Yoga, our awareness gains a new dimension where absolute truth can be felt tangibly - on our central nervous system. As a result of this happening, our spiritual ascent takes place effortlessly and physical, mental and emotional balances are achieved as a byproduct of this *growth of our awareness*. Sahaja Yoga has a beneficial impact on every aspect of a person's life - that is mental, physical, material, emotional and spiritual life. A rejuvenated human being finds unknown depths of energy and creativity to better his living conditions; and to lead a more meaningful life. The practice of Sahaja Yoga makes a person calm and collected and able to cope more easily and effectively with the strains and stresses of life. They also explained the importance of Yoga and Meditation in student life.

Seminar on Food Habits

When it comes to eating, we have strong habits. Some are good ("I always eat breakfast"), and some are not so good ("I always clean my plate"). Although many of our eating habits were established during childhood, it doesn't mean it's too late to change them. A session on the right kind of food habits was taken by **Shri Vishwas Sharma**, who explain about the different food habits that should be developed to remain healthy and disease free on Friday, the **4th September**.

He explained that Making sudden, radical changes to eating habits such as eating nothing but cabbage soup, can lead to short term weight loss. However, such radical changes are neither healthy nor a good idea, and won't be successful in the long run. Permanently improving your eating habits requires a thoughtful approach in which you Reflect, Replace, and Reinforce. He also suggested creating a list of your eating habits. Keeping a food diary for a few days, in which you write down everything you eat and the time of day you ate it, will help you uncover your habits. For example, you might discover that you always seek a sweet snack to get you through the mid-afternoon energy slump. It's good to note how you were feeling when you decided to eat, especially if you were eating when not hungry. Were you tired? Stressed out? He highlighted the habits that may be lead to overeat.

Tribute to Dr. APJ Abdul Kalam

On **September 4, 2015** Pioneer Institute organized a very honored teacher was paid a tribute, on the very special occasion of teacher's day, Late Dr. APJ Abdul Kalam gathering, where all the faculties, staff and students remembered him in their own special ways.

The program was started by Dr. P. K. Jain, the Principal & Chairman of Pioneer Institute by lighting diya and offering flowers and simultaneously by all the faculty members. Continuing in the sequence the students from Pioneer Convent gave tribute by their song. Dr. Jain then paid a tribute by his speech and ended with a wonderful quote: "All birds find shelter during a rain, but eagle avoids rain by flying above the clouds", By: Dr. A P J Abdul Kalam.

Dr. Mona Tawar, the director of Pioneer Institute continued to pay the homage by her inspiring words and stressed to compulsorily have an ideal in our life. Her speech was followed by the speech of Shri V G Banpurkar, a senior staff member of Pioneer Institute.

A speech was then delivered by Jitesh Dubey, a student of MBA III semester, on the achievements of Dr. Kalam, he also focused on the ways in which he became a great researcher. Pratha Trivedi from B.Sc V semester also threw light on the life of Dr. Kalam by remembering his famous words.

Teachers Day Celebration

Ms. Shweta Mogre started the Teachers Day program with her inspiring Speech. The program was concluded with a dance by Shekhar Solanki of BCA I semester. The entire program was convened by Pratha Trivedi, and coordinated by Mr. Varun Keshari, Ms. Rashmi Badjatya, Ms. Kumkum Modak and Ms. Avni Trivedi.

The acts performed by the students were stupendous and their hunger to develop the nation was clearly seen in their speeches. Patriotic songs and dances made audience feel the importance of freedom and at the same time they were mesmerized by the message given by musical act.

SPORTS ACTIVITIES

60th National Sports

7th January, 2015

60th National sports competition had a gala opening at premises of Pioneer Convent, Mahalaxmi Nagar Indore. The opening ceremony was witnessed by 1370 players representing 33 states of the nation under 14, 17 and 19 age group. The competition includes Karate, Soft Ball and Football which will be held at various schools in the city. Pioneer convent is hosting the Soft Ball and Karate competition whereas Football is divided among other Government and Non - Government schools of Indore.

The opening ceremony started at 11am under the esteemed presence of Hon'ble Sanjay Dubey, Commissioner, Indore (Chief Guest), Hon'ble Rakesh Gupta, Deputy Superintendent of Police, Indore (Chief Guest). The sports meet is coordinated by Dr. Kaushal Kishore Pandey, Joint Director Education, Shri Kishore Shinde, District Education Officer and Mohd. Imtekhhab Khan, District Coordinator.

The budding champions welcomed the guests with saluting parade with their respective managers of the team. Followed to this cultural dance was performed by students showcasing the rich culture of the nation. There were more than 200 officials who attended the inaugural session. Around 240 boys and 203 girls are participating in Karate, 189 boys and 182 girls in softball, and 556 in football under the meet. Residence for them is provided by Pioneer Convent, Indore Public School, Islamia Karimia, and Poddar International School. Vote of thanks was given by Dr. CA P K Jain, Chairman Pioneer Institute of Professional Studies, Indore.

The 60th National School Games concluded with a closing ceremony at Chiman Bagh ground. 1370 players with 250 officials from 33 states of the nation were part of the ceremony. Host Madhya Pradesh won 20 titles (11gold, 5silver, 4bronze in Karate and 2gold in Softball (boys and girls). Football gold was bagged by Punjab defeating Maharashtra in the final. Honorable Mr. V S Kokje, former Govenor Himachal Pradesh was the chief guest of the ceremony. Dr Madan Trivedi, former joint director, education, Mr. Himasnhu Sharma, Observer, SGFI, New Delhi, Dr.

Kamal Kishore Pandey, Joint Director Education, Mr. Tulsiram Ravre, former assistant director (sports) and Dr. CA P K Jain, Chairman Pioneer Institute of Professional Studies, Indore shared the dais. The ceremony was coordinated by Ms Sunaina Sharma. Mr. Kishore Shinde, District Education Officer gave vote of thanks to the dignitaries.

PUBLICATION DETAILS

SHODH: PIONEER JOURNAL OF IT & MANAGEMENT VOLUME 11 (1) JUNAURY-JUNE, 2015

1. Acha Hardia, Issues of Autonomy and Accountability in Institutes of Higher Education, Published in SHODH Pioneer Journal of IT & Management, Volume 11(1) January-June, 2015 pp 1-4 (ISSN-0974-8954-SHODH).
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